

Dean G. Smith

Curriculum Vitae

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Campus

School of Public Health
Louisiana State University Health Science Center
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Education

Ph.D., Economics, Texas A&M University, College Station, Texas, 1985

- Dissertation: A Regional Forecasting Model of the Hospital Sector
- Major Fields: Corporate Finance, Industrial Organization



A.B., Economics, University of Michigan, Ann Arbor, Michigan, 1981

- Major Fields: Econometrics, Industrial Organization



Employment

Louisiana State University Health Science Center, School of Public Health,
New Orleans, Louisiana



Dean, 2015-

Professor, Department of Health Policy and Systems Management, 2015-

- Provide academic leadership and management of all School of Public Health activities.
- Teach and conduct research to provide a better understanding of the financial aspects of working with and working in health care delivery and financing organizations.

University of Michigan, School of Public Health, Ann Arbor, Michigan



Professor Emeritus, Department of Health Management and Policy, 2015-

Director, Executive Education and Lifelong Learning, 2012-2015

Senior Associate Dean for Administration, 2005-2012

Chair, Department of Health Management and Policy, 2003-2005

Professor, Department of Health Management and Policy, 2000-2015

Associate Professor, Department of Health Management and Policy, 1994-2000

Assistant Professor, Department of Health Services Management and Policy, 1988-94

Lecturer and Research Investigator, Department of Hospital Administration, 1985-88

Research Assistant, Departments of Hospital Administration, Medical Care Organization, 1980-81

- Provided academic leadership and management of School of Public Health activities – principally related to faculty affairs and budget administration.
- Lead University-wide health initiatives: Chaired, MHealthy Advisory Committee; Chaired, Pharmacy Benefits Oversight Committee; Member, Medical Benefits Advisory Committee.
- Taught and conducted research to provide a better understanding of the financial aspects of working with and working in health care delivery and financing organizations.

Molina Healthcare of Michigan, Inc., Troy, Michigan



- President and Chief Executive Officer (part-time)*, Good Health Michigan, 1997-99
Vice-President, Corporate Development (part-time), American Family Care, 1997-98
- Co-founded and managed two Medicaid qualified health plans (HMOs).
 - Served on the Executive Committee of the Board of Directors through 2010.

Parke-Davis Pharmaceutical Research, Division of Epidemiology and Outcomes Research, Ann Arbor, Michigan (later, Pfizer Global Research & Development)



- Resident Consulting Economist (on University sabbatical)*, 1995-96
- Conducted research on cost and effectiveness in support of clinical investigations.
 - Co-Directed Fellowship in Pharmacoeconomics and Outcomes Research.

Lincoln National Insurance Corp., Employee Benefits Division, Fort Wayne, Indiana



- Faculty Fellow in the Health Insurance Industry (on University leave)*, 1990
- Fellowship program sponsored by the Association of University Programs in Health Administration and the Health Insurance Association of America.
 - Conducted operational assignments and analyses of managed care programs.

Visiting Faculty Positions

- Tulane University, School of Public Health and Tropical Medicine, Department of Global Health Systems and Development, *Visiting Scholar (on University sabbatical)*, 2014.
- University of Colorado at Denver and Health Sciences Center, Business School, Executive MBA in Health Administration / Executive MBA in Pharmaceutical Management Program, *Visiting Professor (part-time)*, 2004-2015.
- Massey University-Albany, New Zealand, College of Business, Department of Commerce, *Visiting Scholar (on University sabbatical)*, 2003.
- University of Alabama at Birmingham, School of Health Related Professions, Department of Health Services Administration, Executive Masters, Executive Doctor of Science, and Ph.D. in Administration-Health Services Programs, *Adjunct Professor (part-time)*, 2001-2015.
- University of Missouri – Columbia / Kansas City, Henry W. Bloch School of Business and Public Administration, National Center for Managed Health Care Administration, *Adjunct Faculty (part-time)*, 1992-97.
- University of South Florida, College of Business Administration, Department of Management, MBA Program for Physicians, *Adjunct Faculty (part-time)*, 1993-95.
- Prairie View A&M University, College of Business, Department of Economics and Finance, MBA Program, *Adjunct Lecturer (part-time)*, 1984.



RRC, Inc.. Divisions of Business and Financial Analysis and Health Care Markets Analysis, Bryan, Texas



Research Economist, 1984-85

- Conducted analyses and consulted on health care issues for clients including: American Hospital Association, Chicago Hospital Council and Texas Dental Association.

Texas A&M University, Department of Economics, College Station, Texas



Graduate Teaching Assistant, 1981-84

- Taught Principles of Economics.
- Teaching Assistant for Introduction to Econometrics.

RESEARCH

Publications

Books and Book Chapters

- DG Smith. *Introduction to Healthcare Financial Management*, San Diego, CA: Bridgepoint Education (2014) 316 pages. ISBN-13: 978-1-62178-124-0.
- DG Smith. *Instructors Manual to Accompany Introduction to Healthcare Financial Management*, San Diego, CA: Bridgepoint Education (2014) 100 pages.
- DG Smith. Healthcare Finance and Insurance. Chapter 20 in MD Fottler, D Malvey and DJ Slovensky, editors. *The Handbook of Research on Healthcare Management*, Northampton, MA: Edward Elgar Publishing (September 2015). ISBN: 978-1-78347-014-3
- TB Gibson, CG McLaughlin and DG Smith. Generic Utilization and Cost-sharing for Prescription Drugs. A Dor, editor. *Advances in Health Economics and Health Services Research*, Volume 22: Pharmaceutical Markets and Insurance Worldwide, Bingley, UK: Emerald Group Publishing (May 2010) 195-219. ISBN-13: 978-1-84950-716-5.
- DG Smith. Value-Based Insurance Design. Article 338 in MW Kattan, editor. *Encyclopedia of Medical Decision Making, Volume II*, Thousand Oaks, CA: SAGE Publications (October 2009) 1172-1175. ISBN-13: 978-1-41295-372-6.
- DG Smith. Financial Decision Making: Business Principles in Obstetrics and Gynecology. Chapter 74 in SB Ransom, MP Dombrowski, SG McNeeley, KS Moghissi and AR Munkarah, editors. *Practical Strategies in Obstetrics and Gynecology*, New York, NY: W.B. Saunders (2000) 816-825. ISBN-13: 978-2-70730-639-5.
- YS Hsueh and DG Smith. Insurance Design Features, PPOs and Cost Containment of Prescription Drugs. AH Harris, editor, *Economics and Health, 1996: Proceedings of the Eighteenth Australian Conference of Health Economists*, Kensington, NSW: School of Health Services Management, University of New South Wales, 81 (1997) 91-99. ISBN-13: 978-0-85832-086-4.
- YS Hsueh and DG Smith. Charging Patients a Fixed Dollar Co-payment or a Fixed Percentage Co-insurance: A Study of the Demand for Prescription Drugs. AH Harris, editor, *Economics and Health, 1995: Proceedings of the Seventeenth Australian Conference of Health Economists*, Kensington, NSW: School of Health Services Management, University of New South Wales, 79 (1996) 41-59. ISBN-13: 978-0-85832-084-0.
- DG Smith. Reimbursement Options in Managed Care. Chapter 4 in S Berman, RD Gross and N Lewak, editors. *A Pediatrician's Guide to Managed Care*, Elk Grove Village, IL: American Academy of Pediatrics (1995) 1-32. ISBN-13: 978-0-91076-162-8.
- JRC Wheeler and DG Smith. The Discount Rate for Capital Expenditure Analysis in Health Care. M Brown, editor. *Health Care Financial Management*, Rockville, MD: Aspen Publishing (1992): 63-72. ISBN-13: 978-0-83420-303-7.



Journal Articles

- NW Carroll, DG Smith and JRC Wheeler. Capital Investment by Independent and System Affiliated Hospitals. *Inquiry* (forthcoming 2015).
- SJ Pressler, M Titler, T Koelling, PL Riley, M Jung, L Hoyland-Domenico, DL Ronis, DG Smith, B Bleske, S Dorsey and B Giordani. Nurse-Enhanced Computerized Cognitive Training Increases Serum Brain-Derived Neurotrophic Factor Levels and Improves Working Memory in Heart Failure. *Journal of Cardiac Failure* (forthcoming 2015).
- S Upadhyay, B Sen and DG Smith. The Cash Conversion Cycle and Profitability: A Study of Hospitals in the State of Washington. *Journal of Health Care Finance* 41:1 (Spring 2015) 1-10.

