

Dean Gordon Smith

Curriculum Vitae

Address

Campus

School of Public Health, LSU Health – New Orleans
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Education

Ph.D., Economics, Texas A&M University, College Station, Texas, 1985

- Dissertation: *A Regional Forecasting Model of the Hospital Sector*
Committee: Thomas R. Saving (Chair), Roy F. Gilbert, Timothy J. Gronberg and R. Malcomb Richards (Department of Finance)
- Major Fields: Corporate Finance, Industrial Organization



A.B., Economics, University of Michigan, Ann Arbor, Michigan, 1981

- Major Fields: Econometrics, Industrial Organization



Post-Graduate Training

Certificates of Completion, Online

- Leading Teams, 2023
- Advancing Health Equity: A Guide to Reducing Bias in Healthcare, 2023
- Ethics in Public Health, 2023
- How to be Anti-Racist in the Everyday Practice of Public Health, 2023
- Public Health Ethics, 2023



Academic Leadership Program Fellow, Council on Institutional Cooperation
(later, Big Ten Academic Alliance), 2006-07

- Fellowship addressing the challenges of administration at major research universities and preparing to meet them.



Faculty Fellow in the Health Insurance Industry, Lincoln National Corporation,
Employee Benefits Division, Fort Wayne, Indiana, 1990

- Fellowship sponsored by the Health Insurance Association of America (later, America's Health Insurance Plans) and the Association of University Programs in Health Administration to foster engagement with the health insurance industry.
- Conducted operational assignments and analyses of managed care programs.



Employment

Louisiana State University Health Sciences Center – New Orleans School of Public Health, New Orleans, Louisiana

<https://sph.lsuhscc.edu/>



Professor, Community Health Science & Policy, 2024-present
Program Director, Health Policy & Systems Management, 2023-present
Research Member, LSU-LCMC Cancer Center, 2023-present
Richard A. Culbertson Professor of Health Policy & Systems Management, 2018-present
Full Member, School of Graduate Studies, 2015-present
Dean and Professor, 2015-2023

- Provided leadership and management of the School of Public Health:

Academic Programs (BS, MS, MPH, PhD)

- Behavioral & Community Health Sciences
- Biostatistics
- Environmental & Occupational Health
- Epidemiology
- Health Policy & Systems Management
- Undergraduate Public Health

Larger Practice / Service Programs

- Center for Evidence to Practice
- Louisiana Cancer Prevention and Control
- Louisiana Tumor Registry
- Office of Public Health STD/HIV Program
- South Central AIDS Education & Training
- Tobacco Control Initiative

- Launched an undergraduate degree (BSPH) and dual-degree programs with the College of Coast & Environment (BS/MPH), School of Social Work (MSW/MPH), School of Veterinary Medicine (DVM/MPH), and the School of Medicine (MD/MPH and MD/PhD).
- Led the successful full-reaccreditation of School (through 2026) and maintained relationship with the Council on Education for Public Health (CEPH).
- Guided the School into virtual activity at the start of the Coronavirus (COVID-19) pandemic and back into hybrid and in-person activity.
- Represented the School in local, state and national COVID-19 public health activities.
- Led advancement efforts in diversity, equity, inclusion and justice, including an all-faculty and senior staff training initiative.
- Directed the on-going process of strategic planning for the School, in concert with plans for the LSU Health – New Orleans campus and LSU system.
- Developed a Public Health Scholarship Program, funded by Department of Health and Human Services, Health Resources and Services Administration (\$1.3 million through 2025).
- Collaborated with the LSU Health Foundation on development efforts. Established Public Health Excellence Scholarship fund, Public Health Student Pantry fund, Boy Scout Public Health Merit Badge fund and two endowed professorships.
- Served as primary Representative to the Association of Schools and Programs in Public Health.
- Teach and conduct research to advance public health.
- Ranked by *U.S. News & World Report* among the best graduate schools in public health; unranked in 2014 and ranked #55 in 2023.

University of Michigan, School of Public Health, Ann Arbor, Michigan

<https://sph.umich.edu/>



Professor Emeritus of Health Management and Policy, 2015-present
Director of Executive Education and Life-Long Learning, 2013-2015
Senior Associate Dean for Administration, 2005-2012
Chair, Department of Health Management and Policy, 2003-2005

Professor (2000-2015), *Associate Professor*, (1994-2000), *Assistant Professor* (1988-1994),
Department of Health Management and Policy, 1988-2015

Lecturer and Research Investigator, Department of Hospital Administration, 1985-1988

- Provided leadership and management of the School of Public Health and (then) six departments.
- Directed faculty recruitment, retention and advancement, including annual merit review.
- Led University-wide health and well-being initiatives: Chaired, MHealthy Advisory Committee and Pharmacy Benefits Oversight Committee.
- Taught and conducted research to provide a better understanding of the financial aspects of working with and working in health care delivery and financing organizations.
- Ranked by *U.S. News & World Report* among the best graduate schools in public health; ranked #5 in 2015. Ranked by *U.S. News & World Report* among the best graduate programs in health administration; ranked #1 continuously from the start of rankings in 1993 through 2015.

Molina Healthcare of Michigan, Inc., Troy, Michigan

<https://www.molinahealthcare.com/members/mi/en-US>



President and Chief Executive Officer (part-time), Good Health Michigan, 1997-1999

Vice-President, Corporate Development (part-time), American Family Care, 1997-1998

- Co-founded two qualified health plans (HMOs) that provide managed healthcare services to low-income families and individuals under the Medicaid and Medicare programs.
- Served on the Executive Committee of the Board of Directors through 2010 with enrollment of 25,000 in 2000 and 227,000 in 2010.
- Parent company became publicly traded on the New York Stock Exchange (MOH) in 2003. As of 2022, Molina Healthcare was 125 on the U.S. Fortune 500[™] (475 in the world).

Parke-Davis Pharmaceutical Research, Division of Epidemiology and Outcomes Research, Ann Arbor, Michigan (later, Pfizer Global Research & Development)

Resident Consulting Economist (on sabbatical), 1995-1996

- Conducted research on cost-effectiveness in support of clinical investigations.
- Co-Directed the Michigan-Pfizer Fellowship in Pharmacoeconomics and Outcomes Research through 2006.



RRC, Inc., Division of Health Care Markets Analysis, Bryan, Texas

Research Economist, 1984-1985

- Conducted analyses and consulted for clients including: American Hospital Association, Metropolitan Chicago Hospital Council and Texas Dental Association.



Visiting Faculty Positions

- Tulane University, School of Public Health and Tropical Medicine, Department of Health Management and Policy, *Visiting Scholar (on sabbatical)*, 2014.
- University of Colorado at Denver and Health Sciences Center, Business School, Executive MBA in Health Administration / Executive MBA in Pharmaceutical Management, *Visiting Professor (part-time)*, 2004-2015.
- Massey University-Albany, New Zealand, College of Business, Department of Commerce, *Visiting Scholar (on sabbatical)*, 2003.
- University of Alabama at Birmingham, School of Health Related Professions, Department of Health Services Administration, Executive Masters, Executive



Doctor of Science, and PhD in Administration-Health Services Programs, *Adjunct Professor (part-time)*, 2001-2015.

- University of South Florida, College of Business Administration, Department of Management, MBA Program for Physicians, *Adjunct Faculty (part-time)*, 1993-1995.
- University of Missouri – Columbia / Kansas City, Henry W. Bloch School of Business and Public Administration, National Center for Managed Health Care Administration, *Adjunct Faculty (part-time)*, 1992-1997.
- Prairie View A&M University, College of Business, Department of Economics and Finance, MBA Program, *Adjunct Lecturer (part-time)*, 1984.



Part-time Jobs During School

- Texas A&M University, Department of Economics, College Station, Texas, *Graduate Teaching Assistant*, 1981-1984.
 - Taught Principles of Economics.
 - Teaching Assistant for Introduction to Econometrics (for Roy F. Gilbert).
- Texas A&M University, Department of Recreation, Park and Tourism Sciences, College Station, Texas, *Survey Center Supervisor*, 1983.
- Games Galore, College Station, Texas, *Arcade Clerk*, 1982.
- City of College Station, Texas, Utilities Department, *Accounting Clerk*, 1982.
- University of Michigan, School of Public Health, Departments of Hospital Administration and Medical Care Organization, Ann Arbor, Michigan, *Grader and Research Assistant* (for Paul J. Feldstein and John R.C. Wheeler), 1980-1981.
- Baskin Robins Store # 805, Ann Arbor, Michigan, *Store Manager*, 1980.
- Applied Statistics Laboratory, Ann Arbor, Michigan, *Coder and Research Assistant* (for Glenn Melnick and Lawrence Stiffman), 1979-1980.
- University of Michigan, Business School, Department of Accounting, Ann Arbor, Michigan, *Grader* (for David Spadacene), 1979.
- Congdon's Ace Hardware, Ypsilanti, Michigan, *Sales Clerk*, 1975-1979.
- Detroit Free Press, Ypsilanti, Michigan, *Newspaper Carrier*, 1971-1973.



Research

Publications

Google Scholar: Citations 4,255, i10-index 67, h-index 33 (April 2024)

Research Gate: Reads 65,232, Citations 3,471, h-index 32, (April 2024)

Open Researcher and Contributor ID: <https://orcid.org/0000-0002-1188-1574>

<https://www.ncbi.nlm.nih.gov/myncbi/dean.smith.3/bibliography/public/>

Google Scholar



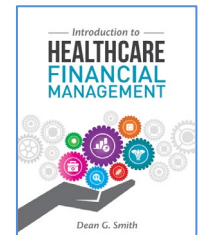
Former student co-authors are indicated with the superscript ^S

Books and Book Chapters (10)

Dean G. Smith. *Introduction to Healthcare Financial Management*, San Diego, CA: Bridgepoint Education (2014) 316 pages. ISBN-13: 978-1-62178-124-0.

Also available as: HCA 311 (color), and HCA 311 (black and white) *Health Care Finance: An Overview*. ISBN-13: 978-1-62178-125-7.

Dean G. Smith. *Instructors Manual to Accompany Introduction to Healthcare Financial Management*, San Diego, CA: Bridgepoint Education (2014) 100 pages.



Dean G. Smith. The Dissemination of Knowledge and Best Practices. Chapter 9 in Michael R. Meacham, editor. *Looking Backward to Look Forward: AUPHA at 70*. Washington, DC: Association of University Programs in Health Administration (2018) 133-146.

Dean G. Smith. Healthcare Insurance and Finance. Chapter 18 in Myron D. Fottler, Donna Malvey and Donna J. Slovensky, editors. *The Handbook of Research on Healthcare Management*, Northampton, MA: Edward Elgar Publishing (November 2015) 412-428. ISBN-13: 978-1-78347-014-3

Dean G. Smith. Value-Based Insurance Design. Article 338 in Michael W. Kattan, editor. *Encyclopedia of Medical Decision Making, Volume II*, Thousand Oaks, CA: SAGE Publications (October 2009) 1172-1175. ISBN-13: 978-1-41295-372-6.

Dean G. Smith. Financial Decision Making: Business Principles in Obstetrics and Gynecology. Chapter 74 in Scott B. Ransom, Mitchell P. Dombrowski, Kamran S. Moghissi, S. Gene McNeeley Jr. and Adnan R. Munkarah, editors. *Practical Strategies in Obstetrics and Gynecology*, New York, NY: W.B. Saunders (2000) 816-825. ISBN-13: 978-2-70730-639-5.

Ya-Seng Hsueh^S and Dean G. Smith. Insurance Design Features, PPOs and Cost Containment of Prescription Drugs. Anthony H. Harris, editor, *Economics and Health, 1996: Proceedings of the Eighteenth Australian Conference of Health Economists*, Kensington, NSW: School of Health Services Management, University of New South Wales, 81 (1997) 91-99. ISBN-13: 978-0-85832-086-4.

Ya-Seng Hsueh^S and Dean G. Smith. Charging Patients a Fixed Dollar Co-payment or a Fixed Percentage Co-insurance: A Study of the Demand for Prescription Drugs. Anthony H. Harris, editor, *Economics and Health, 1995: Proceedings of the Seventeenth Australian Conference of Health Economists*, Kensington, NSW: School of Health Services Management, University of New South Wales, 79 (1996) 41-59. ISBN-13: 978-0-85832-084-0.

Dean G. Smith. Reimbursement Options in Managed Care. Chapter 4 in Stephen Berman, Robert D. Gross and Norman Lewak, editors. *A Pediatrician's Guide to Managed Care*, Elk Grove Village, IL: American Academy of Pediatrics (1995) 1-32. ISBN-13: 978-0-91076-162-8.

John R.C. Wheeler and Dean G. Smith. The Discount Rate for Capital Expenditure Analysis in Health Care. Montague Brown, editor. *Health Care Financial Management*, Rockville, MD: Aspen Publishing (1992): 63-72. ISBN-13: 978-0-83420-303-7.

Journal Articles (139)

- Susan J. Pressler, Miyeon Jung, Susan G. Dorsey, Bruno Giordani, Marita G. Titler, Kelly L. Wierenga, David G. Clark, Dean G. Smith, Asa B. Smith, Irmina Gradus-Pizlo, Milton L. Pressler. Atrial Fibrillation and Older Age Predict Serum BDNF levels Among Patients with Heart Failure. *Journal of Cardiovascular Nursing*, forthcoming (2024).
- Susan J. Pressler, Miyeon Jung, Bruno Giordani, Marita G. Titler, Irmina Gradus-Pizlo, Kittie Reid Lake, Kelly L. Wierenga, David G. Clark, Susan M. Perkins, Dean G. Smith, Evelina Mocci, Susan G. Dorsey. Evaluating depressive symptoms, BDNF Val66Met, and APOE-ε4 as Moderators of Response to Computerized Cognitive Training in Heart Failure. *Heart & Lung*, 59 (May-June 2023) 146-156. PMID: 36805256
- Soumya Upadhyay^S and Dean G. Smith. Healthcare Associated Infections, Nurse Staffing and Financial Performance. *Inquiry: The Journal of Health Care Organization, Provision, and Financing*, 60 (January-February 2023) 1-9. PMID: 36879514.
- Susan J. Pressler, Miyeon Jung, Irmina Gradus-Pizlo, Marita Titler, Dean G. Smith, Sujuan Gao, Kittie Reid Lake, Heather Burney, David Clark, Kelly Wierenga, Susan G. Dorsey and Bruno Giordani. Randomized Controlled Trial of a Cognitive Intervention to Improve Memory in Heart Failure. *Journal of Cardiac Failure*, 25:4 (April 2022) 519-530. PMID: 34763080
- Mark Slyter^S, S. Robert Hernandez, Larry Hearld, Dean G. Smith and Nancy Borkowski. Assessing How Well Hospitals Budget Operating Results by Examining the Relationship Between Budget Variances and Operating Margin. *Journal of Health Care Finance*, 48:2 (Fall 2021) 1-21.
- Soumya Upadhyay^S, Robert Weech-Maldonado, Christy H. Lemak and Dean G. Smith. Hospital Staffing Patterns and Safety Culture Perceptions: The Mediating Role of Perceived Teamwork and Perceived Handoffs. *Health Care Management Review*, 46:3 (July/September 2021) 227-236. PMID: 31702706
- Yu-wen Chiu, Yu-Hsiang Kao, Michael J. Simoff, David E. Ost, Oliver Wagner, James Lavin, Richard A. Culbertson and Dean G. Smith. Costs of Biopsy and Complications in Patients with Lung Cancer. *ClinicoEconomics and Outcomes Research*, 13 (2021) 191-200. PMID: 33762834
- Rebekah E. Gee, William R. Boles^S and Dean G. Smith. E-Cigarettes: A Public Health Threat, Not a Population Health Intervention. *American Journal of Public Health*, 111:2 (February 2021) 224-226. PMID: 33439715
- Neeraj Puro^S, Nancy Borkowski, Scott Feyereisen, Larry Hearld, Nathaniel W. Carroll^S, James Byrd, Dean G. Smith and Akbar Ghiasi, The Role of Organizational Slack in Buffering Financially Distressed Hospitals from Market Exits. *Journal of Healthcare Management*, 66:1 (January-February 2021) 48-61. PMID: 33411486. Practitioner Application provided by James Langabeer, 61-62. PMID: 33411487
- Kari F. Brolara and Dean G. Smith. Preparing for a More Public Health Aware Practice of Medicine in Response to COVID-19. *Journal of Clinical Cardiology*, 2:3 (2021) 43-45.
- Dean G. Smith. Term Limits in Academic Public Health Administration. *Public Health Reports*, 135:6 (November/December 2020) 859-863. PMID: 32962535
- Nathaniel W. Carroll^S, Dean G. Smith and John R.C. Wheeler. The Cost of Capital, Leverage and System Membership: Does System Membership Help Hospitals Achieve Optimal Leverage? *Advances in Health Care Management*, Volume 19: Transforming Healthcare, Bingley, UK: Emerald Group Publishing (October 2020) 61-74.
- Sarah A. Babcock and Dean G. Smith. Pets in Comprehensive Disaster Planning: The Post Hurricane Katrina Experience. *American Journal of Public Health*, 110:10 (October 2020). 1500-1501. PMID: 32903070

- Kari F. Brisolara and Dean G. Smith. Preparing Students for a More Public Health Aware Market After COVID-19. *Preventing Chronic Disease: Public Health Research, Practice, and Policy*, 17:E56 (Special Supplement: US Public Health Response to COVID-19 and Chronic Disease: Continuing the Commitment to Improve Population Health, July 2020) 108-112. PMID: 32644922
- Perry N. Halkitis, Linda Alexander, Kauline Cipriani, John Finnegan, Wayne Giles, Teri Lassiter, Hala Madanat, Tricia Penniecook, Dean G. Smith, Laura Magaña and Rita Kelliher, on behalf of the Association of Schools and Programs of Public Health. A Statement of Commitment to Zero Tolerance of Harassment and Discrimination in Schools and Programs of Public Health. *Public Health Reports*, 135:4 (July/August 2020) 534-538. PMID: 32353244
- Soumya Upadhyay^S, Robert Weech-Maldonado, Christy H. Lemak, Amber Stephenson, Tapan Mehta and Dean G. Smith. Resource-based View on Safety Culture's Influence on Hospital Performance: The Moderating Role of Electronic Health Record Implementation. *Health Care Management Review*, 45:3 (July/September 2020) 207-216. PMID: 30157101
- Nathaniel W. Carroll^S and Dean G. Smith. Financial Implications of the COVID-19 Epidemic for Hospitals: A Case Study. *Journal of Health Care Finance*, 46:3 (Spring 2020) 11-22.
- Alex J. Holcomb and Dean G. Smith. Hospital Capital Budgeting During a Public Health Crisis. *Journal of Health Care Finance*, 46:3 (Spring 2020) 23-36.
- Soumya Upadhyay^S and Dean G. Smith. Cash Conversion Cycle and COVID-19. *Journal of Health Care Finance*, 46:3 (Spring 2020) 37-44.
- Sayeh S. Nikpay^S and Dean G. Smith. Hospital Financial Preparedness and COVID-19. *Journal of Health Care Finance*, 46:3 (Spring 2020) 45-52.
- Soumya Upadhyay^S and Dean G. Smith. Hospital Capacity and Capacity Planning. *Journal of Health Care Finance*, 46:3 (Spring 2020) 53-60.
- Dean G. Smith. Health Plan Responses to COVID-19. *Journal of Health Care Finance*, 46:3 (Spring 2020) 69-76.
- Neeraj Puro^S, Nancy Borkowski, Larry Hearld, Nathaniel W. Carroll^S, James Byrd, Dean G. Smith and Akbar Ghiasi. Financial Distress and Bankruptcy Prediction: A Comparison of Three Financial Distress Prediction Models in Acute Care Hospitals. *Journal of Health Care Finance*, 46:2 (Fall 2019) 1-15.
- Soumya Upadhyay^S, Amber Stephenson and Dean G. Smith. Readmission Rates and their Impact on Hospital Financial Performance: A Study of Washington Hospitals. *Inquiry: The Journal of Health Care Organization, Provision, and Financing*, 56 (2019) 1-10. PMID: PMC6614936
- Kari F. Brisolara, Richard A. Culbertson, Elizabeth Levitzky, Donald E. Mercante, Dean G. Smith and Tina Patel Gunaldo. Supporting Health System Transformation: The Development of an Integrated Interprofessional Curriculum Inclusive of Public Health Students. *Journal of Health Administration Education*, 36:1 (Winter 2019) 111-122.
- Susan J. Pressler, Bruno Giordani, Marita Titler, Irima Gradus-Pizlo, Dean G. Smith, Susan Dorsey, Sujuan Gao and Miyeon Jung. Design and Rationale of the Cognitive Intervention to Improve Memory in Heart Failure Patients Study. *Journal of Cardiovascular Nursing*, 33:4 (July/August 2018) 344-355. PMID: 29601367
- Sean S.H. Huang^S, Richard A. Hirth and Dean G. Smith. Managers' Compensation in a Mixed Ownership Industry: Evidence from Nursing Homes. *Frontiers in Public Health*, 4:283 (December 2016) 1-8. PMID: 28083528
- Soumya Upadhyay^S and Dean G. Smith. Sustained High and Low Profitability Among Washington Hospitals. *Journal of Health Care Finance*, 42:3 (Fall 2016) 60-70.

- Nathaniel W. Carroll^S, Dean G. Smith and John R.C. Wheeler. Cash Reserves and System Membership: Does System Membership Improve Not-For-Profit Hospitals' Access to Internal Capital by Reducing Optimal Cash Balances? *Journal of Health Care Finance*, 42:3 (Fall 2016) 123-145.
- Soumya Upadhyay^S and Dean G. Smith. The Impact Of Hospital Liquidity On Cash Conversion Cycle: A Study Of Washington Hospitals. *Journal of Health Care Finance*, 42:3 (Fall 2016) 146-154.
- Jordan M. Harrison, Miyeon Jung, Terry A. Lennie, Debra K. Moser, Dean G. Smith, Sandra B. Dunbar, David L. Ronis, Todd M. Koelling, Bruno Giordani, Penny L. Riley and Susan J. Pressler. Refusal to Participate in Heart Failure Studies: Do Age and Gender Matter? *Journal of Clinical Nursing*, 25:7-8 (April 2016) 983–991. PMID: 26914834
- Nathaniel W. Carroll^S and Dean G. Smith. Assessing the Healthcare Finance Faculty Shortage: Perspectives and Paths Forward. *Journal of Health Administration Education*, 33:2 (Spring 2016) 311-320.
- Dean G. Smith, Xiao Xu and Kathryn R. McCool. Managed Care, Office Systems and Medical Liability Risk. *International Journal of Healthcare*, 1:1 (August 2015) 13-20.
- Susan J. Pressler, Marita Titler, Todd M. Koelling, Penny L. Riley, Miyeon Jung, Lisa Hoyland-Domenico, David L. Ronis, Dean G. Smith, Barry E. Bleske, Susan G. Dorsey and Bruno Giordani. Nurse-Enhanced Computerized Cognitive Training Increases Serum Brain-Derived Neurotrophic Factor Levels and Improves Working Memory in Heart Failure. *Journal of Cardiac Failure*, 21:8 (August 2015) 630-641. PMID: 25982826
- Soumya Upadhyay^S, Bisakha Sen and Dean G. Smith. The Cash Conversion Cycle and Profitability: A Study of Hospitals in the State of Washington. *Journal of Health Care Finance*, 41:1 (Spring 2015) 1-10.
- Nathaniel W. Carroll^S, Dean G. Smith and John R.C. Wheeler. Capital Investment by Independent and System Affiliated Hospitals. *Inquiry: The Journal of Health Care Organization, Provision, and Financing*, 52 (January-February 2015) 1-9. PMID: 26105571
- Susan J. Pressler, Alison Martineau, Judith Grossi, Bruno Giordani, Todd M. Koelling, David L. Ronis, Penny L. Riley, Cheng-Chen Chou, Barbara J. Sullivan and Dean G. Smith. Healthcare Resource Use among Heart Failure Patients in a Randomized Pilot Study of a Cognitive Training Intervention. *Heart & Lung: The Journal of Acute and Critical Care*, 42:5 (September-October 2013) 332-338. PMID: 23809197
- Dean G. Smith and Jan P. Clement. Hospital Philanthropy. *Journal of Health Care Finance* 39:3 (Spring 2013) 52-57. PMID: 23614267
- Howard L. Rivenson^S and Dean G. Smith. Finance Theory Explanations for Hospital Cash Balances. *Journal of Health Care Finance*, 39:3 (Spring 2013) 22-30. PMID: 23614264
- Shreya S. Prabhu, Rola Kaakeh^S, Alan Sugar, Dean G. Smith and Roni M. Shtein. Comparative Cost-Effectiveness Analysis of Descemet's Stripping Automated Endothelial Keratoplasty versus Penetrating Keratoplasty in the United States. *American Journal of Ophthalmology*, 155:1 (January 2013) 45–53. PMID: 22967866
- Howard L. Rivenson^S, Kristin L. Reiter^S, John R.C. Wheeler and Dean G. Smith. Cash Holdings of Not-for-Profit Hospitals. *Journal of Health Care Finance*, 38:2 (Winter 2011) 24-37. PMID: 22372030
- Susan J. Pressler, Susan J., Barbara Therrien, Penny L. Riley, Cheng-Chen Chou, David L. Ronis, Todd M. Koelling, Dean G. Smith, Barbara Jean Sullivan, Ann-Marie Frankini and Bruno Giordani. Nurse Enhanced Memory Intervention in Heart Failure: the MEMOIR Study. *Journal of Cardiac Failure*, 17:10 (October 2011) 832-843. PMID: 21962422

- A. Mark Fendrick, Dean G. Smith and Michael E. Chernew. Applying Value-Based Insurance Design to the Low-Value Realm: Issues and Controversies. *Health Affairs*, 29:11 (November 2010) 2017-2021. PMID: 21041741
- Teresa B. Gibson^S, Catherine G. McLaughlin and Dean G. Smith. Generic Utilization and Cost-sharing for Prescription Drugs. A Dor, editor. *Advances in Health Economics and Health Services Research*, Volume 22: Pharmaceutical Markets and Insurance Worldwide, Bingley, UK: Emerald Group Publishing (May 2010) 195-219.
- Xiao Xu, Julie S. Ivy, Divya A. Patel, Sejal N. Patel, Dean G. Smith, Scott B. Ransom, Dee Fenner and John O.L. DeLancey. Pelvic Floor Consequences of Cesarean Delivery on Maternal Request in Women with a Single Birth: A Cost-Effectiveness Analysis. *Journal of Women's Health*, 19:1 (February 2010) 147-160. PMID: 20088671
- Victoria L. Handa, Ingrid Nygaard, Kimberly Kenton, Geoffrey W. Cundiff, Chiara Ghetti, Wen Ye, Holly E. Richter and the Pelvic Floor Disorders Network. Pelvic Organ Support Among Primiparous Women in the First Year After Childbirth. *International Urogynecology Journal and Pelvic Floor Dysfunction*, 20:12 (December 2009):1407-11. PMID: 19777148
- Pamela B. Landsman^S, Dean G. Smith and A. Mark Fendrick. Healthcare Utilization in Community-Acquired Pneumonia Episodes of Care: A Comparison across the Continuum of Managed Care. *Medical Care*, 47:10 (October 2009) 1084-1090. PMID: 19648830
- Aaron Spaulding, A. Mark Fendrick, Willaim H. Herman, James G. Stevenson, Dean G. Smith, Michael E. Chernew, Dawn M. Parsons, Keith Bruhnsen and Allison B. Rosen. A Controlled Trial of Value-Based Insurance Design - the MHealthy: Focus on Diabetes (FOD) Trial. *Implementation Science*, 4:19 (April 2009) 1-10. PMID: 19351413
- Deborah Hanson^S, Judith G. Calhoun and Dean G. Smith. Changes in Provider Attitudes Toward Telemedicine. *Telemedicine and e-Health*, 15:1 (January/February 2009) 39-43. PMID: 19199846
- Paula H. Song^S, Dean G. Smith and John R.C. Wheeler. It Was The Best of Times, It Was the Worst of Times: A Tale of Two Years in Not-for-Profit Hospital Financial Investments. *Health Care Management Review*, 33:3 (July/September 2008) 234-242. PMID: 18580303
- Kristin L. Reiter^S, John R.C. Wheeler and Dean G. Smith. Liquidity Constraints on Hospital Investments when Credit Markets are Tight. *Journal of Health Care Finance*, 35:1 (Fall 2008) 24-33.
- Paula H. Song^S and Dean G. Smith Financial Preconditions for Successful Community Initiatives for the Uninsured. *Journal of Healthcare Management*, 52:6 (November/December 2007) 411-423. Practitioner Application provided by Chris Allen, p. 424. PMID: 18087981
- Dean G. Smith, Feride Frech-Tamas, William Randle and Ronald Preblich. Estimated Cost Savings Associated with the Use of Valsartan in Heart-failure in a Large US Managed Care Organization. *Journal of Medical Economics*, 10 (June 2007) 229-238.
- Dean G. Smith. Epidemiology of Dyslipidemia and Economic Burden on the Health Care System. *American Journal of Managed Care*, Supplement: Health-Related Consequences and Treatment Strategies for Dyslipidemia, 13:3 (June 2007) S68-S71. PMID: 17596114
- Prakash C. Deedwania and Dean G. Smith. Clinical Efficacy and Cost-Effectiveness of Rosuvastatin. *Expert Review of Pharmacoeconomics and Outcomes Research*, 7:1 (February 2007) 31-39. PMID: 20528428
- Dean G. Smith, John R.C. Wheeler and Johaua Wynne^S. Capital Budgeting Practices in Hospitals. *International Journal of Healthcare Technology and Management*, 7:1/2 Special Issue: Healthcare Finance and Productivity (2006) 117-128. ResearchGate Reads (as of September 2023) 17,253.
- Teresa B. Gibson^S, Catherine G. McLaughlin and Dean G. Smith. A Copayment Increase for Prescription Drugs: The Long-Term and Short-Term Effects on Use and Expenditures. *Inquiry: The*

Journal of Health Care Organization, Provision, and Financing, 42:3 (Fall 2005) 293-310. PMID: 16353764

- Dean G. Smith, Annamaria Cerulli and Feride Frech. Use of Valsartan for the Treatment of Heart Failure Patients Not Receiving ACE Inhibitors: A Budget Impact Analysis. *Clinical Therapeutics*, 27:6 (June 2005) 951-959. PMID: 16117995. Abstract and commentary included in the NHS Economic Evaluation Database. Accession number 22006006355, July 31, 2007.
- Paul S.J. Miller, Dean G. Smith and Peter Jones. Cost-Effectiveness of Rosuvastatin in Treating Patients to LDL-Cholesterol Goals compared with Atorvastatin, Pravastatin and Simvastatin: A US Analysis of the STELLAR Trial. *American Journal of Cardiology*, 95 (June 1, 2005) 1314-1319. PMID: 15904635
- Dean G. Smith, Victoria Barghout and Kristijan H. Kahler. Tegaserod Treatment for IBS: A Model of Indirect Costs. *American Journal of Managed Care*, 11:1 Supplement (April 2005) S43-S50. PMID: 15926763
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- Neeraj Puro^S, Scott Feyereisen, Dean G. Smith and Nathan W. Carroll^S. The Role of Organizational Slack in Buffering Financially Distressed Hospitals from Market Exits. Academy of Management Meeting, Virtual, July 2020 (In-person conference cancelled). Abstract published in *Academy of Management Annual Meeting Proceedings*, 2020(1) 20154.
- Yu-wen Chiu, Yu-Hsiang Kao, Michael J Simoff, David E Ost, Oliver Wagner, James Lavin, Richard Culbertson and Dean G Smith. Costs of Biopsy and Complications in Patients with Lung Cancer. PCN137. International Society for Pharmacoeconomics and Outcomes Research Meetings, Orlando, Florida, May 2020. (In-person conference cancelled). Abstract published in *Value in Health*, 23 (May 2020) S47.
- Mark Slyter^S, S. Robert Hernandez, Nancy Borkowski, Larry R. Hearld and Dean G. Smith. The Relationship between Hospital Budget Variances and Operating Margins. Academy of Management Meeting, Atlanta, Georgia, August 2017. Abstract published in *Academy of Management Annual Meeting Proceedings*, 2017(1) 13915.
- Nathaniel Carroll^S, John R.C. Wheeler and Dean G. Smith. Access to Capital, Leverage and System Membership. Academy of Management Meeting, Anaheim, California, August 2016. Abstract published in *Academy of Management Annual Meeting Proceedings*, 2016(1) 10537.
- Shreya S. Patel, Rola Kaakeh^S, Roni M. Shtein and Dean G. Smith. Cost-effectiveness Analysis Of DSAEK vs. PK for Corneal Endothelial Disease. International Society for Pharmacoeconomics and Outcomes Research Meetings, Madrid, Spain, November 2011. Abstract published in *Value in Health*, 14:7 (November 2011) A263.
- Hsien-Chang Lin^S, Steven Erickson, Dean G. Smith and Rajesh Balkrishnan. Antidepressant Utilization, Adherence and Health Care Spending in the United States: The Case of MDD Patients. International

- Society for Pharmacoeconomics and Outcomes Research Meetings, Prague, Czech Republic, November 2010. Abstract published in *Value in Health*, 13:7 (November 2010) 454-55.
- Hsien-Chang Lin^S, Steven Erickson, Dean G. Smith and Rajesh Balkrishnan. Trends in Antidepressant Utilization and Associated Labor Market Participation and Quality of Life Outcomes in the United States: 2004-2007. International Society for Pharmacoeconomics and Outcomes Research Meetings, Prague, Czech Republic, November 2010. Abstract published in *Value in Health*, 13:7 (November 2010) 455.
- Allison B. Rosen, James Wing, William H. Herman, Dean G. Smith, Michael E. Chernew, James G. Stevenson and A. Mark Fendrick. Impact of a Targeted Value-Based Insurance Design Intervention on Adherence to Essential Secondary Prevention Medications in Diabetes. Society of General Internal Medicine, Annual Meeting, Miami Beach, Florida, May 2009. Abstract published in *Journal of General Internal Medicine*, 24: Supplement 1 (April 2009) 96.
- Dean G. Smith, et al. Short run costs and savings associated with valsartan in elderly congestive heart failure patients. American Society of Hypertension Annual Scientific Meeting, New York, New York, May 2006. Abstract published in: Valsartan can save costs in elderly patients with HF. *Inpharma Weekly* 1540 (June 3, 2006) 5.
- Teresa B. Gibson^S, Catherine G. McLaughlin and Dean G. Smith. Prescription Drug Copayments, Mail Order Substitution and Stockpiling of Maintenance Medications. International Society for Pharmacoeconomics and Outcomes Research Meetings, Washington, DC, May 2005. Abstract published in *Value in Health*, 8:3 (May 2005) 252-253.
- Dean G. Smith, Annamaria Cerulli and Feride H. Frech. Economic Benefits of Valsartan in Heart Failure. European Society of Hypertension, Paris, France, June 2004. Abstract published in *Journal of Hypertension*, 22: Supplement 2 (June 2004) S310.
- Dean G. Smith, Anh B. Nguyen, Cory N. Peak^S and Feride H. Frech. A Long-Term Model of Hypertension Treatment in Patients with Type-2 Diabetes and Microalbuminuria. European Society of Hypertension, Paris, France, June 2004. Abstract published in *Journal of Hypertension*, 22: Supplement 2 (June 2004) S133.
- Dean G. Smith, Giancarlo Viberti, Anh B. Nguyen, Feride H. Frech and Krisita Yokoyama. Cost-Effectiveness of Valsartan Versus Amlodipine to Treat Microalbuminuria in Diabetic Patients: Economic Analysis of the Marval Trial. European Society of Hypertension, Paris, France, June 2004. Abstract published in *Journal of Hypertension*, 22: Supplement 2 (June 2004) S132-33.
- Tracy L. Larsen^S and Dean G. Smith. Gender and Statin Therapy Cost and Efficacy. International Society for Pharmacoeconomics and Outcomes Research Meetings, Washington, DC, May 2004. Abstract published in *Value in Health*, 7:3 (May-June 2004) 323-324.
- Dean G. Smith, A Gnanasakthy and K Quednau. Cost-Effectiveness of Blood Pressure and Urinary Albumin Control in Diabetics with an Angiotensin II Receptor Antagonist and a Calcium Channel Blocker: Pharmacoeconomic Analysis of the Marval Trial – The Case of Germany. International Society for Pharmacoeconomics and Outcomes Research Congress, Barcelona, Spain, November 2003. Abstract published in *Value in Health*, 6:6 (November 2003) 681.
- Dean G. Smith, Joshua J. Ofman, Victoria Barghout and Andrew D. Feld. Tesaserod Treatment for IBS: A Model of Indirect Costs. Digestive Disease Week, Orlando, Florida, May 2003. Abstract published in *Gastroenterology* 124:4 (2003) A506.
- Dean G. Smith, Giancarlo Viberti, Anh Nguyen, Feride F. Frech, Krista Yokoyama. Cost-Effectiveness of Renoprotection in Diabetic Patients with an Angiotensin II Receptor Antagonist and a Calcium Channel Blocker: Economic Analysis of the MARVAL Trial. American Society of Hypertension Annual Scientific Meeting, New York, New York, May 2003. Abstract published in *American Journal of Hypertension*, 16:5: part 2 of 2 (May 2003) 101A.