- SJ Pressler, A Martineau, J Grossi, B Giordani, TM Koelling, DL Ronis, PL Riley, CC Chou, BJ Sullivan and DG Smith. Healthcare Resource Use among Heart Failure Patients in a Randomized Pilot Study of a Cognitive Training Intervention. *Heart & Lung: The Journal of Acute and Critical Care* 42:5 (September-October 2013) 332-338.
- DG Smith and JP Clement. Hospital Philanthropy. *Journal of Health Care Finance* 39:3 (Spring 2013) 52-57.
- HL Rivenson and DG Smith. Finance Theory Explanations for Hospital Cash Balances. *Journal of Health Care Finance* 39:3 (Spring 2013) 22-30.
- SS Prabhu, R Kaakeh, A Sugar, DG Smith, RM Shtein. Comparative Cost-Effectiveness Analysis of Descemet's Stripping Automated Endothelial Keratoplasty versus Penetrating Keratoplasty in the United States. *American Journal of Ophthalmology*, 155:1 (January 2013) 45-53.
- HL Rivenson, KL Reiter, JRC Wheeler and DG Smith. Cash Holdings of Not-for-Profit Hospitals. *Journal of Health Care Finance* 38:2 (Winter 2011) 24-37.
- SJ Pressler, B Therrien, PL Riley, CC Chou, DL Ronis, TM Koelling, DG Smith, BJ Sullivan, AM Frankini and B Giordani. Nurse Enhanced Memory Intervention in Heart Failure: the MEMOIR Study. *Journal of Cardiac Failure* 17:10 (October 2011) 832-843.
- AM Fendrick, DG Smith and ME Chernew. Applying Value-Based Insurance Design to the Low-Value Realm: Issues and Controversies. *Health Affairs*, 29:11 (November 2010) 2017-2021.
- X Xu, JS Ivy, DA Patel, S Patel, DG Smith, SB Ransom, D Fenner and JOL DeLancey. Pelvic Floor Consequences of Cesarean Delivery on Maternal Request in Women with a Single Birth: A Cost-Effectiveness Analysis. *Journal of Women's Health*, 19:1 (February 2010) 147-160.
- PB Landsman, DG Smith and AM Fendrick. Healthcare Utilization in Community-Acquired Pneumonia Episodes of Care: A Comparison across the Continuum of Managed Care. *Medical Care*, 47:10 (October 2009) 1084-1090.
- A Spaulding, AM Fendrick, WH Herman, JG Stevenson, DG Smith, ME Chernew, DM Parsons, K Bruhnsen, AB Rosen. A Controlled Trial of Value-Based Insurance Design - the MHealthy: Focus on Diabetes (FOD) Trial. *Implementation Science*, 4:19 (April 2009) 1-10.
- D Hanson, JG Calhoun and DG Smith. Changes in Provider Attitudes Toward Telemedicine. *Telemedicine and e-Health*, 15:1 (January/February 2009) 39-43.
- PH Song, DG Smith and JRC Wheeler. It Was The Best of Times, It Was the Worst of Times: A Tale of Two Years in Not-for-Profit Hospital Financial Investments. *Health Care Management Review*, 33:3 (July/September 2008) 234-242.
- KL Reiter, JRC Wheeler and DG Smith. Liquidity Constraints on Hospital Investments when Credit Markets are Tight. *Journal of Health Care Finance*, 35:1 (Fall 2008) 24-33.
- PH Song and DG Smith Financial Preconditions for Successful Community Initiatives for the Uninsured. *Journal of Healthcare Management*, 52:6 (November/December 2007) 411-423. Practitioner Application provided by Chris Allen, p. 424.
- DG Smith, F Frech-Tamas, W Randle and R Preblich. Estimated Cost Savings associated with the Use of valsartan in Heart-failure in a Large US Managed Care Organization. *Journal of Medical Economics*, 10 (June 2007) 229-238.
- DG Smith. Epidemiology of Dyslipidemia and Economic Burden on the Health Care System. *American Journal of Managed Care*, Supplement: Health-related consequences and Treatment Strategies for Dyslipidemia, 13:3 (June 2007) S68-S71.
- PC Deedwania and DG Smith. Clinical Efficacy and Cost-Effectiveness of Rosuvastatin. *Expert Review of Pharmacoeconomics and Outcomes Research*, 7:1 (February 2007) 31-39.
- DG Smith, JRC Wheeler and J Wynne. Capital Budgeting Practices in Hospitals. *International Journal of Healthcare Technology and Management*, 7:1/2 Special Issue: Healthcare Finance and Productivity (2006) 117-128.

- TB Gibson, CG McLaughlin and DG Smith. A Copayment Increase for Prescription Drugs: The Long-Term and Short-Term Effects on Use and Expenditures. *Inquiry: The Journal of Health Care Organization, Provision, and Financing*, 42:3 (Fall 2005) 293-310.
- DG Smith, A Cerulli and F Frech. Use of Valsartan for the Treatment of Heart Failure Patients Not Receiving ACE Inhibitors: A Budget Impact Analysis. *Clinical Therapeutics*, 27:6 (June 2005) 951-959. Abstract and commentary included in the NHS Economic Evaluation Database. Accession number 22006006355, July 31, 2007.
- PSJ Miller, DG Smith and P Jones. Cost-Effectiveness of Rosuvastatin in Treating Patients to LDL-Cholesterol Goals compared with Atorvastatin, Pravastatin and Simvastatin: A US Analysis of the STELLAR Trial. *American Journal of Cardiology*, 95 (June 1, 2005) 1314-1319.
- DG Smith, V Barghout and KH Kahler. Tegaserod Treatment for IBS: A Model of Indirect Costs. *American Journal of Managed Care*, 11:1 Supplement (April 2005) S43-S50.
- DG Smith. Costs of Physician Services in Pharmacoeconomic Analyses. *Expert Review of Pharmacoeconomics & Outcomes Research*, 5:2 (April 2005) 107-110.
- SA Magnus, JRC Wheeler and DG Smith. The Association of Debt Financing with Not-For-Profit Hospitals' Operational and Capital-Investment Efficiency. *Journal of Health Care Finance*, 30:4 (Summer 2004) 33-45.
- SA Magnus, DG Smith and JRC Wheeler. The Association of Debt Financing with Not-For-Profit Hospitals' Provision of Uncompensated Care. *Journal of Health Care Finance*, 30:4 (Summer 2004) 46-58.
- S Seninger and DG Smith. Cost Accounting for End of Life Care: Recommendations to the Field by the Cost Accounting Workgroup. *Journal of Health Care Finance*, 30:4 (Summer 2004) 79-92.
- DG Smith. The Health Economics of Hypertension. *Managed Care Magazine*, 13:7 (July 2004, Supplement) 17-22.
- KE Warner, D Mendez and DG Smith. The Financial Implications of Coverage of Smoking Cessation Treatment in Managed Care Organizations. *Inquiry: The Journal of Health Care Organization, Provision, and Financing*, 41:1 (Spring 2004) 57-69.
- DG Smith, AB Nguyen, CN Peak and FH Frech. Markov Modeling Analysis of Health and Economic Outcomes of Therapy with Valsartan vs. Amlodipine in Patients with Type 2 Diabetes and Microalbuminuria. *Journal of Managed Care Pharmacy*, 10:1 (January/February 2004) 26-32. Abstract and commentary included in the NHS Economic Evaluation Database. Accession number 20046246, February 28, 2006.
- C Currier, DG Smith, JRC Wheeler, RA Hirth and DS Walker. The Effects of Preferred Provider Organizations on Costs and Utilization of Hysterectomy. *Nursing Economic*, 22:1 (January/February 2004) 14-20.
- PH Parkerton, DG Smith and HL Straley. Primary Care Practice Coordination Versus Physician Continuity. *Family Medicine*, 36:1 (January 2004) 15-21.
- D Carpenter, M Chernew, DG Smith and AM Fendrick. Approval Times for New Drugs: Does the Source of Funding for FDA Staff Matter? *Health Affairs*, Web-Exclusive Supplement W3 (December 17, 2003) 618-624.
- PH Parkerton, DG Smith, DT Belin and GA Feldbau. Physician Performance Assessment: Nonequivalence of Primary Care Measures. *Medical Care*, 41:9 (September 2003) 1034-47.
- PH Parkerton, EH Wagner, DG Smith and HL Straley. The Effect of Part-Time Practice on Patient Outcomes. *Journal of General Internal Medicine*, 18:9 (September 2003) 717-24.
- DG Smith and CR McBurney. An Economic Analysis of The Atorvastatin Comparative Cholesterol Efficacy and Safety Study (ACCESS). *Pharmacoeconomics*, 21: Supplement 1 (2003) 13-23.
- SH Cho, S Ketefian, VH Barkauskas and DG Smith. The Effects of Nurse Staffing on Adverse Events, Morbidity, Mortality and Medical Costs. *Nursing Research*, 52:2 (March/April 2003) 71-79.