- Dean G. Smith, Annamaria Cerulli and Feride F. Frech. Heart Failure Cost-Savings with Valsartan. American Society of Hypertension Annual Scientific Meeting, New York, New York, May 2003. Abstract published in *American Journal of Hypertension*, 16:5: part 2 of 2 (May 2003) 92A.
- Dean G. Smith, Corey Peak^S, A Nguyen and Feride F. Frech. Modeling Clinical and Economic Outcomes of Valsartan and Amlodipine in Diabetic Patients. Academy of Managed Care Pharmacy Annual Meeting, Minneapolis, Minnesota, April 2003. Abstract published in *Journal of Managed Care Pharmacy*, 9:2 (March/April 2003) 196.
- Jennifer T. Hanlon^S, Dean G. Smith and A. Mark Fendrick. Cost Analysis for End-of-Life Care. International Society for Pharmacoeconomics and Outcomes Research Congress, Cannes, France, November 2001. Abstract published in *Value in Health*, 4:6 (November/December 2001) 426.
- Dean G. Smith. A Meta-Analysis of Treat-to-LDL-C Target Studies Using Statins. American Heart Association / American College of Cardiology, Third Scientific Forum on Quality of Care and Outcomes Research in Cardiovascular Disease and Stroke, Washington, DC, October 2001. Abstract published in *American Heart Journal*, 144:5 (November 2002) 913-914.
- Stephen A. Magnus^S, Dean G. Smith and John R.C. Wheeler. Incentive Effects of Debt Financing in Nonprofit Hospitals: Theoretical Concerns and Empirical Evidence. International Society for Research in Healthcare Financial Management Meetings, Baltimore, Maryland, August 2001. (Best Paper award) Abstract published in *Proceedings of the 7th Annual International Symposium and Workshop*, 7:1 (August 2001).
- Dean G. Smith, Karen Berger, Christopher Rudolph and James Albright. Comparing the Cost-effectiveness of Atorvastatin with Cerivastatin in Treating Patients to LDL-C Target Levels. European Atherosclerosis Society Meetings, Glasgow, Scotland, May 2001. Abstract published in *Atherosclerosis Supplements*, 2:2 (May 2001) 57.
- Dean G. Smith. The Cost-Effectiveness of Statins: Evidence from the ACCESS Trial. International Society for Pharmacoeconomics and Outcomes Research Meetings, Washington, DC, May 2001. Abstract published in *Value in Health*, 4:2 (March/April 2001) 109.
- James H. Coombs^S, Laura Cornish, Paula Hiller and Dean G. Smith. Evaluation of Compliance and Persistence with HMG-CoA Reductase Inhibitors After a Myocardial Infarction Using Pharmacy Claims Data. International Society for Pharmacoeconomics and Outcomes Research Meetings, Washington, DC, May 2001. Abstract published in *Value in Health*, 4:2 (March/April 2001) 109.
- James H. Coombs^S, Laura Cornish, Paula Hiller and Dean G. Smith. Strategies for Improving Compliance with HMG-CoA Reductase Inhibitors. International Society for Pharmacoeconomics and Outcomes Research Meetings, Washington, DC, May 2001. Abstract published in *Value in Health*, 4:2 (March/April 2001) 107.
- Sonali N. Shah^S, Dean G. Smith and Catherine Copley-Merriman. An Economic Analysis of Cefdinir Versus Loracarbef for Treatment of Acute Exacerbations of Chronic Bronchitis. International Society for Pharmacoeconomics and Outcomes Research Meetings, Washington, DC, May 2001. Abstract published in *Value in Health*, 4:2 (March/April 2001) 135.
- Jennifer S. Graff^S, Marcia Plante^S and Dean G. Smith. Cholesterol Reduction Success Rates and Utilization by Gender. International Society for Pharmacoeconomics and Outcomes Research Meetings, Washington, DC, May 2001. Abstract published in *Value in Health*, 4:2 (March/April 2001) 105-106.
- Christopher R. McBurney^S and Dean G. Smith. An Analysis of the Cost of Adverse Events Associated with the Use of HMG-CoA Reductase Inhibitors. International Society for Pharmacoeconomics and Outcomes Research Meetings, Washington, DC, May 2001. Abstract published in *Value in Health*, 4:2 (March/April 2001) 96.

- Dean G. Smith. Variation in Costs of Treating Hypercholesterolemic Patients in France. International Society for Pharmacoeconomics and Outcomes Research Congress, Antwerp, Belgium, November 2000. Abstract published in *Value in Health*, 3:5 (September/October 2000) 318.
- Dean G. Smith. The Cost of Reaching LDL-C Targets in Spain: A Comparison Among Statins. International Society for Pharmacoeconomics and Outcomes Research Meetings, Antwerp, Belgium, November 2000. Abstract published in *Value in Health*, 3:5 (September/October 2000) 318-319.
- Dean G. Smith, Nikos K. Carli^S, Andrew R. Adams^S, Rachel I. Alcaraz^S, Nicole K. Belles^S, Allen K. Ng^S, Noel Schlarman^S and Vladimir Tikhtman^S. Chief Financial Officers in Academic Medical Centers. International Society for Research in Healthcare Financial Management Meetings, Baltimore, Maryland, August 2000. Abstract published in *Proceedings of the 6th Annual International Symposium and Workshop*, 6:1 (August 2000) 36-37.
- Dean G. Smith, Rebecca G. Bakker-Arkema, Richard W. McLain, Michael J. Koren and Donald M. Black. The Comparative Effects of Atorvastatin in Achieving Desired Lipid Levels Following NCEP Guidelines. Association for Pharmacoeconomics and Outcomes Research Lipid Conference, Orlando, Florida, November 1997. Abstract published in *American Journal of Managed Care*, 3:10 (October 1997) 1570.
- Dean G. Smith, Rebecca G. Bakker-Arkema, Richard W. McLain, Michael J. Koren and Donald M. Black. The Use of "Add-On" Treatment in HMG-CoA Reductase Inhibitor Therapy to Achieve Target Lipid Levels. Association for Pharmacoeconomics and Outcomes Research Lipid Conference, Orlando, Florida, November 1997. Abstract published in *American Journal of Managed Care*, 3:10 (October 1997) 1570.
- Dean G. Smith, Rebecca G. Bakker-Arkema, Richard W. McLain, Michael J. Koren and Donald M. Black. Variations in Costs Among Payers in Treatment with HMG-CoA Reductase Inhibitor Therapy to Achieve Target Lipid Levels. Association for Pharmacoeconomics and Outcomes Research Lipid Conference, Orlando, Florida, November 1997. Abstract published in *American Journal of Managed Care*, 3:10 (October 1997) 1570-1.
- Michael Koren, Perry Tresh, Dean G. Smith and Donald M. Black. Comparison of Cost of Resource Utilization with Atorvastatin Versus Fluvastatin, Lovastatin and Simvastatin in Patients with CHD and/or PVD. 11th International Symposium on Atherosclerosis, Paris, France, October 1997. Abstract 1.P.166 published in *Atherosclerosis*, 134:1 (October 1997) 51.
- Michael Koren, Perry Tresh, Dean G. Smith and Donald M. Black. Cost of Resource Utilization of Atorvastatin Compared with Fluvastatin, Lovastatin and Simvastatin in Patients with Risk Factors for CHD. 11th International Symposium on Atherosclerosis, Paris, France, October 1997. Abstract 1.P.167 published in *Atherosclerosis*, 134:1 (October 1997) 52.
- Dean G. Smith, Carl S. Remmert, Keith S. Henley, Steven L. Hass, Darrel A. Campbell and Ian D. McLaren. Prostaglandin E₁ (PGE₁) in Liver Transplantation (OLT): A Pharmacoeconomic Analysis. American Association for the Study of Liver Diseases Meetings, Chicago, November 1994. Abstract published in *Hepatology*, 20 (1994) 124A.

Presentations at Professional Meetings Without Published Abstracts (75)

- Melody Goodman, Adashima Oyo, Yoon Park, Anushree Vichare and Dean G. Smith. Academic Public Health Data: Focus on Diversity Research. Association of School and Programs in Public Health Annual Meeting, Washington DC, March 2022. (Virtual).
- Lynn R. Goldman, Gary E. Raskob, Anna Maria Siega-Riz, Laura Siminoff and Dean G. Smith. Opening Plenary Session – Panel Discussion. Association of School and Programs in Public Health Undergraduate Conference, Washington DC, September 2021. (Virtual).

- Lilijana Baddour, Nafissa Cisse Egbuonye, Mark Mioduski, Dean G. Smith and Edith Parker. Public Health Workforce Development – Panel Discussion. Association of School and Programs in Public Health Annual Meeting, Washington DC, March 2021. (Virtual).
- Cristine A. Haedtke, Bruno Giordani, Miyeon Jung, Dean G. Smith, Marita Titler, Sujuan Gao, HN Burney, Susan Dorsey, Irima Gradus-Pizlo, P Pang and Susan J. Pressler. Older Age, Higher BMI, and More Depressive Symptoms Explain Poorer Mobility Among Patients with Heart Failure. Midwest Nursing Research Society, Schaumburg, Illinois, April 2020. (In-person conference cancelled)
- Dean G. Smith. Difficult Dialogues in Higher Education: Race, Racial Justice, Civil Discourse and Free Speech. Association of School and Programs in Public Health Annual Meeting, Washington DC, March 2019.
- Dean G. Smith. Advancing a Diverse Student, Staff and Faculty Pipeline and Moving Toward Inclusive Excellence. Association of School and Programs in Public Health Annual Meeting, Washington DC, March 2018.
- Dean G. Smith. Emerging Opportunities in Management Education: Public Health & Healthcare Management. Latin American Council of Administration School (CLADEA) Annual Assembly, Riverside, California, November 2017.
- Dean G. Smith. Panel Discussion – Seeking Clarity for Tenure and Promotion: What is the "Right" Mix of Research/Scholarly Effort? Academy of Management Meeting, Anaheim, California, August 2016.
- Soumya Upadhyay^S, William Opoku-Agyeman^S, Bisakha Sen and Dean G. Smith. The Association Between Readmission Rates and Hospital Profitability. AcademyHealth Annual Research Meeting, Boston, Massachusetts, June 2016.
- Dean G. Smith. Exploring the Changing Healthcare Market and Its Impact on Medical Devices. LogiMed 2016, New Orleans, Louisiana, March 2016.
- Dean G. Smith. The 90 Minute MBA. Association For Maternal-Fetal Medicine Management, Society for Maternal-Fetal Medicine, The Pregnancy Meeting, Atlanta, Georgia, February 2016.
- Susan J. Pressler, Marita Titler, Todd Koelling, Penny Riley, Miyeon Jung, Lisa Domenico, David Ronis, Dean G. Smith, Barry Bleske and Bruno Giordani. Cognitive Training to Improve Memory in Heart Failure: A Randomized Controlled Study. Midwest Nursing Research Society Annual Research Conference, Indianapolis, Indiana, April 2015.
- Marita Titler, Miyeon Jung, Susan J. Pressler, Todd Koelling, Penny Riley, Lisa Domenico, David Ronis, Dean G. Smith, Barry Bleske and Bruno Giordani. Balance Correlates with Global Cognition and Processing Speed in Heart Failure. Midwest Nursing Research Society Annual Research Conference, Indianapolis, Indiana, April 2015.
- Dean G. Smith and Yasmina M. Bouraoui^S. Asthma Education and Environmental Interventions in the Home: A Cost-Benefit Analysis. International Health Economics Association World Congress, Dublin, Ireland, July 2014.
- Dean G. Smith and David Pitman^S. Pay Them Half: A Behavioral Economics Analysis of Hospital CFO Salaries in the US and Canada. International Health Economics Association World Congress, Sydney, Australia, July 2013.
- Nathaniel Carroll^S and Dean G. Smith. Hospital Capital Investments & Acquisitions. Healthcare Financial Management Association Fall Conference. Plymouth, Michigan, November 2012.
- Shreya S. Patel, Rola Kaakeh^S, Dean G. Smith and Roni M. Shtein. Comparative Cost-effectiveness Analysis Of Descemet's Stripping Endothelial Keratoplasty Versus Penetrating Keratoplasty. Association for Research in Vision and Ophthalmology Annual Meeting, Fort Lauderdale, Florida, May 2011.

- Dean G. Smith. Success Strategies for Budgeting and Capital Structure: Frameworks to Navigate the Economic Downturn. The 4th Annual World Health Care Congress: Hospital and Health System Financial Management Congress, Chicago, Illinois, September 2009.
- Dean G. Smith. Comparative Effectiveness Research and Cost-Effectiveness. The National Comparative Effectiveness Summit, Washington, DC, September 2009.
- Dean G. Smith. P&T Committee Perspective: Economic and Therapeutic Imperatives for Fixed-Dose Combination Products and Combination Therapy. Pharmaceutical Strategy Series' Executive Forum: Combination Products, Cambridge, Massachusetts, June 2009.
- Dean G. Smith. Effective Teaching in a Variety of Settings. Association of University Programs in Health Administration Annual Meeting, Doctoral Student Session, Washington, DC, June 2008.
- Christopher N. Graham, Stephanie R. Earnshaw, Dean G. Smith, Susan L. Hogue, J. Gitchell, H. Marsh, W. Becker and M. Saunders. Assessing the Impact of Smoking Cessation Therapies on a Managed Care Organization's Budget. American Academy of Managed Care Pharmacy Educational Conference, Chicago, Illinois, October 2006.
- Usha Mallya^S, David P. Nau, Steven Heeringa, Steven R. Erickson, Dean G. Smith and S. Kucukarslan. Effects of Health Insurance on Medication Utilization for Adults with Asthma: A National Perspective. Midwest Social and Administrative Pharmacy Conference, Minneapolis, Minnesota, July 2006 [Usha Mallya received the Joseph B. Wiederholt Award for the best research project presentation by a graduate student from the Consortium for Research on Administrative Pharmacy.]
- Paula Song^S, Dean G. Smith and John R.C. Wheeler. It Was the Best of Times, It Was the Worst of Times: A Tale of Two Years in Not-for-Profit Hospital Investments. AcademyHealth Annual Research Meeting, Seattle, Washington, June 2006.
- Dean G. Smith. Pharmacotherapy of High Risk Elderly Patients with Heart Failure and Post-MI: A Call to Action. American Medical Directors Association Annual Meeting. Dallas, Texas, March 2006.
- Dean G. Smith. Value-Based Purchasing and Consumer-Directed Health Care. National Association for Business Economics Annual Washington Policy Conference. Washington, DC, March 2006.
- Kristin L. Reiter^S, John R.C. Wheeler and Dean G. Smith. Liquidity Constraints and Fixed Capital Investment in Not-for-Profit Hospitals. AcademyHealth Annual Research Meeting, Boston, Massachusetts, June 2005.
- Paula Song^S and Dean G. Smith. Financial Preconditions for Successful Medical Community Initiatives for the Uninsured. AcademyHealth Annual Research Meeting, Boston, Massachusetts, June 2005.
- David Pitman^S and Dean G. Smith. Chief Financial Officers in Academic Medical Centers in the USA & Canada. Association of University Programs in Health Administration Annual Meeting, Finance/Economics Session, Boston, Massachusetts, June 2005.
- Dean G. Smith. Hospital Pension and Insurance Investments. American Risk and Insurance Association Meeting, Chicago, Illinois, August 2004.
- Lynne C. Eagle, Dean G. Smith and Larence C. Rose. Direct to Consumer Drug Advertising in New Zealand. AcademyHealth Annual Research Meeting, San Diego, California, June 2004.
- Dean G. Smith. Risk Management and Medical Liability. AcademyHealth Annual Research Meeting, San Diego, California, June 2004.
- Dean G. Smith. Maximizing Economic and Therapeutic Imperatives for Combination Therapy. Combination Drug Therapies and Drug-Drug Interactions. Philadelphia, Pennsylvania, November 2003.