- SA Magnus, DG Smith and JRC Wheeler. Agency Implications of Debt in Not-for-Profit Hospitals: A Conceptual Framework and Overview. *Research in Healthcare Financial Management*, 8:1 (2003) 7-17.
- DG Smith. Pharmacoeconomics of Lipid-Lowering Drugs. *Current Atherosclerosis Reports*, 5:1 (January 2003) 67-72.
- S Stogis, RA Hirth, RL Strawderman, J Banaszak-Holl and DG Smith. The Development of a Standardized Donor Ratio (SDR): A Tool for Evaluating and Improving the Effectiveness of Organ Procurement Organizations. *Health Services Research*, 37:5 (October 2002) 1329-44.
- JH Coombs, L Cornish, P Hiller and DG Smith. Evaluation of Compliance and Refill Pattern Behavior with HMG-CoA Reductase Inhibitors after Acute Myocardial Infarction Using Pharmacy Claims Data. *Managed Care Interface*, 15:1 (January 2002) 54-58, 60.
- DG Smith and DP Scanlon. Covered Lives in PPOs. *Medical Care Research and Review*, 58: Supplement 1 (December 2001) 16-33. Abstracted in *AHRQ Research Activities*, 259 (March 2002) 12-13.
- DP Scanlon, ME Chernew, HE Doty and DG Smith. Options for Assessing PPO Quality: Accreditation and Profiling as Accountability Strategies. *Medical Care Research and Review*, 58: Supplement 1 (December 2001): 70-100. Abstracted in *AHRQ Research Activities*, 259 (March 2002) 12.
- DG Smith, JRC Wheeler. The Finance-Strategy Relationship. *Journal of Health Care Finance*, 28:2 (Winter 2001) 1-12.
- JRC Wheeler, DG Smith, Health Care Capital Market and Product Market Constraints and the Role of the Chief Financial Officer. *Journal of Health Care Finance*, 28:2 (Winter 2001) 13-25.
- AM Fendrick, DG Smith, ME Chernew and SN Shah. A Benefit-Based Co-Pay: Patient Contribution Based on Total Benefits, Not Drug Acquisition Cost. *American Journal of Managed Care*, 7:9 (September 2001) 861-867.
- ME Chernew, DG Smith, DM Kirking, AM Fendrick. Decomposing Pharmaceutical Cost Growth in Different Types of Health Plans. *American Journal of Managed Care* 7:7 (July 2001) 667-673. Abstracted in *Medical Benefits*, 18:17 (September 15, 2001) 4-5.
- DG Smith, KL Grazier, W Weissert. Medicaid Managed Care and "Feasible" Best Practices. *Michigan Health & Hospitals*, 37:3 (May/June 2001) 30-32.
- ME Chernew, M Cowen, DM Kirking, DG Smith, P Valenstein, L Kostoff and AM Fendrick. Pharmaceutical Cost Growth Under Capitation. *Health Affairs*, 19:6 (November/December 2000) 266-276.
- SA Magnus and DG Smith. Better Medicare Cost Report Data Are Needed to Help Hospitals Benchmark Costs and Performance. *Health Care Management Review*, 25:4 (Fall 2000) 65-76.
- DL Bechel, WA Myers and DG Smith. Does Patient-Centered Care Pay-Off? *The Joint Commission Journal on Quality Improvement*, 26:7 (July 2000) 400-409.
- DG Smith and CL Betley. Cost Management Activities of PPOs. *Journal of Risk and Insurance*, 67:2 (June 2000) 219-233.
- DG Smith, JRC Wheeler, H Rivenson, KL Reiter. Financial Management in Leading Healthcare Systems. *Journal of Health Care Finance*, 26:4 (Summer 2000) 19-30.
- KL Reiter, JRC Wheeler, DG Smith, H Rivenson. Capital Investment Strategies. *Journal of Health Care Finance*, 26:4 (Summer 2000) 31-41.
- JRC Wheeler, DG Smith, H Rivenson, KL Reiter. Capital Structure Strategy in Health Care Systems. *Journal of Health Care Finance*, 26:4 (Summer 2000) 42-52.
- DG Smith, JRC Wheeler, H Rivenson, KL Reiter. Sources of Project Financing in Health Care Systems. *Journal of Health Care Finance*, 26:4 (Summer 2000) 53-58.

- H Rivenson, JRC Wheeler, DG Smith, KL Reiter. Cash Management in Health Care Systems. *Journal of Health Care Finance*, 26:4 (Summer 2000) 59-69.
- TM Gorey and DG Smith. Lessons from the Burns Clinic Experience (Cover Story). *Michigan Medicine*, 98:12 (December 1999) 24-31.
- DG Smith, SJ Leslie, TD Szucs, S McBride, LM Campbell, C Calvos Gomez, JM Lecerf and R Fellin. Cost of Treating to a Modified European Atherosclerosis Society LDL-C Target: Comparison of Atorvastatin Versus Fluvastatin, Pravastatin and Simvastatin. *Clinical Drug Investigation* 17:3 (March 1999) 185-193.
- DG Smith. Adherence to Lipid-Lowering Guidelines in Managed Care Settings. *Drug Benefit Trends*, 10:9 (September 1998) 29-34.
- MJ Koren, DG Smith, DB Hunninghake, MH Davidson, JM McKenney, SR Weiss, HG Schrott, R Henley, P Tresh, RW McLain, RG Bakker-Arkema and DM Black. The Cost of Reaching National Cholesterol Education Program (NCEP) Goals in Hypercholesterolaemic Patients: A Comparison of Atorvastatin, Simvastatin, Lovastatin and Fluvastatin. *PharmacoEconomics*, 14:1 (July 1998) 59-70.
- MT Brandt, SP Levine, DG Smith and HJ Ettinger. Activity-Based Cost Management Part I: Applied to Occupational and Environmental Health Organizations. *American Industrial Hygiene Association Journal* 59:5 (May 1998) 328-334.
- MT Brandt, SP Levine, DG Smith, HJ Ettinger and BF Gallimore. Activity-Based Cost Management Part II: Applied to a Respiratory Protection Program. *American Industrial Hygiene Association Journal* 59:5 (May 1998) 335-345.
- DG Smith. The Effects of PPOs on Health Care Use and Costs. *Inquiry: The Journal of Health Care Organization, Provision, and Financing*, 34:4 (Winter 1997/1998) 278-287.
- D Black, M Davidson, M Koren, R Bakker-Arkema, P Tresh, R McLain, D Smith and D Hunninghake on behalf of the investigators. Cost Effectiveness of Treatment to National Cholesterol Education Panel (NCEP) Targets with HMG-CoA Reductase Inhibitors: Trial Design. *PharmacoEconomics*, 12:2 (August 1997) 278-285.
- DG Smith. Does Your Hospital Fit Your Future? *Michigan Medicine*, 96:11 (November 1996): 30-31.
- KE Warner, RJ Smith, DG Smith and BE Fries. Health and Economic Implications of a Worksite Smoking Cessation Program: A Simulation Analysis. *Journal of Occupational and Environmental Medicine*, 38:10 (October 1996) 981-991.
- DG Smith, JRC Wheeler and AE Cameron. The Benefits of Hospital Capacity Reduction: Estimates from a Simulation Model. *Health Services Management Research*, 9:3 (August 1996) 172-182.
- DG Smith, KS Henley, CS Remmert, SL Hass, DA Campbell and ID McLaren. A Cost Analysis of Alprostadil in Liver Transplantation. *PharmacoEconomics*, 9:6 (June 1996) 517-524. Abstracted in *PharmacoEconomics & Outcomes News*, 67:1 (June 22, 1996) 8.
- DG Smith. Evaluating Managed Care Contracts. *Michigan Medicine*, 95:2 (February 1996) 22-24.
- DG Smith, JP Clement and JRC Wheeler. Philanthropy and Hospital Financing. *Health Services Research*, 30:5 (December 1995) 615-635.
- DG Smith. Capitation Contracts: Why Take the Risk? *Michigan Medicine*, 94:12 (December 1995) 11-12.
- DG Smith, JRC Wheeler and JP Clement. Fundraising, Government Grants and Donations to Nonprofit Hospital Charities. *Health Services Management Research*, 8:3 (August 1995) 198-208.
- LC Rose and DG Smith. Expansion into Insurance Product Lines and Bank Shareholder Returns. *Journal of Financial and Strategic Decisions* (renamed *Financial Decisions*), 8:2 (Summer 1995) 13-25.

- DG Smith. Graduate Students' Health Insurance Status and Preferences. *Journal of American College Health*, 43:4 (January 1995) 163-167. Survey included in *Health and Psychosocial Instruments*, Behavioral Measurement Database Services, Pittsburgh, PA.
- JP Clement, DG Smith and JRC Wheeler. What Do We Want and What Do We Get From Not-For-Profit Hospitals? *Hospital and Health Services Administration (renamed Journal of Healthcare Management)*, 39:2 (Summer 1994) 159-178.
- JR Griffith, DG Smith and JRC Wheeler. Continuous Improvement of Strategic Information Systems: Concepts and Issues. *Health Care Management Review*, 19:2 (Spring 1994) 43-52.
- RL Bashshur, RK Homan and DG Smith. Beyond the Uninsured: Problems in Access to Care. *Medical Care*, 32:3 (May 1994) 409-419.
- LC Rose and DG Smith. Make Versus Buy Decisions and Bank Holding Company Product-Line Expansion. *Journal of the Midwest Finance Association*, 22 (1993) 61-68.
- DG Smith. The Effects of Co-Payments and Generic Substitution on the Use and Costs of Prescription Drugs. *Inquiry: The Journal of Health Care Organization, Provision, and Financing*, 30:2 (Summer 1993) 189-198. Abstracted in *From the Literature, American Pharmacy*, 34:3 (March 1994) 16.
- RL Bashshur, DG Smith and RA Stiles. Defining Under-Insurance: A Conceptual Framework for Policy and Empirical Analysis. *Medical Care Review*, 50:2 (Summer 1993) 199-218.
- DG Smith. Provider Involvement in Managed Care Underwriting. *Topics in Health Care Financing (renamed Journal of Health Care Finance)*, 19:2 (Winter 1992): 33-39.
- DG Smith and BW Perry. Toward Effective Hospital Utilization Management: Ten Lessons from Case Studies. *American Journal of Medical Quality*, 7:4 (Winter 1992) 125-129.
- DG Smith and DM Kirking. The Impact of Consumer Fees in Drug Utilization. *PharmacoEconomics*, 2:4 (October 1992) 335-342.
- DG Smith. Hospital-Reviewer Relations and the Effectiveness of Utilization Review. *Hospital and Health Services Administration (renamed Journal of Healthcare Management)*, 37:3 (Fall 1992) 359-372.
- DG Smith and JRC Wheeler. Strategies and Structures for Hospital Risk Management Programs. *Health Care Management Review*, 17:3 (Fall 1992) 9-17.
- AF Al-Assaf and DG Smith. The AUPHA/HIAA Faculty Fellowship in the Health Insurance Industry: The First Fellows' Views. *Journal of Health Administration Education*, 10:2 (Spring 1992) 331-338.
- DG Smith. Health Insurance in the Health Administration Curriculum. *Journal of Health Administration Education*, 9:4 (Fall 1991) 465-481.
- DG Smith and HS Zuckerman. Perceptions of Community Leaders and the Merger of Rural Health Services. *Journal of Community Health*, 16:2 (April 1991) 83-92.
- HS Zuckerman and DG Smith. The Merger of Primary Care and Home Health Services. *Journal of Rural Health*, 7:1 (Winter 1991) 39-50.
- DG Smith and JRC Wheeler. Accounting-Based Risk Measures for Not-for-Profit Hospitals. *Health Services Management Research*, 2:3 (November 1989) 221-226.
- DG Smith, LC Harlan and VH Hawthorne. The Charges for ESRD Treatment of Diabetics. *Journal of Clinical Epidemiology*, 42:2 (1989) 111-118.
- DG Smith and JRC Wheeler. A Comparison of Charges for Continuous Ambulatory Peritoneal Dialysis and Center Hemodialysis. *Journal of Clinical Epidemiology*, 41:9 (1988) 817-824.
- JP Clement, DG Smith and JRC Wheeler. Relations Between Financing and Output in Not-for-Profit Hospitals. *Medical Care Review*, 45:2 (Fall 1988) 255-289.

- JRC Wheeler and DG Smith. The Discount Rate for Capital Expenditure Analysis in Health Care. *Health Care Management Review*, 13:2 (Spring 1988) 43-51. An application of the pure-play technique (I: Reply) *Health Care Management Review*, 14:4 (Winter 1989) 10.
- LC Rose and DG Smith. Using Sales Forecasts to Manage the Level of Inventories. *Northern California Executive Review*, 2:2 (Spring 1988) 13-15.
- DG Smith. Constrained Reimbursement Forces Tough Choices. *Michigan Hospitals*, 24:4 (April 1988) 33-35.
- DG Smith and JRC Wheeler. Switching and the Definition of Modality in End-Stage Renal Disease Treatment. *Medical Care*, 25:12 (December 1987) 1168-1178.
- DG Smith and LC Rose. The Effects of Insurance Policy Limits on Product Choice. *Journal of Risk and Insurance*, 53:3 (September 1986) 514-520.
- DG Smith and LC Rose. Are More of Your Insured Patients Selecting Glasses Rather than Contact Lenses? *Journal of the American Optometric Association*, 57:6 (June 1986) 465.
- DG Smith and JRC Wheeler. How to Determine the Impact of New Business on a Local Economy. *Journal of Business Forecasting*, 5:1 (Spring 1986) 20-21.

Editorials and Miscellaneous Publications

- DG Smith. Editorial: One Program at a Time. *Journal of Health Administration Education*, 32:1 (Winter 2014) 1-3.
- DG Smith. Editorial: Health Administration Fellowships. *Journal of Health Administration Education*, 31:4 (Fall 2014) 239-240.
- DG Smith. Editorial: How We Teach What We Teach. *Journal of Health Administration Education*, 31:3 (Summer 2014) 195-196.
- DG Smith. Editorial: From Students to Leaders. *Journal of Health Administration Education*, 31:2 (Spring 2014) 85-86.
- DG Smith. Editorial: Innovation in Health Administration Education. *Journal of Health Administration Education*, 31:1 (Winter 2014) 1-3.
- DG Smith. Editorial: Global Health. *Journal of Health Administration Education*, 30:4 (Fall 2013) 239-240.
- DG Smith. Editorial: Howdy. *Journal of Health Administration Education*, 30:3 (Summer 2013) 155-157.
- DG Smith and J Unland. From the Guest Editor: About This Issue. *Journal of Health Care Finance* 39:3 (Spring 2013) IV.
- DC Armijo, EJ Lammers and DG Smith. Commentary: Understanding Meaningful Outcomes. *American Journal of Managed Care*, 16:12 Special Issue: Health Information Technology (December 2010) e327-e329.
- DG Smith. Editorial: Getting the Right Services Covered by Health Insurance. *American Journal of Managed Care*, 16:4 (April 2010) 278-279.
- DG Smith. Commentary: What's In It for You? Understanding the Plight of the Uninsured. *Journal of Healthcare Management*, 53:3 (May/June 2008) 146-148.
- DG Smith. In Guarded Condition: Population Change Both at Home and Abroad Presents Challenges and Opportunities for Healthcare Providers. *Mission Matters*, (A Commonfund publication) (Spring/Summer 2008) 30-35.
- DG Smith. Commentary: The Uninsured in the U.S. Healthcare System. *Journal of Healthcare Management*, 53:2 (March/April 2008) 79-81.

THE JOURNAL OF
HEALTH
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Editor: Dean G. Smith, PhD

JOURNAL OF THE ASSOCIATION OF UNIVERSITY
PROGRAMS IN HEALTH ADMINISTRATION

- DG Smith. Editorial: Communicating Effectively and Managing Care. *American Journal of Managed Care*, 10:8 (August 2004) 529-530.
- DG Smith. Commentary: Blue Ribbon Kudos. *Journal of Health Administration Education*, 21:2 (Spring 2004) 179-183.
- S Seninger, I Byock, C D'Onofrio, J Elston Lafata, J Engelhardt, C Lockhart, S Miles, H Rosefield, DG Smith, B Volk-Craft and A Wilson. *Accounting for the Costs of Caring Through the End of Life*. Missoula, MT: Promoting Excellence in End-of-Life Care / University of Montana, (January 2004) 1-32.
- DG Smith. Cost-Effectiveness of Migraine Treatment: A Commentary. *Value in Health*, 6:4 (July/August 2003) 436-437.
- BK Kozar, PA Hymel, K Nedd, JM Neutel, MA Palmer, B Park, C Smith and DG Smith. Strategies for Overcoming Barriers to Effective Diagnosis and Treatment of Hypertension (Roundtable Discussion). *Managed Care Magazine*, 13:7 (July 2004, Supplement) 12-16.
- PA Hymel, BK Kozar, K Nedd, JM Neutel, MA Palmer, B Park, C Smith and DG Smith. Minimizing Costs and Maximizing Outcomes in the Real World Setting (Roundtable Discussion). *Managed Care Magazine*, 13:7 (July 2004, Supplement) 23-26.
- TB Gibson, CG McLaughlin and DG Smith. Letter to the Editor: Consequences of Cost-Sharing for Prescription Drugs. *JAMA (Journal of the American Medical Association)*, 285:18 (May 9, 2001) 2327.
- DG Smith. Book Review: JF Mangan and CM Harrison, *Advanced Underwriting Techniques*, (Malvern, PA: Insurance Institute of America, 1995). *Journal of Risk and Insurance*, 65:2 (June 1998) 347-348.
- KS Henley and DG Smith. Correspondence: Prostaglandins in Liver Transplantation: A \$50,000 Bonus, *Gastroenterology*, 112:2 (February 1997) 670-671.
- DG Smith. Management Services Organizations: A New Business Concern For Physicians. *Michigan HealthCare Business*, 1:7 (November 1996) 1, 27.
- DG Smith. Book Review: McGladrey & Pullen, *Mandated Benefits: A Practical Guide to Cost-Effective Compliance*, (New York, NY: Panel Publishers, 1995). *Journal of Risk and Insurance*, 63:3 (September 1996) 554-555.
- DG Smith. Book Review: R Everett, *Introduction to Underwriting*, (Malvern, PA: Insurance Institute of America, 1994). *Journal of Risk and Insurance*, 63:1 (March 1996) 157-158.
- DG Smith. Book Review: J. Greenwood and A Taricco, eds., *Workers' Compensation: Health Care Cost Containment*, (Horsham, PA: LRP Publications, 1992). *Journal of Risk and Insurance*, 60:3 (September 1993) 530-531.
- DG Smith. Book Review: WA Glaser, *Health Insurance in Practice: International Variations in Financing, Benefits and Problems*, (San Francisco: Jossey-Bass, 1991). *Journal of Health Administration Education*, 10:3 (Summer 1992) 538-539.
- DG Smith. Book Review: JJ Markham, ed., *Medical Aspects of Claims*, (Malvern, PA: Insurance Institute of America, 1991). *Journal of Risk and Insurance*, 59:2 (June 1992) 343-344.

Funded Research and Service Projects

- D Jacobs and DG Smith (Principal Investigators). Housing as a Vaccine: Health Care Savings from Healthy Affordable. Funded by the Housing National Center for Healthy Housing (MacArthur Foundation prime). November 2013 – October 2016.
- DG Smith (Principal Investigator). Evaluation of Cost Implications of Head-Off Environmental Asthma in Louisiana (HEAL), Phase II Project. Funded by Xavier University of Louisiana (Merck Childhood Asthma Network prime). October 2013 – May 2015.