- Stephen A. Magnus^S, Dean G. Smith and John R.C. Wheeler. Effects of Debt Financing on Operational and Capital-Investment Efficiency in Nonprofit Hospitals. American Public Health Association Annual Meeting, Philadelphia, Pennsylvania, November 2002.
- Stephen A. Magnus^S, Dean G. Smith and John R.C. Wheeler. The Effects of Debt on Nonprofit Hospital's Provision of Uncompensated Care. Academy for Health Services Research Annual Meeting, Washington, DC, June 2002.
- Dean G. Smith. Academic and Industry Careers. International Society for Pharmacoeconomics and Outcomes Research Meetings, Washington, DC, May 2002.
- Robert Winfield, Thomas Wilson, Howard Rivenson^S and Dean G. Smith. An Analysis of Student and Parent Views of Insurance Status and Health Service Value, American College Health Association Annual Meeting, Washington, DC, May 2002.
- Robert Winfield, Thomas Wilson, Howard Rivenson^S and Dean G. Smith. An Analysis of Funding Sources of Selected University Health Services, American College Health Association Annual Meeting, Washington, DC, May 2002.
- Michael E. Chernew, Dean G. Smith, Duane M. Kirking, A. Mark Fendrick. Decomposing Pharmaceutical Cost Growth in Different Types of Health Plans. International Society for Technology Assessment in Health Care, Philadelphia, Pennsylvania, June 2001 (Best Podium Presentation award).
- Dean G. Smith and Dennis P. Scanlon^S. Covered Lives in PPOs. PPO Performance Measurement: Agenda for the Future: A National Conference on PPO Quality Issues, Washington, DC, March 2001.
- Dennis P. Scanlon^S, Michael E. Chernew, Helen E. Doty and Dean G. Smith. Options for Assessing PPO Quality. PPO Performance Measurement: Agenda for the Future: A National Conference on PPO Quality Issues, Washington, DC, March 2001.
- Andrew E. Cameron^S and Dean G. Smith. Physicians' Contracts with HMOs as Options on Market Share. Association for Health Services Research Meetings, Los Angeles, California, June 2000.
- Dean G. Smith. Reimbursement Strategies: Options for Alternative Practice. Nurse-Midwifery Fourth Annual Business Institute, Ann Arbor, Michigan, October 1999.
- Jennifer R. Parry^S, Lawrence C. Rose and Dean G. Smith. Efficient Funding of Biotechnology Firms – A Pecking Order Approach. Asia-Pacific Finance Association Conference, Melbourne, Australia, July 1999. Available as Massey University Working Paper, available at http://finance-group.massey.ac.nz/research_outputs/00.3.pdf.
- Dean G. Smith. Cost-Effectiveness of Treating Women to National Cholesterol Guidelines. International Society for Technology Assessment in Health Care Meetings, Edinburgh, Scotland, June 1999.
- Dean G. Smith. Modeling Pharmacoeconomic Analyses with Distributions of Results from Trials. International Society for Pharmacoeconomics and Outcomes Research Meetings, Washington, DC, May 1999.
- Dean G. Smith, Perry Tresh and D Mitchinson. Treating Women to Cholesterol Targets. Drug Information Association Meetings, Seattle, Washington, April 1999.
- Perry Tresh, Dean G. Smith and D Mitchinson. Comparison of Treating Patients with High and Low CHD Risk to Cholesterol Targets. Drug Information Association Meetings, Seattle, Washington, April 1999.
- Dean G. Smith. Bringt Qualitatsmangement unter Managed-Care spurbare Marketing-Vorteile? (Is Quality-Management under Managed Care an Advantage for Marketing?) Congress of German Society for Surgery, Munich, Germany, April 1999.

- Michael Koren, Perry Tresh, Dean G. Smith and Donald Black. Atorvastatin: Comparing the Cost of Resource Utilization with Simvastatin, Lovastatin and Fluvastatin in Patients with Risk Factors for CHD. International Symposium on Drugs Affecting Lipid Metabolism, Florence, Italy, May 1998.
- Stephen A. Magnus^S, Dean G. Smith, John R.C. Wheeler. Agency Implications of Debt in Nonprofit Hospitals: A New Theory of the Role of Debt. Midwest Finance Association Meetings, Chicago, Illinois, March, 1998.
- Ya-Seng Hsueh^S and Dean G. Smith. Insurance Design Features, PPOs and Cost Containment of Prescription Drugs. Australian Health Economics Society Annual Conference, Brisbane, Australia, July 1997.
- Dean G. Smith, Teresa B Gibson^S and Semma S. Sonnad. Use and Cost of Preventive Health Services. Association for Health Services Research Meetings, Chicago, Illinois, June 1997.
- Dean G. Smith, Michael Koren, Perry Tresh and Donald Black. Inclusion of Background Health Services Resources and Costs Associated with Clinical Trials. International Society of Technology Assessment in Health Care, Barcelona, Spain, May 1997.
- Dean G. Smith and Andrew Cameron^S. Options on Market Share. Healthcare Financial Management Association, 1996 Enterprise Financial Management Conference, Phoenix, Arizona, February 1996.
- Dean G. Smith and Charles L. Betley^S. Preferred Provider Organization Effects on Insured Groups' Use and Cost for Potentially Inappropriate Procedures. Association for Health Services Research Meetings, Chicago, IL, June 1995.
- Ya-Seng Hsueh^S and Dean G. Smith. Charging Patients a Fixed Dollar Co-payment or a Fixed Percentage Co-insurance: A Study of the Demand for Prescription Drugs. Australian Health Economics Society Annual Conference, Brisbane, Australia, July 1995.
- Dean G. Smith. The Effects of PPOs on Potentially Inappropriate Procedures. American Public Health Association Meetings, Washington, DC, November 1994.
- Elizabeth Hoppe^S and Dean G. Smith. The Effect of Optometric Expansion of Scope on Medicaid Drug Expenditures. American Public Health Association Meetings, Washington, DC, November 1994.
- Dean G. Smith. The Impact of Reform on Health Care Financial Management. Financial Management Association Meetings, St. Louis, Missouri, October 1994.
- Dean G. Smith and Charles L. Betley^S. The Cost Management Activities of PPOs. American Risk and Insurance Association Meetings, Toronto, Ontario, August 1994.
- Dean G. Smith. Workshop in Teaching Health Insurance. Association of University Programs in Health Administration Meetings, Atlanta, Georgia, April 1993.
- Dean G. Smith, Jan P. Clement and John R.C. Wheeler. Philanthropy and Hospital Financing. American Public Health Association Meetings, Washington, DC, November 1992.
- Dean G. Smith, The Effects of Co-Payments and Generic Substitution on the Use and Costs of Prescription Drugs. American Risk and Insurance Association Meetings, Washington, DC, August 1992.
- Dean G. Smith and John R.C. Wheeler. The Feasibility of a Hospital Transition Assistance Program. Midwest Finance Association Meetings, Chicago, Illinois, March 1992.
- Lawrence C. Rose, Dean G. Smith and Mark E. Levonian. Who Does the Right Thing: Determinants of CRA Ratings. Midwest Finance Association Meetings, Chicago, Illinois, March 1992.
- Dean G. Smith. Introduction to Financial Evaluation Research Session. Association of University Programs in Health Administration Meetings, Washington, DC, March 1992.

- Dean G. Smith, Jan P. Clement and John R.C. Wheeler. Philanthropy and Hospital Financing. Midwest Finance Association Meetings, St. Louis, Missouri, April 1991.
- Dean G. Smith and Lawrence C. Rose. Expansion into Insurance Product-Lines and Bank Shareholder Returns. Midwest Finance Association Meetings, St. Louis, Missouri, April 1991.
- Dean G. Smith. Incorporating Health Insurance in the Health Administration Curriculum. Association of University Programs in Health Administration Meetings, Washington, DC, March 1991.
- Dean G. Smith and Lawrence C. Rose. Evaluating the Effects of Bank Entry into Discount Brokering: A Q Approach. Midwest Finance Association Meetings, Chicago, Illinois, March 1990.
- Dean G. Smith and Lawrence C. Rose. Product-Line Expansion and Shareholder Returns: The Case of Bank Holding Companies. Midwest Finance Association Meetings, Cincinnati, Ohio, March 1989.
- Dean G. Smith and Lawrence C. Rose. Product-Line Deregulation and the Distribution of Bank Deposits: Towards a Theory of Equilibrium. Financial Management Association Meetings, New York, New York, October 1986.
- Thomas R. Saving, Donald R. House and Dean G. Smith. Integrating the Health Care Sector in an Econometric Model of the U.S. Western Economic Association Meetings, Las Vegas, Nevada, June 1984.
- Dean G. Smith, Paul N. Nelson and Lawrence C. Rose. Insurance and the Utilization of Optometric Services. Missouri Valley Economic Association Meetings, St. Louis, Missouri, March 1983.

Continuing Education and Other Presentations (124)

- Jessica Stein, T. Michael Minor and Dean G. Smith. The Economic Impact of Lallie Kemp Regional Medical Center on the Community. Lallie Kemp Regional Medical Center Annual Healthcare Effectiveness TORCH Awards Forum, Independence, Louisiana, January 2024.
- Jessica Stein, T. Michael Minor and Dean G. Smith. The Economic Impact of Lallie Kemp Regional Medical Center on the Community. The 2nd Annual Joseph Moerschbaecher III, PhD Graduate Research Day, New Orleans, Louisiana, November 2023.
- Kenneth White, Matt Eyles, Dean G. Smith and Thomas Campanella. Keynote Presentation: Policy Trends in Modern Managed Care. Willis Towers Watson Healthcare Risk Conference, Nashville, Tennessee, July 2023.
- Dean G. Smith. Communications in Public Health. Guest presentation in Public Health 312: Foundations in Public Health, Northwestern University, Feinberg School of Medicine, Chicago, Illinois, May 2021.
- Jeff Weedman, Sally Mason Boemer^S and Dean G. Smith. Webinar: Finding the Silver Lining in CPG Post Pandemic. Panel discussion led by Kara Romanow. ConneCXiOn, Indianapolis, Indiana, January 2021. Available at: <https://www.youtube.com/watch?v=vFEtpGitbig>.
- Dean G. Smith. A Public Health Approach to COVID-19 Vaccination. Video interview by Rola Kaakeh^S: Salus Vitae Group Speaker Series: From Vaccine to Vaccination. Chicago, Illinois, December 2020. Available at: <https://www.salusvitaegroup.com/from-vaccine-to-vaccination-series.html>.
- Douglas Rammel^S, Sally Mason Boemer^S, Daryl Brewster and Dean G. Smith. #CurbThePanic. Video Interview by Lisa Johnson: How Consumer Goods and Retail Can Help During the COVID-19 Pandemic, Consumer Goods Technology, Inc., April 2020. Available at: <https://consumergoods.com/video-interview-how-cg-and-retail-can-help-during-covid-19-pandemic>.
- Dean G. Smith, James J. Unland, Susanne Straif-Bourgeois, Alex Holcomb, Soumya Upadhyay^S, Ting Luo, Mirandy S. Li, Nathaniel Carroll^S and Richard A. Culbertson. Health Care Finance and Novel Coronavirus (COVID-19). LSU Health Sciences Center and Journal of Health Care Finance

Webinar, New Orleans, Louisiana, March 2020. Available at: <https://sph.lsuhsu.edu/covid-19/covid-19-sph-activities-events/health-care-finance-and-covid-19/>.

Dean G. Smith. Louisiana Health Insurance and Access to Care. Learning Before Lunch, New Orleans, Louisiana, October 2018.

Dean G. Smith. Pricing and Reimbursement of Prescription Drugs. Willis Towers Watson Annual Managed Care Roundtable, Chicago, Illinois, September 2018.

Dean G. Smith. The Future of Public Health. San Diego State University, San Diego, California, March 2018.

Dean G. Smith. Value-Based Contracting. Willis Towers Watson Annual Health Care Forum, Chicago, Illinois, September 2017.

Dean G. Smith. Obamacare to Trumpcare – The Future of Health Care Reform (Moderator). Democratic Governor's Association Annual Meeting, New Orleans, Louisiana, December 2016.

Dean G. Smith. Health Systems and Their Role in Health Policy. Health Care Policy Elective, Tulane University School of Medicine, New Orleans, Louisiana, October 2016.

Dean G. Smith. Health Care Providers as Payers. Willis Towers Watson Annual Health Care Forum, Chicago, Illinois, July 2016.

Dean G. Smith. The Converging Interests of Public Health and Medicine. Dean's Hour, University of North Dakota School of Medicine & Health Sciences, Grand Forks, North Dakota, December 2015.

Dean G. Smith. The Asthma Demonstration Project for Healthy Housing. Advancing Safe and Healthy Homes for Children and Families Initiative (ASHHI), sponsored by The Kresge Foundation, Networking Meeting, St Pete's Beach, Florida, April 2014.

Dean G. Smith. Pharmacy Benefits Management. CAPS Research Critical Issues Partnership Event, Best Practices for Sourcing Pharmaceutical Benefits, Tempe, Arizona, April 2014.

Susan J. Pressler, Marita Titler, Todd M. Koelling, Penny L Riley, Miyeon Jung, Lisa H. Domenico, David L. Ronis, Dean G. Smith, Barry E. Bleske and Bruno Giordani. Cognitive Training to Improve Memory in Heart Failure. University of Michigan MCubed Symposium, Ann Arbor, Michigan, April 2014.

Dean G. Smith. Cost-Effectiveness of Asthma Treatment Programs. Tulane University School of Public Health and Tropical Medicine, New Orleans, Louisiana, February 2014.

Dean G. Smith. Health Care Finance and Economic Potential. AIM Specialty Health Executive Health Care Forum, Chicago, Illinois, July 2013.

Dean G. Smith. Panel Discussion – Crossing the Valley of Death: Models for Expediting Translational Research. Financing Innovation and Technology in Healthcare: Developing Cost-Effective Medical Solutions, University of Chicago Booth School of Business, Healthcare and BioPharma Roundtable, Chicago, Illinois, October 2012.

Dean G. Smith. Call to Action Panel Discussion. Moving Forward: Implementation Science Conference, Michigan Institute for Clinical & Health Research, Ann Arbor, Michigan, May 2012.

Dean G. Smith. Developing a Compelling Business Case with Costs. Merck Childhood Asthma Network, Inc., National Advisory Board Meeting, New Orleans, Louisiana, April 2012.

Dean G. Smith. Teaching with Cases. University of Cincinnati, Health Administration Program, Cincinnati, Ohio, April 2012.

Dean G. Smith. Value-Based Insurance Design and Value-Based Purchasing (VBID+VBP). General Pediatrics Health Services Research Seminar, Ann Arbor, Michigan, October 2011.