- N Clark (Principal Investigator), et al., DG Smith (Principal Investigator for supplement). Evaluation of Cost Implications of The Children's Hospital of Philadelphia's Asthma Health Care Navigator Program. Funded by the Merck Childhood Asthma Network. October 2011 – May 2015.
- TP Shanley (Principal Investigator), et al. Clinical and Translational Science Award – Michigan Institute for Clinical and Health Research (MICHR), Outreach, Partnerships, and Implementation Science (OPIS) Program, Co-Director for Comparative Effectiveness Research. Funded by the National Institutes of Health, National Center for Research Resources. June 2012 – May 2017.
- DG Smith (Principal Investigator). V-BID Center Symposium 2011: The State of Value-Based Insurance Design. Funded by the Agency for Health Care Research and Quality. September 2011 – March 2012.
- DG Smith (Principal Investigator). Value Based Insurance Design Symposium. Funded by Amgen, Inc. November 2011 – December 2011.
- EG Wilkins (Principal Investigator), et al. Mastectomy Reconstruction Outcome Consortium. Funded by the National Institutes of Health, National Cancer Institute. August 2011 – May 2013.
- DG Smith (Principal Investigator). American Reinvestment & Recovery Act (AARA) Equipment to Enhance Training for Health Professionals. Funded by the Department of Health and Human Services, Health Resources and Services Administration. November 2010 – September 2011.
- KJ Pienta (Principal Investigator), et al. Clinical and Translational Science Award – Michigan Institute for Clinical and Health Research (MICHR), Outreach, Partnerships, and Implementation Science (OPIS) Program. Funded by the National Institutes of Health, National Center for Research Resources (NCRR), September 2010 – May 2012.
- DG Smith (Principal Investigator). Center for Value-Based Insurance Design. Funded by Pfizer Pharmaceuticals, Inc., October 2006 – October 2011.
- DG Smith (Principal Investigator). Value-based Insurance Design: Restoring Health to the Health Care Cost Debate. Funded by Sanofi-Aventis Pharmaceuticals, December 2008 – November 2009.
- DG Smith (Principal Investigator), JG Stevenson and AM Fendrick. Outcomes Research Fellowship: Observational Research Design. Funded by Abbott Laboratories, July 2008 – June 2011.
- EG Wilkins (Principal Investigator), et al. The International Breast Reconstruction Outcomes Consortium (IBROC) Pilot Study. Funded by the Michigan Institute for Clinical and Health Research (MICHR), July 2007 – December 2008.
- TRB Johnson (Principal Investigator), et al. Obstetrics and Gynecology Health Services Research Training Program. Funded by the National Institutes of Health, June 2006 – April 2011.
- ME Chernew (Principal Investigator), AM Fendrick, AB Rosen and DG Smith. Study of the Relationship Between Copayments or Co-insurance and Adherence to Diabetes and Asthma Medications. Funded by Medstat, February 2005 – December 2005.
- DG Smith (Principal Investigator). Evaluating Copay Changes at Marriott: Assessing the Impact on Diabetes, Congestive Heart Failure (CHF), and Asthma Patients. Funded by GlaxoSmithKline, December 2004 – December 2008.
- DG Smith (Principal Investigator). Graduate Education Demonstration Project. Funded by the National Center for Healthcare Leadership, August 2004 – December 2005.
- DG Smith (Principal Investigator). Prescription Drug Importation, Investment and Employment in Michigan. Funded by Pfizer, Inc., July 2004 – August 2004. Results of this project were reported in: S Hall. Drug imports cut jobs in state: U-M study says pharmaceutical firms rely on high-profit sales in U.S. to grow. *Detroit News*, (Sunday, September 19, 2004) B1; and JB Finkelstein. Drug import crackdown shows hazards. *AMNews*, October 25, 2004.
- DG Smith (Principal Investigator). Acute Myocardial Infarction (AMI) Economics of Valsartan. Funded by Novartis, Inc., June 2004 – August 2004.

- LC Rose (Principal Investigator), DG Smith, LC Eagle and K Chamberlain. Direct to Consumer Promotion of Prescription and Non-Prescription Drugs. Funded by the Academy of Business Research, Massey University, October 2002 – September 2003.
- MB Brown (Principal Investigator), et al. Biliary Atresia Consortium – Data Coordinating Center. Funded by the National Institutes of Health, National Institute of Diabetes and Digestive and Kidney Diseases, August 2002 – September 2006.
- MB Brown (Principal Investigator), et al. Pelvic Floor Disorders – Data Coordinating Center. Funded by the National Institutes of Health, National Institute of Child Health and Human Development, June 2001 – June 2006.
- CG McLaughlin (Principal Investigator), et al. Evaluation of the Communities in Charge Program. Funded by the Robert Wood Johnson Foundation, May 2001 – April 2005.
- KA Eagle (Principal Investigator) and DG Smith. University of Michigan – Pfizer Outcomes Research Fellowship. Funded by Pfizer Global Research and Development, July 2001 – June 2004.
- DG Smith (Principal Investigator). Global MARVAL Model. Funded by Novartis, Inc., October 2002 – November 2002.
- DG Smith (Principal Investigator). Cost-Efficacy Model for Treatment of Onychomycosis. Funded by Novartis, Inc., August 2002 – November 2002.
- DG Smith (Principal Investigator). A Model of the Economics of Valsartan in Heart Failure Treatment. Funded by Novartis, Inc., October 2002 – November 2002.
- DG Smith (Principal Investigator). Worker Productivity Model of Tegaserod. Funded by Novartis, Inc., June 2002 – November 2002.
- DG Smith (Principal Investigator). Microalbuminuria Reduction with Valsartan: Model & Economic Analysis. Funded by Novartis, Inc., June 2002 – September 2002.
- DG Smith (Principal Investigator). Meta-Analysis of Treat-to-Target Studies. Funded by Pfizer, Inc., January 2001 – December 2001.
- DG Smith (Principal Investigator) and PD Jacobson. Managed Care, Office Systems and Risk. Funded by Blue Cross Blue Shield of Michigan Foundation, November 2000 – August 2002.
- DG Smith and JRC Wheeler (Co-Principal Investigators). Financial Management in Health Systems. Funded by MidNet, Inc., October 2000 – March 2001.
- DG Smith (Principal Investigator). An Analysis of the Cost and Value of Drugs in the ACCESS Study. Funded by Pfizer, Inc., October 2000 – December 2001.
- DG Smith (Principal Investigator). Improving PPO Enrollment Data. Funded by URAC – American Accreditation Healthcare Commission, September 2000 – March 2001.
- DG Smith (Principal Investigator) and AM Fendrick. University of Michigan - Ortho Biotech Outcomes Research Fellowship. Funded by Ortho Biotech, Inc., July 2000 – June 2002.
- DG Smith and JRC Wheeler (Co-Principal Investigators). Strategic Financial Decision-Making. Funded by VHA, Inc., February 2000 – August 2000.
- DG Smith (Principal Investigator). Atorvastatin-Cerivastatin Cost-Effectiveness Study (981-229). Funded by Parke-Davis Pharmaceutical Research, June 1999 - June 2000.
- DG Smith and TM Gorey (Co-Principal Investigators). Crises in Health Care Organizations: Impacts, Considerations and Strategies for Physicians. Funded by the Michigan State Medical Society, February 1999 - October 1999.
- DG Smith (Principal Investigator). Validity and Use of the SF-36 to Measure Community Health in Calhoun County. Funded by the Calhoun County Health Improvement Program, February 1999 - April 1999.
- DG Smith and JRC Wheeler (Co-Principal Investigators). Financial Decision-Making in Health Care Systems. Funded by The Center for Health Management Research, December 1998 - May 1999.

- DG Smith (Principal Investigator). Economic Analysis of Cefdinir for Acute Otitis Media in Pediatric Patients (983-64) and for Bronchitis (983-59/60). Funded by Parke-Davis Pharmaceutical Research, August 1998 - December 1999.
- KA Eagle (Principal Investigator) and DG Smith. University of Michigan – Parke-Davis Outcomes Research Fellowship. Funded by Parke-Davis Pharmaceutical Research, July 1998 – June 2001.
- DG Smith (Principal Investigator). Atorvastatin Conversion Assessment in the Veterans Affairs (VA) System - Economic Analysis Plan (981-219). Funded by Parke-Davis Pharmaceutical Research, March 1998 - July 1999.
- DG Smith (Principal Investigator). Atorvastatin Health Economics Study: Europe (981-72). Funded by Parke-Davis Pharmaceutical Research, June 1997 - April 1998.
- SJ Bernstein (Principal Investigator) et al. The Effectiveness of a Shared Decision-Making Program for Women with Breast Cancer. Funded by the Blue Cross Blue Shield of Michigan Foundation. DG Smith (Investigator). Addendum: Cost-Effectiveness of a Shared Decision-Making Program, September 1996 - August 1999.
- DG Smith and M Chernew (Co-Principal Investigators). Ford Healthcare Expenditure Quantification Project. Funded by The Ford Motor Company, June 1997 - May 1998.
- T Citrin (Principal Investigator) et al. Genome Technology & Reproduction: Values & Public Policy. Funded by National Institutes of Health, August 1995 - July 1998.
- DG Smith (Principal Investigator). Atorvastatin Health Economics Study: US (981-69/70). Funded by Parke-Davis Pharmaceutical Research, June 1995 - December 1997.
- RL Bashshur (Principal Investigator), MA Schork, DG Smith and WG Weissert. The Effects of Telemedicine on Accessibility, Quality and Cost of Health Care. Funded by the Health Care Financing Administration, July 1994 - June 1998.
- RL Bashshur (Principal Investigator), DG Smith and RA Hirth. Comprehensive Evaluation of the West Virginia Telemedicine System. Funded by the Health Care Financing Administration, subcontracted from West Virginia University, July 1995 - December 1997.
- DG Smith (Principal Investigator). Preliminary Detrusitol Health Economics Study. Funded by Pharmacia & Upjohn, September 1996 - December 1997.
- DG Smith (Principal Investigator). Investigations in Health Policy: (1) Corporate Self-Insurance for Health Benefits, Motivations, Prevalence and Managed Care: A Literature Review and Analysis; (2) A Primer on Health Benefits Rating; (3) The Social Welfare Costs of Being Medically Uninsured. Funded by the Calhoun County Health Improvement Program, May 1997 - October 1997.
- DG Smith, JRC Wheeler and W Zelman (Co-Principal Investigators). Economic and Financial Effects of Cost Reduction, Re-Engineering and Work Redesign. Funded by The Center for Health Management Research, February 1996 - August 1996.
- DG Smith (Principal Investigator). Pharmacoeconomic Analysis of a Liver Transplant Trial of PGE₁. Funded by The Upjohn Company, October 1993 - July 1994.
- DG Smith and JRC Wheeler (Co-Principal Investigators). An Analytical Model of Hospital Transition in Southeast Michigan. Funded by the Greater Detroit Area Health Council, Inc., August 1993 - December 1993.
- DG Smith (Principal Investigator) and JRC Wheeler. The Effects of PPOs on Health Care Use and Costs. Funded by the Robert Wood Johnson Foundation, June 1992 - May 1995.
- T Citrin (Principal Investigator), ER Frank (Project Coordinator), E Johnson (Field Coordinator), B Foxman and DG Smith (Consultants). Ottawa County Community AIDS Needs Assessment. Funded by the Ottawa County Community AIDS Council - Michigan AIDS Fund, May 1992 - November 1992.