- Dean G. Smith. The Affordable Care Act: Value-Based Insurance Design and Value-Based Purchasing. National Advisory Committee on Rural Health and Human Services, Traverse City, Michigan, June 2011.
- Dean G. Smith. Business Implications of Overhead Costs and Allocations. The Business School Alliance for Healthcare Management, Trends in Provider Health Care Costs, Arlington, Virginia, April 2011.
- Dean G. Smith. Business Perspectives on Healthcare Reform (Moderator). Net Impact Conference, 2020: Vision for a Sustainable Decade, Ross School of Business, University of Michigan, Ann Arbor, Michigan, October 2010.
- Dean G. Smith. Public and Private Valuations of Healthcare Assets. Policy Forum on Vanguard's Proposed Purchase of the Detroit Medical Center, Wayne State University Law School, Detroit, Michigan, May 2010.
- Dean G. Smith. Health Care Reform. Michigan News. Ann Arbor, Michigan, November 2009. Available at: <https://news.umich.edu/health-care-reform/>.
- Dean G. Smith. Health Care Reform – I'm Moving to Canada, You? Osher Lifelong Learning Institute. Ann Arbor, Michigan, November 2009.
- Dean G. Smith. Politics in Healthcare. University of Michigan Pre-Medical Club. Ann Arbor, Michigan, October 2009.
- Dean G. Smith. Health Care Reform: Threats and Opportunities for Payers. Michigan Healthcare & Life Science Forum: Healthcare Innovation: Finding New Value in Changing Times. Ann Arbor, Michigan, October 2009.
- Dean G. Smith. Expanding Health Insurance Coverage in Michigan: The Nature of the Spread. Testimony before the Michigan Senate Health Policy Committee. Lansing, Michigan, June 2009.
- Dean G. Smith. The Future of Sustainable Health Benefits at the University of Michigan and Beyond. University of Michigan – Ann Arbor Chapter of the American Association of University Professors Annual Meeting, April 2009.
- Dean G. Smith. Therapeutic Substitution of Statins: Considerations for Clinicians. Training seminar via: medicaleducation.webex.com for Pfizer speakers, June 2008.
- Dean G. Smith. The Market for Individual Health Insurance. Michigan Senate Luncheon Briefing. Lansing, Michigan, April 2008.
- Dean G. Smith. Value-Based Insurance Design. Michigan Health & Hospital Association, Business Advisory Council. Lansing, Michigan, February 2008.
- Dean G. Smith. Physician Incentives for Patient Wellness. Testimony before the Michigan Senate Health Policy Committee. Lansing, Michigan, November 2007.
- Dean G. Smith. Healthcare Delivery in Southeast Michigan: The View from a Not-So-Ivory Tower. Healthcare Financial Management Association Fall Conference. Plymouth, Michigan, October 2007.
- Dean G. Smith. Genetics and Health Insurance: A Public Health Perspective. Money Matters, Michigan Association of Genetic Counselors. Lansing, Michigan, September 2007.
- Dean G. Smith. Value-Based Insurance Design. The 2007 Health Care Leaders Forum: The Value Chain Case for Health Care Reform, Detroit Regional Chamber and Federal Reserve Bank of Chicago – Detroit Branch, Detroit, Michigan, April 2007.
- A. Mark Fendrick, Allison B. Rosen and Dean G. Smith. Value-Based Insurance Design: A “Clinically Sensitive” Approach to Preserve Quality of Care and Contain Cost. Wolverine Caucus: Health Care Reform: Can We Afford It?. Lansing, Michigan, February 2007

- Dean G. Smith. Corporate Social Responsibility in Healthcare. The 2007 Conference on Corporate Social Responsibility. Ann Arbor, Michigan, February 2007.
- Dean G. Smith. Drugs, Regulation and R&D. University of Michigan Chapter of Universities Allied for Essential Medicines. Ann Arbor, Michigan, December 2006.
- Dean G. Smith. Value-Based Insurance Design and Cardiovascular Disease. Pfizer's "Milestones in Public Health" Exhibit, Ann Arbor, Michigan, November 2006.
- Dean G. Smith. Rethinking Healthcare Benefits Design. IBM-University of Michigan, Services Science, Management and Engineering Workshop. Thomas J. Watson Research Center, Yorktown Heights, New York, October 2006.
- Dean G. Smith. Rethinking Healthcare Benefits Design. Intermission: Michigan Difference Campaign, Ann Arbor, Michigan, October 2006.
- Dean G. Smith. The Future of Medicine in the US. Lakeshore Continuing Medical Education, Muskegon, Michigan, September 2006.
- Dean G. Smith. Developing and Evaluating Value-Based Insurance Products. Michigan Health & Hospital Association Health Foundation Winter Leadership Conference. Traverse City, Michigan, February 2006.
- Dean G. Smith. Costing Clinical Trials: End-of-Life Care. Quality of Life Interest Group. Ann Arbor, Michigan, January 2006.
- Dean G. Smith. Potential Impact of a Pandemic on Hospital Management and Burden on the Overall Health System. Wolverine Caucus: Avian Influenza & Preparedness. Lansing, Michigan, January 2006.
- Dean G. Smith. Crossing the Border: Understanding the Impacts of Canadian Drug Re-Importation (panel discussion). Michigan Healthcare & Life Science Forum: Crossing The Boundaries of Healthcare. Ann Arbor, Michigan, October 2004.
- Dean G. Smith. Update on the Demonstration Projects of the National Center for Healthcare Leadership Demonstration Project (panel discussion). AUPHA Leaders Conference. San Francisco, California, October 2004.
- Dean G. Smith. Health Insurance. Tianjin Medical University, Executive Education Program for Hospital Administrators. Ann Arbor, Michigan, July 2004.
- Dean G. Smith. Health Economics of Hypertension. Roundtable on Effective Hypertension Management with New Treatment Paradigms. New Orleans, Louisiana, March 2004.
- Dean G. Smith. Risk-Return Trade-offs in Hospital Investments: Commonfund Institute Benchmarks Study of Nonprofit Health Care Institutions. Commonfund Forum 2004. Orlando, Florida, March 2004.
- Dean G. Smith. The Utility of Research on Issues Facing Health Plans. 2004 Cambridge Healthcare Summit. Cambridge, Massachusetts, February 2004.
- Dean G. Smith. Health Economics and Outcomes Research – Support for Valsartan. Novartis Managed Care Advisory Board. Chicago, Illinois, November 2003 and Santa Monica, California, December 2003.
- Dean G. Smith. Rising Healthcare Costs. Chamber of Commerce Breakfast, Livonia, Michigan, September 2003.
- Dean G. Smith. In Touch with the Experts: The Role of Angiotensin Receptor Blockade in Hypertension and Beyond, Teleconferences (8), April - October 2003.

- Dean G. Smith, Lynne Eagle, K Chamberlain and Lawrence C, Rose. The Views of Healthcare Professionals and Consumers on Direct-To-Consumer Promotion of Prescription Drugs in New Zealand. Food and Drug Administration, Direct-To-Consumer Promotion Public Meeting, Washington DC, September 2003.
- Dean G. Smith. Teaching, Research and Service – A Balancing Act. University of Michigan Health Care Leadership Institute, Ann Arbor, Michigan, April 2003.
- Dean G. Smith. The Effects of Debt on Nonprofit Hospitals' Provision of Charity Care. Department of Commerce, Massey University – Albany, New Zealand, March 2003.
- Dean G. Smith, Stephen A. Magnus^S and John R.C. Wheeler. The Effects of Debt on Nonprofit Hospital Behavior. Department of Finance, Banking and Property, Massey University - Palmerston North, New Zealand, March 2003.
- Dean G. Smith and John R.C. Wheeler. Financial Management in Difficult Times. Healthcare Financial Management Association, Southeast Michigan Chapter, Southfield, Michigan, January 2002.
- Dean G. Smith. Payment and Reimbursement Systems. Chinese Hospital Administration Program: Center for Management Training, Ann Arbor, Michigan, November 2001.
- Dean G. Smith. Hospital Challenges. Robert Wood Johnson Foundation Communities in Charge Cluster Meeting, Cleveland, Ohio, October 2001.
- Dean G. Smith. Crises in Healthcare Organizations. Kalamazoo Academy of Medicine, Kalamazoo, Michigan, March 2001.
- Dean G. Smith and John R.C. Wheeler. Financial Management in Michigan Hospitals & Health Systems. MidNet, Lansing, Michigan, March 2001.
- Dean G. Smith. Talking with CFOs. Faculty Seminar, University of North Carolina, Chapel Hill, North Carolina, October 2000.
- Dean G. Smith. Health Insurance and Managed Care. University of Michigan Training Program in Clinical Research, Ann Arbor, Michigan, October 2000, January 2002.
- Dean G. Smith. Measuring the Economic Impact of Behavior Change. Center for the Advancement of Health, Princeton, New Jersey, June 2000.
- Dean G. Smith. Current Challenges Facing Physician Leaders in POs and PHOs. Washtenaw County Medical Society, Ann Arbor, Michigan, May 2000.
- Dean G. Smith. Pharmacoeconomics of Lipid Management United HealthCare, Cardiovascular Risk Reduction Physician Leader Conference, Vail, Colorado, February 2000.
- Dean G. Smith. Payment and Reimbursement Systems. Johnson & Johnson Consulting & Services: Health Care Consulting in International Markets, Ann Arbor, Michigan, July 1999.
- Dean G. Smith. Prospective and Capitated Payment Systems. Outcomes Management Under Prospective and Capitated Payment Systems: International Institute of Health Management, Ann Arbor, Michigan, May 1999.
- Dean G. Smith. Financial Statement Analysis. Continuing Education - St. John Hospital, Detroit, Michigan, March 1999.
- Dean G. Smith. Pharmacoeconomic Evaluation of the Atorvastatin - Veteran's Administration Conversion Study. Veteran's Administration, Parke-Davis / Pfizer 981-219 Final Investigator's Meeting, Santa Monica, California October 1998.
- Dean G. Smith. Cost of Treating to EAS LDL-C Target with Atorvastatin Versus Simvastatin, Pravastatin & Fluvastatin: A Pharmacoeconomically Motivated Study with Cost Efficacy Data. Warner-Lambert / Parke-Davis International Therapeutics Meeting, St. Julian, Malta, October 1998.

- Dean G. Smith. Alternative Therapies: Who Will Pay? Patients, HMOs and Third Party Payers. Conference on Alternative Therapies for Healing, Ann Arbor, Michigan, October 1998.
- Dean G. Smith. Physician Hospital Organizations: Structure and Operations: Marketing the PHO. Medivision HGN Satellite Network, Houston, Texas, July 1998.
- Dean G. Smith. Practical Tools for Managed Care Success Symposium: Understanding Capitation and Risk. Michigan Association of Osteopathic Physicians & Surgeons, Troy, Michigan, March 1998.
- Michael E. Chernew, Bernard S. Bloom, A. Mark Fendrick and Dean G. Smith. Applied Health Services Research: The New Competitive Edge. University of Connecticut School of Medicine and UConn Health Systems Seminar, Hartford, Connecticut, February 1998
- Dean G. Smith. Tracking Clinical and Financial Outcomes of Behavior Change Initiatives. National Managed Care Congress: Disease Management Congress, New York, New York, June 1997.
- Dean G. Smith. Strategic Partnering for Physicians in Managed Care. Physician Executive Leadership Institute, Michigan State Medical Society-University of Michigan, Ann Arbor, Michigan, May 1997.
- Dean G. Smith. Customizing Lipitor Pharmacoeconomic Studies. Lipitor Outcomes Research Meeting, Rome, Italy, January 1997.
- Dean G. Smith. Techno-Structure of the Health Care Industry: The Health Insurance Vehicle, Physician Leadership Development Program. Mission Health, Ann Arbor, Michigan, January 1997.
- Dean G. Smith. The Propriety of Proprietary Health Care. Chi Systems, Inc. Continuing Education Day, Ann Arbor, Michigan, December 1996.
- Dean G. Smith. Managed Care Wrap Up, Symposium: Sex, Lives and Managed Care. Michigan Association of Osteopathic Physicians & Surgeons, Dearborn, Michigan, November 1996.
- Dean G. Smith. Pharmacoeconomic Treat-to-Target Studies. Atorvastatin Global Investigators Meeting, New Orleans, Louisiana, November 1996.
- Dean G. Smith. Market Opportunities and Strategic Partnering. Physician Executive Leadership Institute, Michigan State Medical Society-University of Michigan, Ann Arbor, Michigan, October 1996.
- Dean G. Smith. Development of Management Services Organizations to Meet Physicians' Needs. MidNet-VHA Michigan, Gaylord Michigan, September 1996.
- Dean G. Smith. Hospitals and the Development of Physician Management Services Organizations. Executive Leadership Institute, University of Michigan-American Hospital Association-Public Relations Society of America, Ann Arbor, Michigan, August 1996.
- Dean G. Smith. Conserving Clinical Resources: Utilization Management in Managed Care Organizations. Michigan State University Medical School Managed Care Institute, East Lansing, Michigan, May 1996.
- Dean G. Smith. Pharmacoeconomic Analysis in New Drug Evaluation. Clinical Research Department, Parke-Davis, Ann Arbor, Michigan, May 1996.
- Dean G. Smith. Capitation and Managed Care Contracting. Herrick Physician Hospital Organization, Tecumseh, Michigan, April 1996.
- Dean G. Smith. Developing the Leadership Capacity to Handle Managed Care. Berrien County Medical Society, Bridgman, Michigan, April 1996.
- Dean G. Smith. Reimbursement Issues in Managed Care. Michigan State Medical Society Managed Care Conference, Battle Creek, Michigan, April 1996.
- Dean G. Smith. Managed Care Circa 1996: How the Private Practitioner Can Cope. Macomb Hospital Center, Warren, Michigan, January 1996.

- Dean G. Smith. Dynamics of Physician Organization Arrangements. Washtenaw County Medical Society, Ann Arbor, Michigan, January 1996.
- Dean G. Smith. Managed Care Wrap Up, Survival Symposium: Understanding the Financial Impact of Managed Care. Michigan Association of Osteopathic Physicians & Surgeons, Dearborn, Michigan, December 1995.
- Dean G. Smith. Techno-Structure of the Health Care Industry: The Health Insurance Vehicle, Physician Leadership Development Program. Mission Health, Ann Arbor, Michigan, December 1995.
- Dean G. Smith. Managed Care: Effective Contracting. Michigan State Medical Society Scientific Meetings, Lansing, Michigan, November 1995.
- Dean G. Smith. Economic Analysis in the Development of Public Health Alternatives. South East Michigan Health Association Educational Conference, Ann Arbor, Michigan, October 1995.
- Dean G. Smith. Health Care Financial Management (Financial and Managerial Accounting) and Managed Care Contracting. University of Michigan Medical Center Physician Management Institute, Ann Arbor, Michigan, January-June 1995.
- Dean G. Smith. Issues in Managed Care and Physician Organizations, Physician Hospital Organizations and Integrated Delivery Systems. General Motors-United Auto Workers Health Care Institute, Detroit, Michigan, February-March 1995.
- Dean G. Smith. What are the Capital Requirements and Financing Possibilities? Building Effective Physician-Organization Arrangements. HSMP Alumni Association-University of Michigan, Ann Arbor, Michigan, November 1994.
- Dean G. Smith. Issues in Insurance and Capitation. Physician Executive Leadership Institute, Michigan State Medical Society-University of Michigan, Ann Arbor, Michigan, September 1994, 1995.
- Dean G. Smith. Purchasers' Managed Care Concerns. Executive Leadership Institute, Restructuring and Repositioning: Leading Health Care Organizations Toward the Future, University of Michigan-American Hospital Association-Public Relations Society of America, Ann Arbor, Michigan, August 1994.
- Dean G. Smith. Evaluating Capitation Alternatives. San Juan Regional Medical Center, Farmington, New Mexico, May 1994.
- Dean G. Smith. Health Care Reform in The 1990s. Cardiology Symposium, Annapolis Hospital, Wayne, Michigan, April 1994.
- Dean G. Smith. Perspectives on Change (Moderator). Mid-America Health Information Systems Conference, Troy, Michigan, March 1994.
- Bashar Succar, James A. Cook, Dean G. Smith and Thomas M. Wolff. Organizing a Physician Organization. Physician Organizations and Physician Hospital Organizations: From Cutting Edge to Reality. Michigan State Medical Society Conference, Dearborn, Michigan, February 1994.
- Dean G. Smith. Advancing Information Systems for Health Care Reform. A Managed Care Briefing for Mercy Information Systems, Farmington Hills, Michigan, December 1993.
- Dean G. Smith. Health Care Reform: What It Means To You In The 1990s. Cardiology Symposium, St. Joseph Mercy Hospital, Pontiac, Michigan, October 1993.
- Dean G. Smith. Prospects for National Health Insurance. Catherine McAuley Health Center, Guest Lecture, Ann Arbor, Michigan, March 1992.
- John R.C. Wheeler and Dean G. Smith. Risk Management Strategies and Structures in Michigan Hospitals. Swedish Claims Panel, University of Michigan Medical Center, February 1992.

- Dean G. Smith. Insurance Issues for Psychiatry: The Battle for the Buck. University of Michigan Medical Center, Psychiatry Grand Rounds, January 1992.
- Dean G. Smith. Financing Health Care and Controlling Costs. Japanese Executive Development Institute, Duke University, Durham, North Carolina, July 1991.
- Dean G. Smith and Brenda W. Perry. Hospital Utilization Management - How Well Does it Work? Progress Through Research, Mercy Health Services, Ann Arbor, Michigan, November 1990.
- Dean G. Smith. Hospital-Reviewer Relations and the Effectiveness of Utilization Review. Lincoln National Health Services Conference, New Orleans, Louisiana, September 1990.
- Dean G. Smith. A Community's Response to AIDS: Strategic Community Planning in Kent County. Michigan Association for Local Public Health, Mackinac Island, Michigan, August 1990.
- Dean G. Smith. Issues and Opportunities in the Health Care Marketplace. Catherine McAuley Health Center, Healthcare Economics and Financial Management Guest Lecture Series, Ann Arbor, Michigan, January 1987.
- Dean G. Smith. Designing Cost Control Products. Blue Cross and Blue Shield National Health Care Institute, Ann Arbor, Michigan, June 1986, June 1989 and June 1990.

Funded Research and Service Projects (74)

- Dean G. Smith (Principal Investigator). The Impact of Lallie Kemp Regional Medical Center on the Community. Funded by the LSU Healthcare Services Division. December 2022 – October 2023.
- Kari Fitzmorris Brisolaro (Principal Investigator), Dean G. Smith, Edward Trapido and Donna L. Williams. Public Health Scholarship Program. Funded by Department of Health and Human Services, Health Resources and Services Administration. September 2022 – September 2025.
- Richard A. Culbertson (Principal Investigator), Yu-Wen W. Chiu, Yu-Hsiang Kao and Dean G. Smith. Cost Consequence of Variability in Lung Cancer Diagnostic Pathway. Funded by Intuitive Surgical Operations, Inc.. April 2019 – December 2019.
- Dean G. Smith (Principal Investigator). Cooperative Endeavor Agreement between Louisiana Department of Health and Louisiana State University Health Sciences Center – New Orleans. LaGov #2000220529. Funded by the Louisiana Department of Health. October 2016 – September 2018.
- Robert T. Maupin, Steven C. Brisco and Dean G. Smith (Co-Principal Investigators). Summer Health Professions Education Program: Interprofessional Pilot at LSU Health Sciences Center – New Orleans, Schools of Medicine, Dentistry and Public Health. Funded by the Robert Wood Johnson Foundation. October 2016 – December 2017. Renewal December 2017 – November 2018.
- Susan J. Pressler and Bruno Giordani (Principal Investigators) et al. Cognitive Intervention to Improve Memory in Heart Failure Patients. Funded by the National Institutes of Health, National Institute of Nursing Research. September 2016 – December 2021.
- David Jacobs and Dean G. Smith (Co-Principal Investigators). Housing as a Vaccine: Health Care Savings from Healthy Affordable. Funded by the National Center for Healthy Housing (MacArthur Foundation prime). November 2013 – October 2016.
- Dean G. Smith (Principal Investigator). Evaluation of Cost Implications of Head-Off Environmental Asthma in Louisiana, Phase II (HEAL-II). Funded by Xavier University of Louisiana (Merck Childhood Asthma Network prime). October 2013 – May 2015.
- Noreen Clark (Principal Investigator), et al., Dean G. Smith (Principal Investigator for supplement). Evaluation of Cost Implications of The Children's Hospital of Philadelphia's Asthma Health Care Navigator Program. Funded by the Merck Childhood Asthma Network. October 2011 – May 2015.