- T Citrin (Principal Investigator), ER Frank, ML Cozen, TA D'Aunno and DG Smith. AIDS Care Coordination Study for the Detroit Area. Funded by the Michigan Department of Public Health, April 1992 - December 1992.
- KE Warner (Principal Investigator), MT Halpern, BE Fries and DG Smith. Worksite Smoking Cessation Programs: Health, Economic and Demographic Implications. Funded by the Robert Wood Johnson Foundation, March 1992 - February 1994.
- T Citrin (Principal Investigator), DG Smith, TA D'Aunno and B Foxman (Investigators). Evaluation of A Community Program for the Prevention of AIDS. Funded by the Community Foundation of Greater Flint, October 1990 - September 1993.
- DG Smith (Principal Investigator) and BW Perry. Hospital Utilization Management -- How Well Does it Work? Funded by the Mercy Consortium for Health Services Research, July 1990 - June 1991.
- DG Smith and JRC Wheeler (Co-Principal Investigators). Hospital Risk Management Programs in Michigan. Funded by the Michigan Medical Liability Research Program, February 1990 - August 1990.
- T Citrin (Principal Investigator), B Foxman and DG Smith. Proposed Community AIDS Plan for Kent County. Funded by the Kent County Community AIDS Council, January 1990 - June 1990.
- T Citrin (Principal Investigator) and DG Smith. Health Care Cost Containment Strategies. Funded by the Department of Commerce, State of Michigan, December 1988 – August 1989.
- HS Zuckerman (Principal Investigator) and DG Smith. Creating a Unified Health System for Northeastern Vermont. Funded by the W.K. Kellogg Foundation, July 1986 - August 1989.
- VH Hawthorne (Principal Investigator), et al. Relative Effectiveness and Cost of Transplantation and Dialysis of End-Stage Renal Disease. JRC Wheeler (Co-Principal Investigator) and DG Smith, Part Three: Cost Analyses. Funded by the Health Care Financing Administration, January 1985 - January 1989.
- HS Zuckerman (Principal Investigator) and DG Smith. The Lease of Westland Medical Center by Southwest Detroit Hospital Corporation. Funded by the W.K. Kellogg Foundation, January 1985 - January 1987.
- PJ Feldstein, R Penschansky (Co-Principal Investigators) and DG Smith. Health Benefits Liability Model Feasibility Study and User's Guide. Funded by the General Motors Corporation, October 1985 - July 1986.

Presentations at Professional Meetings

- SJ Pressler, M Titler, T Koelling, P Riley, M Jung, L Domenico, D Ronis, DG Smith, B Bleske, B Giordani. Cognitive Training to Improve Memory in Heart Failure: A Randomized Controlled Study. Midwest Nursing Research Society Annual Research Conference, Indianapolis, IN, April 2015.
- M Titler, M Jung, SJ Pressler, T Koelling, P Riley, L Domenico, D Ronis, DG Smith, B Bleske, B Giordani. Balance Correlates with Global Cognition and Processing Speed in Heart Failure. Midwest Nursing Research Society Annual Research Conference, Indianapolis, IN, April 2015.
- DG Smith and YM Bouraoui. Asthma Education and Environmental Interventions in the Home: A Cost-Benefit Analysis. International Health Economics Association World Congress, Dublin, Ireland, July 2014.
- DG Smith and D Pitman. Pay Them Half: A Behavioral Economics Analysis of Hospital CFO Salaries in the US and Canada. International Health Economics Association World Congress, Sydney, Australia, July 2013.
- N Carroll and DG Smith. Hospital Capital Investments & Acquisitions. Healthcare Financial Management Association Fall Conference. Plymouth, Michigan, November 2012.
- SS Patel, R Kaakeh, RM Shtein and DG Smith. Cost-effectiveness Analysis Of DSAEK vs. PK for Corneal Endothelial Disease. International Society for Pharmacoeconomics and Outcomes

Research Meetings, Madrid, Spain, November 2011. [Abstract printed in *Value in Health*, 14:7 (November 2011) A263]

- SS Patel, R Kaakeh, DG Smith and RM Shtein. Comparative Cost-effectiveness Analysis Of Descemet's Stripping Endothelial Keratoplasty Versus Penetrating Keratoplasty. Association for Research in Vision and Ophthalmology Annual Meeting, Fort Lauderdale, FL, May 2011.
- HC Lin, S Erickson, DG Smith and R Balkrishnan. Antidepressant Utilization, Adherence and Health Care Spending in the United States: The Case of MDD Patients. International Society for Pharmacoeconomics and Outcomes Research Meetings, Prague, Czech Republic, November 2010. [Abstract printed in *Value in Health*, 13:7 (November 2010) 454-55]
- HC Lin, S Erickson, DG Smith and R Balkrishnan. Trends in Antidepressant Utilization and Associated Labor Market Participation and Quality of Life Outcomes in the United States: 2004-2007. International Society for Pharmacoeconomics and Outcomes Research Meetings, Prague, Czech Republic, November 2010. [Abstract printed in *Value in Health*, 13:7 (November 2010) 455]
- DG Smith. Success Strategies for Budgeting and Capital Structure: Frameworks to Navigate the Economic Downturn. The 4th Annual World Health Care Congress: Hospital and Health System Financial Management Congress, Chicago, IL, September 2009.
- DG Smith. Comparative Effectiveness Research and Cost-Effectiveness. The National Comparative Effectiveness Summit, Washington, DC, September 2009.
- DG Smith. P&T Committee Perspective: Economic and Therapeutic Imperatives for Fixed-Dose Combination Products and Combination Therapy. Pharmaceutical Strategy Series' Executive Forum: Combination Products, Cambridge, MA, June 2009.
- AB Rosen, J Wing, WH Herman WH, DG Smith, ME Chernew ME, JG Stevenson and AM Fendrick. Impact of a Targeted Value-Based Insurance Design Intervention on Adherence to Essential Secondary Prevention Medications in Diabetes. Society of General Internal Medicine, Annual Meeting, Miami Beach, FL, May 2009. [Abstract printed in *Journal of General Internal Medicine*, 24: Supplement 1 (April 2009) 96]
- DG Smith. Effective Teaching in a Variety of Settings. Association of University Programs in Health Administration Annual Meeting, Doctoral Student Session, Washington, DC, June 2008.
- CN Graham, SR Earnshaw, DG Smith, S Hogue, J Gitchell, H Marsh, W Becker and M Saunders. Assessing the Impact of Smoking Cessation Therapies on a Managed Care Organization's Budget. American Academy of Managed Care Pharmacy Educational Conference, Chicago, Illinois, October 2006
- U Mallya, DP Nau, S Heeringa, SR Erickson, DG Smith and S Kucukarslan. Effects of Health Insurance on Medication Utilization for Adults with Asthma: A National Perspective. Midwest Social and Administrative Pharmacy Conference, Minneapolis, Minnesota, July 2006 [Usha Mallya received the Joseph B. Wiederholt Award for the best research project presentation by a graduate student from the Consortium for Research on Administrative Pharmacy.]
- P Song, DG Smith and JRC Wheeler. It Was the Best of Times, It Was the Worst of Times: A Tale of Two Years in Not-for-Profit Hospital Investments. AcademyHealth Annual Research Meeting, Seattle, Washington, June 2006.
- DG Smith, et al. Short run costs and savings associated with valsartan in elderly congestive heart failure patients. American Society of Hypertension Annual Scientific Meeting, New York, New York, May 2006. [Abstracted in: Valsartan can save costs in elderly patients with HF. *Inpharma Weekly* 1540 (June 3, 2006) 5.]
- DG Smith. Pharmacotherapy of High Risk Elderly Patients with Heart Failure and Post-MI: A Call to Action. American Medical Directors Association Annual Meeting. Dallas, Texas, March 2006.
- DG Smith. Value-Based Purchasing and Consumer-Directed Health Care. National Association for Business Economics Annual Washington Policy Conference. Washington, DC, March 2006.