- Thomas P. Shanley (Principal Investigator), et al. Clinical and Translational Science Award – Michigan Institute for Clinical and Health Research (MICHHR), Outreach, Partnerships, and Implementation Science (OPIS) Program, Co-Director for Comparative Effectiveness Research. Funded by the National Institutes of Health, National Center for Research Resources. June 2012 – May 2017.
- Dean G. Smith (Principal Investigator). V-BID Center Symposium 2011: The State of Value-Based Insurance Design. Funded by the Agency for Health Care Research and Quality. September 2011 – March 2012.
- Dean G. Smith (Principal Investigator). Value Based Insurance Design Symposium. Funded by Amgen, Inc. November 2011 – December 2011.
- Edwin G. Wilkins (Principal Investigator), et al. Mastectomy Reconstruction Outcome Consortium. Funded by the National Institutes of Health, National Cancer Institute. August 2011 – May 2013.
- Dean G. Smith (Principal Investigator). American Reinvestment & Recovery Act (AARA) Equipment to Enhance Training for Health Professionals. Funded by the Department of Health and Human Services, Health Resources and Services Administration. November 2010 – September 2011.
- Kenneth J. Pienta (Principal Investigator), et al. Clinical and Translational Science Award – Michigan Institute for Clinical and Health Research (MICHHR), Outreach, Partnerships, and Implementation Science (OPIS) Program. Funded by the National Institutes of Health, National Center for Research Resources (NCRR), September 2010 – May 2012.
- Dean G. Smith (Principal Investigator). Center for Value-Based Insurance Design. Funded by Pfizer Pharmaceuticals, Inc., October 2006 – October 2011.
- Dean G. Smith (Principal Investigator). Value-based Insurance Design: Restoring Health to the Health Care Cost Debate. Funded by Sanofi-Aventis Pharmaceuticals, December 2008 – November 2009.
- Dean G. Smith (Principal Investigator), JG Stevenson and A. Mark Fendrick. Outcomes Research Fellowship: Observational Research Design. Funded by Abbott Laboratories, July 2008 – June 2011.
- Edwin G. Wilkins (Principal Investigator), et al. The International Breast Reconstruction Outcomes Consortium (IBROC) Pilot Study. Funded by the Michigan Institute for Clinical and Health Research (MICHHR), July 2007 – December 2008.
- Timothy R.B. Johnson (Principal Investigator), et al. Obstetrics and Gynecology Health Services Research Training Program. Funded by the National Institutes of Health, June 2006 – April 2011.
- Michael E. Chernew (Principal Investigator), A. Mark Fendrick, Allison B. Rosen and Dean G. Smith. Study of the Relationship Between Copayments or Co-insurance and Adherence to Diabetes and Asthma Medications. Funded by Medstat, February 2005 – December 2005.
- Dean G. Smith (Principal Investigator). Evaluating Copay Changes at Marriott: Assessing the Impact on Diabetes, Congestive Heart Failure (CHF), and Asthma Patients. Funded by GlaxoSmithKline, December 2004 – December 2008.
- Dean G. Smith (Principal Investigator). Graduate Education Demonstration Project. Funded by the National Center for Healthcare Leadership, August 2004 – December 2005.
- Dean G. Smith (Principal Investigator). Prescription Drug Importation, Investment and Employment in Michigan. Funded by Pfizer, Inc., July 2004 – August 2004. Results reported: S Hall. Drug imports cut jobs in state: U-M study says pharmaceutical firms rely on high-profit sales in U.S. to grow. *Detroit News*, (Sunday, September 19, 2004) B1; and JB Finkelstein. Drug import crackdown shows hazards. *AMNews*, October 25, 2004. Available at: https://www.researchgate.net/profile/Dean-Smith-14/publication/228717640_Prescription_Drug_Importation_Investment_and_Employment_in_Michigan/links/54c11cd10cf25b4b8071b598/Prescription-Drug-Importation-Investment-and-Employment-in-Michigan.pdf.

- Dean G. Smith (Principal Investigator). Acute Miocardial Infarction (AMI) Economics of Valsartan. Funded by Novartis, Inc., June 2004 – August 2004.
- Lawrence C. Rose (Principal Investigator), Dean G. Smith, Lynne C. Eagle and K Chamberlain. Direct to Consumer Promotion of Prescription and Non-Prescription Drugs. Funded by the Academy of Business Research, Massey University, October 2002 – September 2003.
- Morton B. Brown (Principal Investigator), et al. Biliary Atresia Consortium – Data Coordinating Center. Funded by the National Institutes of Health, National Institute of Diabetes and Digestive and Kidney Diseases, August 2002 – September 2006.
- Morton B. Brown (Principal Investigator), et al. Pelvic Floor Disorders – Data Coordinating Center. Funded by the National Institutes of Health, National Institute of Child Health and Human Development, June 2001 – June 2006.
- Catherine G. McLaughlin (Principal Investigator), et al. Evaluation of the Communities in Charge Program. Funded by the Robert Wood Johnson Foundation, May 2001 – April 2005.
- Kim A. Eagle (Principal Investigator) and Dean G. Smith. University of Michigan – Pfizer Outcomes Research Fellowship. Funded by Pfizer Global Research and Development, July 2001 – June 2004.
- Dean G. Smith (Principal Investigator). Global MARVAL Model. Funded by Novartis, Inc., October 2002 – November 2002.
- Dean G. Smith (Principal Investigator). Cost-Efficacy Model for Treatment of Onychomycosis. Funded by Novartis, Inc., August 2002 – November 2002.
- Dean G. Smith (Principal Investigator). A Model of the Economics of Valsartan in Heart Failure Treatment. Funded by Novartis, Inc., October 2002 – November 2002.
- Dean G. Smith (Principal Investigator). Worker Productivity Model of Tegaserod. Funded by Novartis, Inc., June 2002 – November 2002.
- Dean G. Smith (Principal Investigator). Microalbuminuria Reduction with Valsartan: Model & Economic Analysis. Funded by Novartis, Inc., June 2002 – September 2002.
- Dean G. Smith (Principal Investigator). Meta-Analysis of Treat-to-Target Studies. Funded by Pfizer, Inc., January 2001 – December 2001.
- Dean G. Smith (Principal Investigator) and Peter D. Jacobson. Managed Care, Office Systems and Risk. Funded by Blue Cross Blue Shield of Michigan Foundation, November 2000 – August 2002.
- Dean G. Smith and John R.C. Wheeler (Co-Principal Investigators). Financial Management in Health Systems. Funded by MidNet, Inc., October 2000 – March 2001.
- Dean G. Smith (Principal Investigator). An Analysis of the Cost and Value of Drugs in the ACCESS Study. Funded by Pfizer, Inc., October 2000 – December 2001.
- Dean G. Smith (Principal Investigator). Improving PPO Enrollment Data. Funded by URAC – American Accreditation Healthcare Commission, September 2000 – March 2001.
- Dean G. Smith (Principal Investigator) and A. Mark Fendrick. University of Michigan - Ortho Biotech Outcomes Research Fellowship. Funded by Ortho Biotech, Inc., July 2000 – June 2002.
- Dean G. Smith and John R.C. Wheeler (Co-Principal Investigators). Strategic Financial Decision-Making. Funded by VHA, Inc., February 2000 – August 2000.
- Dean G. Smith (Principal Investigator). Atorvastatin-Cerivastatin Cost-Effectiveness Study (981-229). Funded by Parke-Davis Pharmaceutical Research, June 1999 - June 2000.
- Dean G. Smith and Thomas M. Gorey (Co-Principal Investigators). Crises in Health Care Organizations: Impacts, Considerations and Strategies for Physicians. Funded by the Michigan State Medical Society, February 1999 - October 1999.

- Dean G. Smith (Principal Investigator). Validity and Use of the SF-36 to Measure Community Health in Calhoun County. Funded by the Calhoun County Health Improvement Program, February 1999 - April 1999.
- Dean G. Smith and John R.C. Wheeler (Co-Principal Investigators). Financial Decision-Making in Health Care Systems. Funded by The Center for Health Management Research, December 1998 - May 1999.
- Dean G. Smith (Principal Investigator). Economic Analysis of Cefdinir for Acute Otitis Media in Pediatric Patients (983-64) and for Bronchitis (983-59/60). Funded by Parke-Davis Pharmaceutical Research, August 1998 - December 1999.
- Kim A. Eagle (Principal Investigator) and Dean G. Smith. University of Michigan – Parke-Davis Outcomes Research Fellowship. Funded by Parke-Davis Pharmaceutical Research, July 1998 – June 2001.
- Dean G. Smith (Principal Investigator). Atorvastatin Conversion Assessment in the Veterans Affairs (VA) System - Economic Analysis Plan (981-219). Funded by Parke-Davis Pharmaceutical Research, March 1998 - July 1999.
- Dean G. Smith (Principal Investigator). Atorvastatin Health Economics Study: Europe (981-72). Funded by Parke-Davis Pharmaceutical Research, June 1997 - April 1998.
- Steven J. Bernstein (Principal Investigator) et al. The Effectiveness of a Shared Decision-Making Program for Women with Breast Cancer. Funded by the Blue Cross Blue Shield of Michigan Foundation. Dean G. Smith (Investigator). Addendum: Cost-Effectiveness of a Shared Decision-Making Program, September 1996 - August 1999.
- Dean G. Smith and Michael Chernew (Co-Principal Investigators). Ford Healthcare Expenditure Quantification Project. Funded by The Ford Motor Company, June 1997 - May 1998.
- Toby Citrin (Principal Investigator) et al. Genome Technology & Reproduction: Values & Public Policy. Funded by National Institutes of Health, August 1995 - July 1998.
- Dean G. Smith (Principal Investigator). Atorvastatin Health Economics Study: US (981-69/70). Funded by Parke-Davis Pharmaceutical Research, June 1995 - December 1997.
- Rashid L. Bashshur (Principal Investigator), M. Anthony Schork, Dean G. Smith and William G. Weissert. The Effects of Telemedicine on Accessibility, Quality and Cost of Health Care. Funded by the Health Care Financing Administration, July 1994 - June 1998.
- Rashid L. Bashshur (Principal Investigator), Dean G. Smith and Richard A. Hirth. Comprehensive Evaluation of the West Virginia Telemedicine System. Funded by the Health Care Financing Administration, subcontracted from West Virginia University, July 1995 - December 1997.
- Dean G. Smith (Principal Investigator). Preliminary Detrusitol Health Economics Study. Funded by Pharmacia & Upjohn, September 1996 - December 1997.
- Dean G. Smith (Principal Investigator). Investigations in Health Policy: (1) Corporate Self-Insurance for Health Benefits, Motivations, Prevalence and Managed Care: A Literature Review and Analysis; (2) A Primer on Health Benefits Rating; (3) The Social Welfare Costs of Being Medically Uninsured. Funded by the Calhoun County Health Improvement Program, May 1997 - October 1997.
- Dean G. Smith, John R.C. Wheeler and William Zelman (Co-Principal Investigators). Economic and Financial Effects of Cost Reduction, Re-Engineering and Work Redesign. Funded by The Center for Health Management Research, February 1996 - August 1996.
- Dean G. Smith (Principal Investigator). Pharmacoeconomic Analysis of a Liver Transplant Trial of PGE₁. Funded by The Upjohn Company, October 1993 - July 1994.

- Dean G. Smith and John R.C. Wheeler (Co-Principal Investigators). An Analytical Model of Hospital Transition in Southeast Michigan. Funded by the Greater Detroit Area Health Council, Inc., August 1993 - December 1993.
- Dean G. Smith (Principal Investigator) and John R.C. Wheeler. The Effects of PPOs on Health Care Use and Costs. Funded by the Robert Wood Johnson Foundation, June 1992 - May 1995.
- Toby Citrin (Principal Investigator), ER Frank (Project Coordinator), Ellen Johnson (Field Coordinator), Betsy Foxman and Dean G. Smith (Consultants). Ottawa County Community AIDS Needs Assessment. Funded by the Ottawa County Community AIDS Council - Michigan AIDS Fund, May 1992 - November 1992.
- Toby Citrin (Principal Investigator), ER Frank, ML Cozen, Thomas A/ D'Aunno and Dean G. Smith. AIDS Care Coordination Study for the Detroit Area. Funded by the Michigan Department of Public Health, April 1992 - December 1992.
- Kenneth E. Warner (Principal Investigator), Michael T. Halpern, Brant E. Fries and Dean G. Smith. Worksite Smoking Cessation Programs: Health, Economic and Demographic Implications. Funded by the Robert Wood Johnson Foundation, March 1992 - February 1994.
- Toby Citrin (Principal Investigator), Dean G. Smith, Thomas A. D'Aunno and Betsy Foxman (Investigators). Evaluation of A Community Program for the Prevention of AIDS. Funded by the Community Foundation of Greater Flint, October 1990 - September 1993.
- Dean G. Smith (Principal Investigator) and Brenda W. Perry. Hospital Utilization Management -- How Well Does it Work? Funded by the Mercy Consortium for Health Services Research, July 1990 - June 1991.
- Dean G. Smith and John R.C. Wheeler (Co-Principal Investigators). Hospital Risk Management Programs in Michigan. Funded by the Michigan Medical Liability Research Program, February 1990 - August 1990.
- Toby Citrin (Principal Investigator), Betsy Foxman and Dean G. Smith. Proposed Community AIDS Plan for Kent County. Funded by the Kent County Community AIDS Council, January 1990 - June 1990.
- Toby Citrin (Principal Investigator) and Dean G. Smith. Health Care Cost Containment Strategies. Funded by the Department of Commerce, State of Michigan, December 1988 – August 1989.
- Howard S. Zuckerman (Principal Investigator) and Dean G. Smith. Creating a Unified Health System for Northeastern Vermont. Funded by the W.K. Kellogg Foundation, July 1986 - August 1989.
- Paul J. Feldstein, Roy Penchansky (Co-Principal Investigators) and Dean G. Smith. Health Benefits Liability Model Feasibility Study and User's Guide. Funded by the General Motors Corporation, October 1985 - July 1986.
- Howard S. Zuckerman (Principal Investigator) and Dean G. Smith. The Lease of Westland Medical Center by Southwest Detroit Hospital Corporation. Funded by the W.K. Kellogg Foundation, January 1985 - January 1987.
- Victor H. Hawthorne (Principal Investigator), et al. Relative Effectiveness and Cost of Transplantation and Dialysis of End-Stage Renal Disease. John R.C. Wheeler (Co-Principal Investigator) and Dean G. Smith, Part Three: Cost Analyses. Funded by the Health Care Financing Administration, January 1985 - January 1989.

Teaching

University Courses (149 Courses, 3,696 Students)

Louisiana State University Health Sciences Center: Bachelor of Science in Public Health, through LSU Online & Continuing Education (BSPH), Health Policy & Systems Management (HPSM) and School of Public Health (PUBH):

BSPH 3600, United States Health Care System, 2022-2024

BSPH 4600, Public Health Policy and Advocacy, 2023

BSPH 4602, Public Health Organizations and Leadership, 2024

HPSM 6248, Organization Behavior, 2023

HPSM 6276, Organizational Leadership, 2023

HPSM 6400, Independent Studies. Including: Applied Pharmacoeconomics, Maternal Health Policy, Negotiation and Mediation, 2023

PUBH 6160, Public Health Program Development, in conjunction with Team Up™, a longitudinal interprofessional education experience, 2018-2022

PUBH 6200, Essentials of Public Health, 2018-2024

PUBH 6221, Foundations in Public Health Ethics, 2024

Summer Health Professions Education Program, Introduction to Public Health and Health Policy, 2017-2018

University of Michigan: Health Management and Policy (HMP):

HMP 605 / Nursing 655, Introduction to Health Care Financial Management, 1991-1997

HMP 606, Managerial Accounting for Health Care Administrators, 1990-2014

HMP 607, Corporate Finance for Health Care Administrators, 1988-2014

HMP 631, Health Insurance, 1986-2001

HMP 633, Pharmacoeconomics and Outcomes Research, 1999-2006

HMP 660, Microeconomic Theory, 1986-87

HMP 663, Health Economics, 1992

HMP 667, Advanced Health Care Financial Management, 1996-2001, 2013

HMP 690, Independent Studies. Including: Catastrophic Health Insurance, Accounting-Based Risk Measures, Competitive Medical Plans, Hospital Closures, Health Insurance Futures Contracts, Transfer Pricing, Community Organizations and AIDS, Financing AIDS Related Services, Establishing Physician Organizations, Norwegian Health Care System, Health Plan Pricing, Physician Management Services Organizations, Nursing Home Cost Variation, Healthcare Mergers & Acquisitions, Medicaid Managed Care Opportunities, Managed Care Contracting, Nurse Staffing and Costs, Writing a Business Plan, Pricing Services in Clinical Trials, The Italian Healthcare System, Revenue Cycle Management, 1987-2014

HMP 691, Executive Masters Degree Program Seminar Series, 1996-2001

HMP 692, Case Studies in Health Management & Policy (Executive Masters Degree Program Capstone Seminar), 2004-2010

HMP 815, Readings in Medical Care. Including: Financial Strategies, Managed Care, Economics of Mental Health Services, Pricing Options on Market Share, Advances in Health Care Managerial

Accounting, Working Capital Management, Hospital Investment Performance, Pharmaceutical Marketing, 1992-2014

HMP 826, Applied Econometrics for Health Services Research, 1992

HMP 835, Research Practicum, 1992-2014

HMP 859, Doctoral Seminar in Health Financing Policy, 1996-2000

HMP 990/995, Dissertation Research, 1991-2015

Inteflex Program Seminar on the Changing Political Economy of Disease and Health Care, Health Care Financing, 1994-1995

University of Oklahoma Health Sciences Center: PhD in Health Promotion Sciences (HPS)

HPS 5960, Directed Readings – Economic Impact Assessment, 2023

University of Colorado at Denver and Health Sciences Center: Executive MBA in Health Administration / Executive MBA in Pharmaceutical Management (XHAD):

XHAD 6190, The Healthcare Industry and The Role of the Pharmaceutical Industry, 2004-13

XHAD 6193, Pharmacoeconomics, 2004-2014

XHAD 6230, Healthcare Economics, 2014-2015

University of Alabama at Birmingham: Executive Masters in Health Services Administration (HA), Ph.D. in Administration-Health Services (Joint with School of Management) (AH), Executive Doctor of Science Degree in Administration–Health Services (AHD)

HA 620, Healthcare Financial Management I, 2001-2015

AH 705, Health Care Finance, 2013

AHD 705, Health Care Finance, 2011-2014

University of South Florida: MBA Program for Physicians,

Management 693, Risk Management, 1993-1995

University of Missouri-Columbia / University of Missouri-Kansas City: National Center for Managed Health Care Administration

Managed Care Contracting, 1995-1997

Budgeting and Cost Accounting in Managed Care Organizations, 1992-1993

Prairie View A&M University: MBA Program

Finance 5343, Theory of Risk and Insurance, 1984

Texas A&M University: Department of Economics

Economics 203, Principles of Macroeconomics, 1982-1984

Econometrics 463, Introduction to Econometrics, 1982

Doctoral Committees (63, Chair 21) & Placement After Graduation

Casey L. Thomas, (Ph.D., Community Health Sciences), A mixed methods approach to explain the relationship between school-based health centers and educational outcomes, Member 2022. Health Resources and Services Administration, U.S. Department of Health and Human Services.

Terry D. Knight, (D.Sc. Health Services Administration), Shared savings bonus in MSSP and it's association with length of participation, Member, 2022. VIVA Health

- Michael G. Griffin, (D.Sc. Health Services Administration), Impact of NCQA PCMH-level on low income diabetics in Louisiana, Member, 2020. Ascension DePaul Services of New Orleans.
- Neeraj A. Puro, (Ph.D. Health Services Administration – Strategy), Three essays in hospital financial distress: prediction, antecedents and organizational response, Member, 2019. Florida Atlantic University, College of Business, Management Programs - Health Administration.
- Soumya Upadhyay, (Ph.D. Health Services Administration – Strategy), Patient safety: Organizations, culture and information technology, Member, 2017, University of Nevada, Las Vegas, Department of Health Care Administration and Policy.
- Mark F. Slyter, (D.Sc. Health Services Administration), How well do hospitals budget operating results? The relationship between budget variances and operating margin, Member, 2016. Arizona East Valley – Dignity Health.
- Todd E. Ray, (Dr.P.H. PEW Health Policy), Assessment of hospital risk management activities in Michigan, Co-Chair, 2015. Global Mental Health Consultant.
- Yasmina Bouraoui, (Dr.P.H. PEW Health Policy), Evaluation of cost implications of an Asthma Healthy Home intervention program, Chair, 2015. Michigan Department of Community Health, Development Disabilities Council.
- Adam Wilk, (Ph.D. Health Economics), Three studies of variation in medical decision-making and care delivery by physicians, Member, 2015. Emory University, Department of Health Policy and Management.
- Gay L. Landstrom, (Ph.D. Nursing), An examination of hospital safety climate, Member, 2015. Dartmouth-Hitchcock Medical Center. Later Trinity Health.
- Nathan Carroll, (Ph.D. Health Finance), Access to capital and multihospital system membership in the U.S. hospital industry, Co-Chair, 2014. University of Alabama at Birmingham, Department of Health Services Administration. Later, Virginia Commonwealth University, Department of Health Administration.
- Muhammad H. Al-Midani, (D.Sc. Health Services Administration), Employment of physician administrators (CEOs) in acute care hospitals and their impact on hospital performance, Member, 2014. Private practice.
- Sean S.H. Huang, (Ph.D. Health Economics), Three essays on finance and health care organizations, Member, 2013. Georgetown University, Department of Health Systems Administration.
- Chien-Chia Chuang, (Ph.D. Health Economics), A cost –benefit analysis of non-adherence in the end-stage renal disease population, Member, 2011. United BioSource Corporation.
- Hsien-Chang Lin, (Ph.D. Health Economics & Pharmacy Administration – College of Pharmacy), Innovations in pharmacological treatment of major depressive disorder and associated patient outcomes, Member, 2010. Indiana University, Department of Applied Health Science.
- Jason S. Turner, (Ph.D. Health Finance), Business risk and the tradeoff theory of capital structure: A model for predicting the use of long-term debt in the healthcare sector, Member, 2010. St. Louis University, Department of Health Management and Policy. Later, Rush University, Department of Health Systems Management.
- Simone Rauscher, (Ph.D. Health Finance), Revenue cycle management in the U.S. hospital industry, Member, 2010. Georgetown University, Department of Health Systems Administration. Later, University of Michigan, Department of Health Management & Policy.
- Feng Pan, (Ph.D. Health Economics & Economics – College of Literature, Science & the Arts), Three essays in health economics, Co-Chair, 2009. United BioSource Corporation.

- Kirk R. Schueler, (Ph.D. Health Marketing & Marketing – Ross School of Business), Factors affecting consumers' responses to direct-to-consumer advertising, Co-Chair, 2008. George Washington University, Department of Marketing.
- Deborah Hanson, (Dr.P.H. PEW Health Policy), An examination of providers' expectations and satisfaction with use of telemedicine in Georgia and Nebraska, Member, 2007. University of Great Falls, Business Administration.
- Paula Song, (Ph.D. Health Finance), Investment strategies in not-for-profit hospitals, Chair, 2006. Ohio State University, Department of Health Services Management and Policy. Later, University of North Carolina, Department of Health Policy and Management, Virginia Commonwealth University, Department of Health Administration.
- Usha Mallya, (Ph.D. Social and Administrative Sciences – College of Pharmacy). National perspective on the effect of health insurance on medication utilization among adults with asthma, Member, 2006. Novartis, Global Health Outcomes. Later, Rhythm Pharmaceuticals Inc., Value & Evidence, Rare Genetic Diseases.
- Charlotte Hebler, (Dr.P.H. PEW Health Policy), Smoking and hospital costs for maternity and during the first year of life, Chair, 2004. Registered Lobbyist, Colorado.
- Howard Rivenson, (Ph.D. Health Finance), The cash holdings of not-for-profit hospitals, Chair, 2004. Harvard University, Department of Health Policy and Management.
- Kristin Reiter, (Ph.D. Health Finance), Investment, financing, and liquidity constraints in not-for-profit hospitals, Member, 2004. University of North Carolina, Department of Health Policy and Management.
- Pamela Landsman, (Dr.P.H. PEW Health Policy), The extension of global fees to medical treatment: an analysis of community-acquired pneumonia, Chair, 2004. Merck, Managed Care Analysis & Research. Later, Magnolia Market Access, Real World Evidence and Health Economics and Outcomes Research Insights.
- Janice Schriefer, (Dr.P.H. PEW Health Policy), Health resource use, quality of life and productivity in patients with asthma, Co-Chair, 2004. University of Rochester, School of Medicine and Dentistry.
- Mary Gregor, (Dr.P.H. PEW Health Policy), Recommended follow-up for acute pediatric conditions discharged from the emergency department: Impact on subsequent utilization and costs, Member, 2004. University of Michigan-Flint, Urban Health & Wellness Center. Deceased 2023.
- Juliet Rogers, (Ph.D. Health Sociology), The Women's Health Registry: a model facilitating increased participation of women in health research, Member, 2003. University of Michigan, Department of Obstetrics and Gynecology.
- Teresa Bernard Gibson, (Ph.D. Health Economics), Three essays on prescription drugs, prices and chronic illness, Member, 2003. Thomson Reuters, Health Outcomes. Later, Rochester Institute of Technology, School of Mathematical Sciences.
- Erin Fries Taylor, (Ph.D. Health Economics), Consumer behavior and health insurance among two populations: Elderly Medicare beneficiaries and low-income parents, Member, 2003. Mathematica, Health Research.
- Constance Courier, (Dr.P.H. PEW Health Policy), PPOs and hysterectomy: Cost, use and the process of care, Chair, 2002. Michigan State University, Institute for Health Care Studies.
- Timothy Reardon, (Ph.D. Health Economics), The economic and technical context of telemedicine: An expanded analytic framework, Member, 2002. Altarum Institute.
- Amber Fisher, (Dr.P.H. PEW Health Policy), Models of bureaucratic behavior: Sustaining family caregiving in Ohio's mental retardation and developmental disabilities home care program, Member, 2002. Murray Ridge Center.

- LaVonne Lang, (Dr.P.H. PEW Health Policy), Policy development in a novel arena: Diversity and representation on the Recombinant DNA Advisory Committee to NIH, Member, 2002. United BioSource Corporation.
- Sung Hyun Cho, (Ph.D. Nursing), Nurse staffing and adverse patient outcomes, Member, 2002. Hanyang University (Seoul, Korea), Department of Nursing. Later, Seoul National University, College of Nursing.
- Stephen Magnus, (Ph.D. Health Finance), Agency implications of debt in not-for-profit hospitals, Co-Chair, 2002. University of Kansas, Department of Health Policy and Management.
- William Lubin, (Dr.P.H. PEW Health Policy), Quality of life in a population utilizing an integrative medicine clinic, Chair, 2001. American WholeHealth, Inc., Later, Resolute.me.
- Martin Atherton, (Dr.P.H. PEW Health Policy), The effects of health plan model on access to prenatal care and birth outcomes: Medicaid managed care and Medicaid fee-for-service health plans in California, 1995—1997, Chair, 2001. George Mason University, College of Nursing and Health Science.
- Berhanu Alemayehu, (Dr.P.H. PEW Health Policy), The lifetime distribution of health care costs, Member, 2001. Medco Health Solutions, Clinical Analysis and Outcomes Research. Later, Baruch College, Statistics Department.
- Jane Tilly, (Dr.P.H. PEW Health Policy), Are consumer-directed home and community services appropriate for older persons? Chair, 2000. The Urban Institute.
- Patricia Parkerton, (Ph.D. Health Organizational Studies), Part-time practice and physician performance: Continuity in primary care, Chair, 2000. University of California – Los Angeles, Department of Health Services. Deceased 2013
- David Reynolds, (Dr.P.H. PEW Health Policy), An analysis of the political and economic viability of community health centers: Implications for their future, Member, 1999. Northern Counties Health Care, Inc.
- Carol Fletcher, (Ph.D. Nursing), The relationship of stress to illness and injuries in nurses, Member, 1999. Veterans Administration, Center for Practice Management and Outcomes Research.
- Elizabeth Hoppe, (Dr.P.H. PEW Health Policy), Three essays on optometric health policy, Chair, 1999. Southern California College of Optometry. Later, Western University of Health Sciences, College of Optometry (Founding Dean).
- Sheryl Stogis, (Dr.P.H. PEW Health Policy), Development of a Standard Donor Ratio (SDR): A tool for evaluating and improving the effectiveness of the organ procurement organizations in the United States, Member, 1999. Michigan Peer Review Organization. Later, University of Illinois at Chicago, Department of Population Health Nursing Science.
- Jennifer Rylott Parry (Ph.D. Finance, Massey University, New Zealand), Efficient funding of biotechnology firms: A pecking-order approach, Reader, 1998. Massey University, Department of Finance, Banking and Property.
- Andrew Cameron, (Ph.D. Health Finance), A real options model for the evaluation of telemedicine, Chair, 1998. University of North Carolina, Department of Health Policy and Management. Later, Ohio State University, Department of Health Services Management and Policy.
- Diane Bechel Marriott, (Dr.P.H. PEW Health Policy), The effect of patient-centered care on hospital inpatient cost and quality outcomes: The experience in Southeast Michigan, Chair, 1998. Ford Motor Company, Healthcare Strategy, Quality and Data. Later, University of Michigan, Center for Health and Research Transformation.
- Michael Brandt, (Ph.D. Environmental and Industrial Health), Activity-based cost management (ABCM) applied to an environmental, safety, and health (ES&H) department and program, Member, 1997.

Los Alamos National Laboratory, Environmental, Health and Safety Division. Later, Lawrence Berkeley National Laboratory.

Mark J. Edlund, (Ph.D. Health Economics), The determinants of drop-out from outpatient mental health treatment in the United States and Ontario, Member, 1997. University of Arkansas Medical School, Department of Psychiatry. Publication of key findings: Mark J. Edlund, et al. Dropping Out of Mental Health Treatment: Patterns and Predictors Among Epidemiological Survey Respondents in the United States and Ontario. *American Journal of Psychiatry*, 159 (2002) 845–851.

Renee Stiles (Ph.D. Health Sociology), Components of the costs of controlling quality: A transaction cost economics approach, Member, 1996. Vanderbilt University Medical Center, Center for Clinical Improvement.

Judy Ogden, (Dr.P.H. PEW Health Policy), Improving human organ availability for transplantation: Legal paradigms and policy options, Member, 1995. Private legal practice.

Ya-Seng (Arthur) Hsueh, (Ph.D. Health Economics), The differential effects of co-payment and co-insurance on the use and cost of prescription drugs, Chair, 1995. National Taiwan University. Later, University of Melbourne, Centre for Health Policy.

Robert M. Williams, (Dr.P.H. PEW Health Policy), The costs of emergency department services, Chair, 1995. Emergency Consultants Inc. Publication of key findings: Robert M. Williams. The Costs of Visits to Emergency Departments. *New England Journal of Medicine*, 334 (March 7, 1996) 642-6.

Judith Cameron (Ph.D. Health Sociology), Access to health care: A study of underinsurance among Michigan's children, Member, 1994. University of Michigan, School of Nursing.

Jeffrey Burkhardt, (Ph.D. Health Finance), Non-acute inpatient specialization, Member, 1994. American College of Radiology, Research Department. Later, Texas Tech University, Rawls College of Business.

Christopher Wise, (Ph.D. Health Organizational Studies), Factors influencing rural hospital affiliation with multihospital systems, Member, 1993. University of Michigan Health System.

Joanne Lound, (Dr.P.H. PEW Health Policy), Sources of variation in the distribution of interdependent costs in academic medical centers, Member, 1993. University of Michigan Medical Center.

Huda Fadel, (Ph.D. Health Economics), Production efficiency in outpatient substance abuse treatment organizations, Member, 1993. Blue Cross Blue Shield of Michigan, Center for Health Care Quality and Evaluation Studies.

Jennifer Elston Lafata, (Ph.D. Health Economics), The demand for nursing home care: A supply constrained model, Member, 1993. Henry Ford Health System, Center for Health Services Research. Later, University of North Carolina, Division of Pharmaceutical Outcomes and Policy.

Catherine Carr, (Dr.P.H. PEW Health Policy), The effect of third party payers on provider practice in a hospital based maternity practice, Member, 1993. University of Washington, School of Nursing.

Nancy Rudner-Lugo, (Dr.P.H. PEW Health Policy), The relationships among service delivery factors, community characteristics, and immunization completion by two-year-old children using county health departments, Co-Chair, 1992. Florida Department of Health and Rehabilitative Services.

Outcomes Research Fellows (14) & Sponsor

Rola Kaakeh, Pharm.D., 2009-11, Abbott.

Manasee Shah, M.P.H., 2004-06, Pfizer.

Tracy (Larsen) Lynn, M.P.H., 2003-05, Pfizer.

Denys Lau, Ph.D., 2002-04, Pfizer.

Dana Stafkey-Mailey, Pharm.D., 2002-04, Pfizer.
Cher (Beilfuss) Mitchell, Pharm.D., 2001-03, Pfizer.
Michael Wall, Pharm.D., 2001-02, Pfizer.
Jennifer Hanlon, M.P.H., 2000-02, Ortho-Biotech.
Jennifer Graf, Pharm.D., 2000-02, Pfizer.
Christopher McBurney, Pharm.D., 2000-02, Pfizer.
John Coombs, Pharm.D., 1999-01, Pfizer.
Sonali Shah, M.B.A., M.P.H., 1999-01, Pfizer.
Ashish Dugar, M.B.A., Ph.D., 1998-00, Parke-Davis.
Marcie (Plante) Clark, Pharm.D., 1998-00, Parke-Davis.

Summer Research Interns (9) & Institution (Sponsored by the National Institute on Alcohol Abuse and Alcoholism, the National Science Foundation, Research Experiences for Undergraduates, or other programs)

Macy E. Owens, Measuring cost of care for patients with heart failure, 2022. University of Notre Dame (First Place, Summer Research Program Poster Symposium)
Sarah D. Brady, Assessing management of comprehensive cancer centers, 2021. Tulane University (Second Place, Summer Research Program Poster Symposium)
Theodore Fang, Capital budgeting in health systems. 2021. Villanova University, Bachelor of Business Administration.
Nina Xi, Risk management practices and legislative reforms, 2020. Tulane University
Hanna Almoaswes, Orphan drug pricing, 2019. Xavier University of Louisiana, Bachelor of Science, School of Medicine, Louisiana State University Health Sciences Center at New Orleans.
Sydney Youmans, 1115B waiver approval and opioid use disorder, 2018. University of Southern California, Bachelor of Accounting.
Jade M. Berfect, Future of accountable care, 2017. Tulane University, Bachelor of Science in Public Health and Master of Science in Microbiology and Immunology.
Tie'rra A. Foley, Value-based reimbursement options, 2017. Baylor University, Bachelor of Engineering in Biomedical/Medical Engineering.
Anton J. Derbes, Medicaid expansion: Differences in state adopters, 2016. University of Alabama at Huntsville, Bachelor of Science in Economics & Computational Analysis.