- KL Reiter, JRC Wheeler and DG Smith. Liquidity Constraints and Fixed Capital Investment in Not-for-Profit Hospitals. AcademyHealth Annual Research Meeting, Boston, Massachusetts, June 2005.
- P Song and DG Smith. Financial Preconditions for Successful Medical Community Initiatives for the Uninsured. AcademyHealth Annual Research Meeting, Boston, Massachusetts, June 2005.
- D Pitman and DG Smith. Chief Financial Officers in Academic Medical Centers in the USA & Canada. Association of University Programs in Health Administration Annual Meeting, Finance/Economics Session, Boston, Massachusetts, June 2005.
- TB Gibson, CG McLaughlin and DG Smith. Prescription Drug Copayments, Mail Order Substitution and Stockpiling of Maintenance Medications. International Society for Pharmacoeconomics and Outcomes Research Meetings, Washington, DC, May 2005. [Abstract printed in *Value in Health*, 8:3 (May 2005) 252]
- DG Smith. Hospital Pension and Insurance Investments. American Risk and Insurance Association Meeting, Chicago, Illinois, August 2004.
- LC Eagle, DG Smith and LC Rose. Direct to Consumer Drug Advertising in New Zealand. AcademyHealth Annual Research Meeting, San Diego, California, June 2004.
- DG Smith. Risk Management and Medical Liability. AcademyHealth Annual Research Meeting, San Diego, California, June 2004.
- DG Smith, A Cerulli and FH Frech. Economic Benefits of Valsartan in Heart Failure. European Society of Hypertension, Paris, France, June 2004. [Abstract printed in *Journal of Hypertension*, 22: Supplement 2 (June 2004) S310]
- DG Smith, AB Nguyen, CN Peak and FH Frech. A Long-Term Model of Hypertension Treatment in Patients with Type-2 Diabetes and Microalbuminuria. European Society of Hypertension, Paris, France, June 2004. [Abstract printed in *Journal of Hypertension*, 22: Supplement 2 (June 2004) S133]
- DG Smith, G Viberti, A Nguyen, FH Frech and K Yokoyama. Cost-Effectiveness of Valsartan Versus Amlodipine to Treat Microalbuminuria in Diabetic Patients: Economic Analysis of the Marval Trial. European Society of Hypertension, Paris, France, June 2004. [Abstract printed in *Journal of Hypertension*, 22: Supplement 2 (June 2004) S132-33]
- TL Larsen and DG Smith. Gender and Statin Therapy Cost and Efficacy. International Society for Pharmacoeconomics and Outcomes Research Meetings, Washington, DC, May 2004. [Abstract printed in *Value in Health*, 7:3 (May-June 2004) 323-324.]
- DG Smith. Maximizing Economic and Therapeutic Imperatives for Combination Therapy. Combination Drug Therapies and Drug-Drug Interactions. Philadelphia, Pennsylvania, November 2003.
- DG Smith, A Gnanasakthy and K Quednau. Cost-Effectiveness of Blood Pressure and Urinary Albumin Control in Diabetics with an Angiotensin II Receptor Antagonist and a Calcium Channel Blocker: Pharmacoeconomic Analysis of the Marval Trial – The Case of Germany. International Society for Pharmacoeconomics and Outcomes Research Congress, Barcelona, Spain, November 2003. [Abstract printed in *Value in Health*, 6:6 (November 2003) 681]
- DG Smith, JJ Ofman, V Barghout and AD Feld. Tesaserod Treatment for IBS: A Model of Indirect Costs. Digestive Disease Week, Orlando, Florida, May 2003.
- DG Smith, G Viberti, A Nguyen, FF Frech and K Yokoyama. Cost-Effectiveness of Renoprotection in Diabetic Patients with an Angiotensin II Receptor Antagonist and a Calcium Channel Blocker: Economic Analysis of the MARVAL Trial. American Society of Hypertension Annual Scientific Meeting, New York, New York, May 2003. [Abstract printed in *American Journal of Hypertension*, 16:5: pt 2 of 2 (May 2003) 101A.]
- DG Smith, A Cerulli and FF Frech. Heart Failure Cost-Savings with Valsartan. American Society of Hypertension Annual Scientific Meeting, New York, New York, May 2003. [Abstract printed in *American Journal of Hypertension*, 16:5: pt 2 of 2 (May 2003) 92A.]

- DG Smith, C Peak, A Nguyen and FF Frech. Modeling Clinical and Economic Outcomes of Valsartan and Amlodipine in Diabetic Patients. Academy of Managed Care Pharmacy Annual Meeting, Minneapolis, Minnesota, April 2003. [Abstract printed in *Journal of Managed Care Pharmacy*, 9:2 (March/April 2003) 196.]
- SA Magnus, DG Smith and JRC Wheeler. Effects of Debt Financing on Operational and Capital-Investment Efficiency in Nonprofit Hospitals. American Public Health Association Annual Meeting, Philadelphia, Pennsylvania, November 2002.
- SA Magnus, DG Smith and JRC Wheeler. The Effects of Debt on Nonprofit Hospital's Provision of Uncompensated Care. Academy for Health Services Research Annual Meeting, Washington, DC, June 2002.
- DG Smith. Academic and Industry Careers. International Society for Pharmacoeconomics and Outcomes Research Meetings, Washington, DC, May 2002.
- R Winfield, T Wilson, H Rivenson and DG Smith. An Analysis of Student and Parent Views of Insurance Status and Health Service Value, American College Health Association Annual Meeting, Washington, DC, May 2002.
- R Winfield, T Wilson, H Rivenson and DG Smith. An Analysis of Funding Sources of Selected University Health Services, American College Health Association Annual Meeting, Washington, DC, May 2002.
- JT Hanlon, DG Smith and AM Fendrick. Cost Analysis for End-of-Life Care. International Society for Pharmacoeconomics and Outcomes Research Congress, Cannes, France, November 2001. [Abstract printed in *Value in Health*, 4:6 (November/December 2001) 426.]
- DG Smith. A Meta-Analysis of Treat-to-LDL-C Target Studies Using Statins. American Heart Association / American College of Cardiology, Third Scientific Forum on Quality of Care and Outcomes Research in Cardiovascular Disease and Stroke, Washington, DC, October 2001. [Abstract printed in *American Heart Journal*, 144:5 (November 2002) 913-914.]
- SA Magnus, DG Smith and JRC Wheeler. Incentive Effects of Debt Financing in Nonprofit Hospitals: Theoretical Concerns and Empirical Evidence. International Society for Research in Healthcare Financial Management Meetings, Baltimore, Maryland, August 2001. (Best Paper award) [Abstract printed in *Proceedings of the 7th Annual International Symposium and Workshop*, 7:1 (August 2001).]
- ME Chernew, DG Smith, DM Kirking, AM Fendrick. Decomposing Pharmaceutical Cost Growth in Different Types of Health Plans. International Society for Technology Assessment in Health Care, Philadelphia, Pennsylvania, June 2001 (Best Podium Presentation award).
- DG Smith, K Berger, C Rudolph and J Albright. Comparing the Cost-effectiveness of Atorvastatin with Cerivastatin in Treating Patients to LDL-C Target Levels. European Atherosclerosis Society Meetings, Glasgow, Scotland, May 2001. [Abstract printed in *Atherosclerosis Supplements*, 2:2 (May 2001) 57.]
- DG Smith. The Cost-Effectiveness of Statins: Evidence from the ACCESS Trial. International Society for Pharmacoeconomics and Outcomes Research Meetings, Washington, DC, May 2001. [Abstract printed in *Value in Health*, 4:2 (March/April 2001) 109.]
- JH Coombs, L Cornish, P Hiller and DG Smith. Evaluation of Compliance and Persistence with HMG-CoA Reductase Inhibitors After a Myocardial Infarction Using Pharmacy Claims Data. International Society for Pharmacoeconomics and Outcomes Research Meetings, Washington, DC, May 2001. [Abstract printed in *Value in Health*, 4:2 (March/April 2001) 109.]
- JH Coombs, L Cornish, P Hiller and DG Smith. Strategies for Improving Compliance with HMG-CoA Reductase Inhibitors. International Society for Pharmacoeconomics and Outcomes Research Meetings, Washington, DC, May 2001. [Abstract printed in *Value in Health*, 4:2 (March/April 2001) 107.]
- SN Shah, C Copley-Merriman and DG Smith. An Economic Analysis of Cefdinir Versus Loracarbef for Treatment of Acute Exacerbations of Chronic Bronchitis. International Society for