Service

University Service

Louisiana State University Health Sciences Center – New Orleans:
Academic and Research Integrity Committee, Member, 2023-24
Vice-Chancellor for Academic Affairs Search Committee, Member, 2022
Vice-Chancellor for Diversity and Inclusion Search Committee, Member, 2020
Dental School Dean Search Committee, Member, 2020
Compliance Committee, Member, 2019-23

Property & Facilities Review and Advisory Committee, Member, 2019-23

Healthcare Network Finance / Executive Committee, Member, 2015-24

Safety Council Emergency Planning Committee, Member, 2015-23

Chancellor and Deans Council, Member, 2015-23

University of Michigan – Ann Arbor:

Benefits Office, Leveraging Insurance Design to Optimize the Use of Healthcare, Member, 2011-12

Institute for Healthcare Policy and Innovation, Director Search Advisory Committee, Chair, 2011-12

Center for Healthcare Research & Transformation (CHRT), Consultant, 2010-15; Research & Policy Committee, Member, 2011-15

Michigan Institute for Clinical & Health Research (NIH, Clinical and Translational Science Awardee), Outreach, Partnerships and Implementation Science Program Committee, Member, 2010-15; Co-Director for Comparative Effectiveness Research, 2012-14

Rackham Graduate School, Academic Dispute Resolution Board, Member, 2009-12

Classroom Emergency Training Video Focus Group, Member, 2009

Summer Salary Review Committee, Member, 2009

Institute for Social Research, Strategic Assessment Internal Review Committee, Chair, 2008; Executive Committee, Member, 2009-11

University Year / Tax Policy Work Group, Member, 2008

School of Social Work, Dean Search Advisory Committee, Member, 2007-08

Benefits Office, Medical Benefits Advisory Committee, Member, 2007-2014

Provost's Faculty Budget Advisory Committee, Member, 2007-10

College of Pharmacy, Center for Medication Use, Policy, and Economics, Executive Committee, Member, 2006-10

College of Pharmacy, Walgreen Professor Search Committee, Member, 2006-07

Michigan Healthy Communities Initiative: President's Task Force, Member, 2005-07; MHealthy Advisory Committee, Member 2007-09, Chair, 2009-2015

Benefits Office, Pharmacy Benefit Oversight Committee, Member, 2002-04, Chair, 2006-15

Division of Student Affairs, University Health Service Director Search Committee, Chair, 2001-02

University Health Service, Funding Model Review Committee, Member, 2000-01

Provost Committee on Compensation, Member, 1999-00

Senate Assembly, Medical Affairs Advisory Committee, Member, 1994-97, Chair 1995-96

Rackham Graduate School Divisional Board, Member, 1996-98

School of Nursing, Rhetaugh Graves Dumas Professorship Search Committee, Member, 1995-96

Rackham Graduate School Summer Research Opportunity Program, Mentor, 1992, 1994

Rackham Graduate School Committee on Student Health Insurance, Member, 1991-1992

University Committee for the Economic Status of the Faculty, Member, 1991-93

Michigan Student Assembly, Student Health Insurance Committee, Faculty Advisor, 1988-91

School / Department Service

Louisiana State University Health Sciences Center – New Orleans:

Associate Dean for Academic Affairs Search Committee, Chair, 2018

Undergraduate Public Health Program Director Search Committee, Chair, 2018

Student Recruitment Specialist Search Committee, Chair, 2015

Administrative Council, Member, 2015-24; Chair, 2015-2022

University of Michigan – Ann Arbor:

School of Public Health, Strategic Assessment Committee, Chair, 2012-13

Department Faculty Search Committee (Organization Behavior and Finance), Member, 2009-11

School of Public Health, Executive Committee, Elected Member, 1992-95, ex officio, 2005-12

School of Public Health, Advisory Committee on Academic Rank, ex officio, 2005-12

School of Public Health, Affirmative Action Committee, Chair, 2005-12

Public Health Student Association, Faculty Advisor, 2004-07

Self-Study Committee, Council on Education for Public Health Accreditation, Member, 2003-04

School of Public Health, Dean's Advisory Committee, Member, 2003-05

School of Public Health, Strategic Planning Committee, Co-Chair, 2002

School of Public Health, Advisory Committee on Academic Programs, Member, 2000-03

University of Michigan – Abbott Outcomes Research Fellowship Program, Co-Director, 2008-11

International Society for Pharmacoeconomics and Outcomes Research (ISPOR) Michigan Student Chapter, Faculty Advisor, 1999-2007

University of Michigan – Ortho-Biotech Pharmacoeconomics and Outcomes Research Fellowship Program, Co-Director, 1999-2002

Department Faculty Search Committee (Marketing & Information Systems), Member, 1999-00

University of Michigan – Pfizer (formerly Parke-Davis) Pharmacoeconomics and Outcomes Research Fellowship Program, Co-Director, 1998-2006

School of Public Health, Futures Committee, Member, 1997-98

Department Budget Committee, Chair, 1997-2002

Executive Masters Degree Program (MHSA and MPH), formerly On-Job/On-Campus (OJ/OC) Committee, Member, 1987-89, 1991-93, 2002-14, Chair, 1995-2001

School of Public Health, Ad hoc Core Curriculum Committee, Member, 1996

Department Faculty Search Committee (Managed Care), Member, 1995-96

Department Faculty Search Committee (Organization Behavior), Member, 1993-95

Department Executive Committee, Member, 1993-95, 1996-2002

Health Services Organization and Policy Doctoral (PhD) Program Committee, Member, 1993-94

Pew Charitable Trusts Doctoral (DrPH) Program Committee, Member, 1992-96

Masters in Health Services Administration or Masters in Public Health/Masters in Business Administration (MHSA-MPH/MBA) Committee, Member 1989-2015, Chair 1992-96, 2003-15
Department Quantitative Methods Discipline Committee, Member, 1991-2005
Department Economics Discipline Committee, Member, 1987-1989, 1991-2008
Department Faculty Search Committee (Economics), Member, 1989-90
Department Residential Masters (MHSA, MPH) Program Committee, Member, 1988-89
Department Policy Analysis Planning Committee, Member, 1988-89

External Service

Louisiana Department of Health, COVID-19 Public Health Advisors, Member, 2020-22
State of Louisiana, Resilient Louisiana Commission, Hospitality/Tourism Taskforce, Member, 2020-21
Department of Veterans Affairs, Health Sciences Research and Development Service, Scientific Merit Review Board (Study Section) ad hoc Member, 2016-18
National Center for Healthy Housing, Science Advisory Committee Member, 2014-17 (though still listed on-line in 2023)
Daiichi Sankyo, Inc., Health Economics Outcomes Research Advisory Board Member, 2014
Louisiana State University Health Sciences Center, Consultant, 2014
Kresge Foundation, Advancing Safe and Healthy Homes for Children and Families Initiative (ASHHI), Technical Advisor, 2013-14
Michigan Primary Care Transformation (MiPCT), Stewardship and Performance Committee Member, 2013-14
Centers for Medicare & Medicaid Services, Center for Consumer Information and Insurance Oversight, Health Insurance Marketplaces Reviewer, 2013-14
Texas A&M University, College of Liberal Arts, Institute Review Committee Member, 2012
Michigan Association of Health Plans, Consultant, 2011-12
Amgen, Economic Advisory Board Member, 2011
Michigan Health Insurance Exchange, Finance, Reporting and Evaluation Work Group, 2011
Smith Haughey Rice & Roegge, Expert Witness, 2010
Takeda Managed Markets, Roundtable Participant, 2010
Michigan Public Health Institute (MPHI), Board of Directors, Executive Committee Member, 2008-15, Vice-President of the Board, 2009-10, 2012-15, Chief Executive Officer Search Advisory Committee Member, 2013
Catamaran, Consultant (through Benefit Based Decisions, LLC), 2009-15
University of North Texas Health Science Center, Board of Visitors, Member, 2008-14, Vice Chair, 2012-14
Coughlin, Stoia, Geller, Rudman & Robbins, LLP, Expert Witness, 2008-10
Mindspan, Webcast Panel, 2008
GE Healthcare Inc., Consultant, 2007-08
Hewitt Associates, Consultant (through Benefit Based Decisions, LLC), 2007-09

Asset Health, Inc., Curriculum Advisory Board Member, 2007
University of Florida, School of Health Professions and Public Health, Consultant, 2005
Active Health Management, Inc., Consultant (through Benefit Based Decisions, LLC), 2005-06
St. John Health System, Strategic Planning Facilitator, 2005, 2006
Medical Advantage Group, Strategic Planning Facilitator, 2005, 2006
Washtenaw County Planning and Emergency Preparedness Task Force, Facilitator, 2003-04
Steven M. Ziegler, P.A., Expert Witness, 2003-06
New Zealand Ministry of Education, Tertiary Education Commission, Performance-Based Research Funding, Business Administration Panel, Member, 2003, Specialist Advisor, 2006
AstraZeneca PLC, Advisory Committee Member, 2002, Consultant, 2003, 2005-06
Novartis Pharmaceutical Corp., Consultant, 2002-05
Miller, Canfield, Paddock and Stone, P.L.C., Expert Witness, 2001-02
Memorial Healthcare Center, Consultant, 2001
3M, Consultant, 2001
John A. Caputo, Esq., Consultant 2000-01
Blue Cross Blue Shield Association, Strategic Consulting Services, Consultant, 2000
Care Choices Health Plans, Consultant, 2000
Blue Care Network, Consultant, 2000, 2007-08
Pfizer, Inc., Global Research & Development, Consultant, 2000-2001; Economic and Policy Research, Consultant, 2004; Cardiovascular Team – Florida, Consultant, 2008.
Molina Healthcare of Michigan, Board of Directors, Member, 2000-10; Executive Committee Member, 2006-10; Planning Board, Member, 2010
American Family Care, Board of Directors, Member, 1999-2000
Good Health Michigan, Board of Directors, Member/Secretary, 1997-99
Michigan Managed Care Providers, Board of Directors, Member/Secretary, 1997-99
Oakwood Healthcare, Inc., Consultant, 1997
CareAmerica Michigan, Board of Directors, Member/Secretary, 1996-98
CareAmerica Health Plans, Consultant, 1996
Los Alamos National Laboratory, Environment, Safety and Health, Consultant, 1996-97
United Beaumont Physicians' Group, Consultant, 1996
University of Michigan Medical Center, Consultant, 1995-96
SelectCare, Inc., Consultant, 1995-96
Michigan Health Care Alliance, Consultant, 1995
Beaumont Physicians' Group-Troy, Consultant, 1995
Michigan Provider Network, Consultant, 1994-97
HubHealth of South Mississippi, Consultant (through Policy Planning Associates), 1994
Parke-Davis Pharmaceutical Research, Consultant, 1994-99

Gratiot County Medical, P.C., Consultant, 1994
Baw Beese Medical Group, Consultant, 1994-94
Oakland Physicians Network, Consultant, 1993-94
Greater Detroit Area Health Council, Consultant, 1993-94
Michigan State Medical Society, Physician Organization and Management Services, Consultant, 1992-94; Task Force to Identify Priorities with Third Party Payers, Consultant, 1994-95; Health Plan Report Card Project, Consultant, 1995; Hospital Financial Information, Consultant, 1996
Michigan Medical Liability Research Program, Consultant, 1990
Department of Commerce, State of Michigan, Governor's Health Care Cost Management Team, Benefits and Financing Alternatives Working Group, Consultant, 1988-90
Kitch, Saurbier, Drutchas, Wagner & Kenney, P.C. along with Peat Marwick Main & Co, Consultant, 1988-89
Rademacher & Musbach, Consultant, 1988-89
Michigan League for Human Services, Health Care Access Project (Robert Wood Johnson Demonstration), Technical Advisor, 1988-89
Haley, Davis, Wren, Bristol and Rasner, P.C., Consultant, 1986-87
General Motors Corporation, Consultant, 1985-86

Associations

American College of Healthcare Executives (ACHE), Faculty Associate, 1988-2024;
Health Administration Press, Editorial Board Member, 2004-2007;
Hospital & Health Services Administration (renamed Journal of Healthcare Management), Editorial Board Member, 1994-1998



American Journal of Accountable Care, Editorial Board Member, 2013-present

American Journal of Managed Care, Editorial Board Member, 2003-present

American Public Health Association (APHA), Medical Care Section, Public Health Education and Health Promotion Section, Member, 1984-2024;



American Journal of Public Health: Special Section on Hurricane Katrina at 15, Guest Co-Editor, 2020

Association of Schools and Programs in Public Health (ASPPH), Board of Directors Executive Committee: Secretary/Treasurer and Finance-Audit Committee Chair, Elected 2019-2021, Re-elected 2021-2023;



Academic Public Health Practice Committee, 2016-2018; Data Advisory Committee, 2016-2018; Diversity and Inclusion Committee, 2016-2024; Task Force to Achieve Zero Tolerance for Sexual Harassment and Discrimination, 2018-2019; Zero Tolerance for Discrimination, Harassment, and Racism in Academic Public Health Task Force, 2020-2021

Association of University Programs in Health Administration (AUPHA), Board of Directors: Elected Member, 2002-2008, Executive Committee, 2005-2008, Annual Meeting Planning Committee Chair 2006, Chair-Elect, 2005-2006, Chair, 2006-2007 [56th Chair, 5th from Michigan], Immediate Past Chair, 2007-2008, Nominations Committee Chair 2008;



Journal of Health Administration Education: Editor Search Committee Chair, 2007, Editor, 2013-2019;

Finance & Economics Faculty Forum: Newsletter Editor, 1990-1993, Chair-Elect, 1991-1992, Chair, 1992-1993, Co-Chair, 2002-2003;

Audit Committee, Chair, 2005-2011; Finance Committee Member, 2003-2005; Rankings Committee Co-Chair, 2004

Public and Population Health Faculty Forum, Chair 2023-2024

Benefits Quarterly, Editorial Board Member, 1993-1995

ClinicoEconomics and Outcomes Research, Editorial Board Member, 2008-present; Associate Editor-in-Chief, 2016-present

Commission on Accreditation of Healthcare Management Education (CAHME), Board of Directors Member, 2006-2012; Finance and Audit Committee Member, 2007-2012; Site Reviewer, 2005-2013



Frontiers in Public Health, Associate Editor for Health Economics, 2016-2019

Healthcare Financial Management Association, Faculty Member, 1988-2024

International Journal of Environmental Research and Public Health - Health Care Sciences & Services Section, Editorial Board Member, 2021-present;

International Society for Pharmacoeconomics and Outcomes Research (ISPOR), Curriculum Committee, Member, 2000-2002; Avedis Donabedian Lifetime Achievement Award Committee, Chair, 2001-2003

Journal of Family Practice Reports, Editorial Board Member, 2014-2020

Journal of Health Care Finance, Guest Editor,

2013: Special Issue Dedicated to John R.C. (Jack) Wheeler

2016: Special Issue Honoring Louis C. Gapenski

2020: Special Issue on Health Care Finance and COVID-19

2021: Supplement on The Affordable Care Act 10 Years After

2021: Supplement on Healthcare Policy Priorities for the Biden Administration



Journal of Medical Economics, Editorial Board Member, 2004-present

Louisiana Public Health Association, Member, 2018-2024

Michigan Public Health Association, Michigan Journal of Public Health, Editorial Board Member, 2007-2010

Midwest Finance Association, Program Committee, Member, 1989-1992, Long-Range Planning Committee, Member, 1991-1993

Network for Healthcare Management, Board of Directors, Member, 1998-2005

Telemedicine Journal and E-Health, Editorial Board Member, 1997-2018

The Open Pharmacoeconomics & Health Economics Journal, Editorial Board Member, 2008-2014; Editor-in-Chief, 2014-2019

The Open Medicine Journal, Associate Editor, 2014-2021

Honors

Association of University Programs in Health Administration, Gary L. Filerman Prize for Educational Leadership, 2023

Dedication: “*To Jack Wheeler and Dean Smith, for your guidance, mentorship and support.*” Kristin L. Reiter and Paula H. Song. *Gapenski’s Healthcare Finance*, Seventh Edition, Chicago, IL: Health Administration Press, 2021.

Louisiana State University Health Sciences Center – New Orleans, School of Public Health, Richard A. Culbertson Professor of Health Policy and Systems Management, 2018

Council on Institutional Cooperation (later, Big Ten Academic Alliance), Academic Leadership Program, Fellow, 2006-07

International Society for Pharmacoeconomics and Outcomes Research, Distinguished Service Award, 2002

International Society for Research in Healthcare Financial Management, Annual Meeting Best Paper Award, 2001

International Society for Technology Assessment in Health Care, Annual Meeting Best Podium Presentation Award, 2001

University of Michigan, Department of Health Management & Policy, McNerney Research Award, 2000

Rotary Club of Belleville, Michigan, Service Above Self Award, 1999

Who’s Who in American Education, 1994

Who’s Who in Global Business Leaders, 1992

Association of University Programs in Health Administration and the Health Insurance Association of America, Faculty Fellow in the Health Insurance Industry, 1990

Society of Distinguished American High School Students Scholarship Award, 1977

State of Michigan Competitive Scholarship Award, 1977

National Honor Society of Secondary Schools, 1976

Updated March 26, 2024