- Pharmacoeconomics and Outcomes Research Meetings, Washington, DC, May 2001. [Abstract printed in *Value in Health*, 4:2 (March/April 2001) 135.]
- JS Graff, M Plante and DG Smith. Cholesterol Reduction Success Rates and Utilization by Gender. International Society for Pharmacoeconomics and Outcomes Research Meetings, Washington, DC, May 2001. [Abstract printed in *Value in Health*, 4:2 (March/April 2001) 105-106.]
- CR McBurney and DG Smith. An Analysis of the Cost of Adverse Events Associated with the Use of HMG-CoA Reductase Inhibitors. International Society for Pharmacoeconomics and Outcomes Research Meetings, Washington, DC, May 2001. [Abstract printed in *Value in Health*, 4:2 (March/April 2001) 96.]
- DG Smith and DP Scanlon. Covered Lives in PPOs. PPO Performance Measurement: Agenda for the Future: A National Conference on PPO Quality Issues, Washington, DC, March 2001.
- DP Scanlon, ME Chernew, HE Doty and DG Smith. Options for Assessing PPO Quality. PPO Performance Measurement: Agenda for the Future: A National Conference on PPO Quality Issues, Washington, DC, March 2001.
- DG Smith. Variation in Costs of Treating Hypercholesterolemic Patients in France. International Society for Pharmacoeconomics and Outcomes Research Congress, Antwerp, Belgium, November 2000. [Abstract printed in *Value in Health*, 3:5 (September/October 2000) 318.]
- DG Smith. The Cost of Reaching LDL-C Targets in Spain: A Comparison Among Statins. International Society for Pharmacoeconomics and Outcomes Research Meetings, Antwerp, Belgium, November 2000. [Abstract printed in *Value in Health*, 3:5 (September/October 2000) 318-319.]
- DG Smith, N Carli, AR Adams, RI Alcaraz, NK Belles, AK Ng, N Schlarman, V Tikhtman. Chief Financial Officers in Academic Medical Centers. International Society for Research in Healthcare Financial Management Meetings, Baltimore, Maryland, August 2000. [Abstract printed in *Proceedings of the 6th Annual International Symposium and Workshop*, 6:1 (August 2000) 36-37.]
- AE Cameron and DG Smith. Physicians' Contracts with HMOs as Options on Market Share. Association for Health Services Research Meetings, Los Angeles, California, June 2000.
- DG Smith. Reimbursement Strategies: Options for Alternative Practice. Nurse-Midwifery Fourth Annual Business Institute, Ann Arbor, Michigan, October 1999.
- DG Smith. Cost-Effectiveness of Treating Women to National Cholesterol Guidelines. International Society for Technology Assessment in Health Care Meetings, Edinburgh, Scotland, June 1999.
- DG Smith. Modeling Pharmacoeconomic Analyses with Distributions of Results from Trials. International Society for Pharmacoeconomics and Outcomes Research Meetings, Washington, DC, May 1999.
- DG Smith, P Tresh and D Mitchinson. Treating Women to Cholesterol Targets. Drug Information Association Meetings, Seattle, Washington, April 1999.
- P Tresh, DG Smith and D Mitchinson. Comparison of Treating Patients with High and Low CHD Risk to Cholesterol Targets. Drug Information Association Meetings, Seattle, Washington, April 1999.
- DG Smith. Bringt Qualitätsmanagement unter Managed-Care spurbare Marketing-Vorteile? (Is Quality-Management under Managed Care an Advantage for Marketing?) Congress of German Society for Surgery, Munich, Germany, April 1999.
- M Koren, P Tresh, D Smith and D Black. Atorvastatin: Comparing the Cost of Resource Utilization with Simvastatin, Lovastatin and Fluvastatin in Patients with Risk Factors for CHD. International Symposium on Drugs Affecting Lipid Metabolism, Florence, Italy, May 1998.
- SA Magnus, DG Smith, JRC Wheeler. Agency Implications of Debt in Nonprofit Hospitals: A New Theory of the Role of Debt. Midwest Finance Association Meetings, Chicago, Illinois, March, 1998.
- DG Smith, RG Bakker-Arkema, RW McLain, MJ Koren and DM Black. The Comparative Effects of Atorvastatin in Achieving Desired Lipid Levels Following NCEP Guidelines. Association for

- Pharmacoeconomics and Outcomes Research Lipid Conference, Orlando, Florida, November 1997. [Abstract printed in *American Journal of Managed Care*, 3:10 (October 1997) 1570.]
- DG Smith, RG Bakker-Arkema, RW McLain, MJ Koren and DM Black. The Use of "Add-On" Treatment in HMG-CoA Reductase Inhibitor Therapy to Achieve Target Lipid Levels. Association for Pharmacoeconomics and Outcomes Research Lipid Conference, Orlando, Florida, November 1997. [Abstract printed in *American Journal of Managed Care*, 3:10 (October 1997) 1570.]
- DG Smith, RG Bakker-Arkema, RW McLain, MJ Koren and DM Black. Variations in Costs Among Payers in Treatment with HMG-CoA Reductase Inhibitor Therapy to Achieve Target Lipid Levels. Association for Pharmacoeconomics and Outcomes Research Lipid Conference, Orlando, Florida, November 1997. [Abstract printed in *American Journal of Managed Care*, 3:10 (October 1997) 1570-1.]
- YS Hsueh and DG Smith. Insurance Design Features, PPOs and Cost Containment of Prescription Drugs. Australian Health Economics Society Annual Conference, Brisbane, Australia, July 1997.
- DG Smith, TB Gibson and SS Sonnad. Use and Cost of Preventive Health Services. Association for Health Services Research Meetings, Chicago, Illinois, June 1997.
- DG Smith, M Koren, P Tresh and D Black. Inclusion of Background Health Services Resources and Costs Associated with Clinical Trials. International Society of Technology Assessment in Health Care, Barcelona, Spain, May 1997.
- DG Smith and A Cameron. Options on Market Share. Healthcare Financial Management Association, 1996 Enterprise Financial Management Conference, Phoenix, Arizona, February 1996.
- DG Smith and CL Betley. Preferred Provider Organization Effects on Insured Groups' Use and Cost for Potentially Inappropriate Procedures. Association for Health Services Research Meetings, Chicago, IL, June 1995.
- YS Hsueh and DG Smith. Charging Patients a Fixed Dollar Co-payment or a Fixed Percentage Co-insurance: A Study of the Demand for Prescription Drugs. Australian Health Economics Society Annual Conference, Brisbane, Australia, July 1995.
- DG Smith, CS Remmert, KS Henley, SL Hass, DA Campbell and ID McLaren. Prostaglandin E₁ (PGE₁) in Liver Transplantation (OLT): A Pharmacoeconomic Analysis. American Association for the Study of Liver Diseases Meetings, Chicago, November 1994. [Abstract printed in *Hepatology*, 20 (1994) 124A.]
- DG Smith. The Effects of PPOs on Potentially Inappropriate Procedures. American Public Health Association Meetings, Washington, DC, November 1994.
- E Hoppe and DG Smith. The Effect of Optometric Expansion of Scope on Medicaid Drug Expenditures. American Public Health Association Meetings, Washington, DC, November 1994.
- DG Smith. The Impact of Reform on Health Care Financial Management. Financial Management Association Meetings, St. Louis, Missouri, October 1994.
- DG Smith and CL Betley. The Cost Management Activities of PPOs. American Risk and Insurance Association Meetings, Toronto, Ontario, August 1994.
- DG Smith. Workshop in Teaching Health Insurance. Association of University Programs in Health Administration Meetings, Atlanta, Georgia, April 1993.
- DG Smith, JP Clement and JRC Wheeler. Philanthropy and Hospital Financing. American Public Health Association Meetings, Washington, DC, November 1992.
- DG Smith, The Effects of Co-Payments and Generic Substitution on the Use and Costs of Prescription Drugs. American Risk and Insurance Association Meetings, Washington, DC, August 1992.
- DG Smith and JRC Wheeler. The Feasibility of a Hospital Transition Assistance Program. Midwest Finance Association Meetings, Chicago, Illinois, March 1992.

- LC Rose, DG Smith and ME Levonian. Who Does the Right Thing: Determinants of CRA Ratings. Midwest Finance Association Meetings, Chicago, Illinois, March 1992.
- DG Smith. Introduction to Financial Evaluation Research Session. Association of University Programs in Health Administration Meetings, Washington, DC, March 1992.
- DG Smith, JP Clement and JRC Wheeler. Philanthropy and Hospital Financing. Midwest Finance Association Meetings, St. Louis, Missouri, April 1991.
- DG Smith and LC Rose. Expansion into Insurance Product-Lines and Bank Shareholder Returns. Midwest Finance Association Meetings, St. Louis, Missouri, April 1991.
- DG Smith. Incorporating Health Insurance in the Health Administration Curriculum. Association of University Programs in Health Administration Meetings, Washington, DC, March 1991.
- DG Smith and LC Rose. Evaluating the Effects of Bank Entry into Discount Brokering: A Q Approach. Midwest Finance Association Meetings, Chicago, Illinois, March 1990.
- DG Smith and LC Rose. Product-Line Expansion and Shareholder Returns: The Case of Bank Holding Companies. Midwest Finance Association Meetings, Cincinnati, Ohio, March 1989.
- DG Smith and LC Rose. Product-Line Deregulation and the Distribution of Bank Deposits: Towards a Theory of Equilibrium. Financial Management Association Meetings, New York, New York, October 1986.
- TR Saving, DR House and DG Smith. Integrating the Health Care Sector in an Econometric Model of the U.S. Western Economic Association Meetings, Las Vegas, Nevada, June 1984.
- DG Smith, PN Nelson and LC Rose. Insurance and the Utilization of Optometric Services. Missouri Valley Economic Association Meetings, St. Louis, Missouri, March 1983.

TEACHING

University Courses

University of Michigan, Department of Health Management and Policy (HMP):

HMP 605/Nursing 655, Introduction to Health Care Financial Management, 1991-97

HMP 606, Managerial Accounting for Health Care Administrators, 1990-2014

HMP 607, Corporate Finance for Health Care Administrators, 1988-2014

HMP 631, Health Insurance, 1986-2001

HMP 633, Pharmacoeconomics and Outcomes Research, 1999-2006

HMP 660, Microeconomic Theory, 1986-87

HMP 663, Health Economics, 1992

HMP 667, Advanced Health Care Financial Management, 1996-2001, 2013

HMP 690, Independent Studies. Numerous topics, including: Catastrophic Health Insurance, Accounting-Based Risk Measures, Competitive Medical Plans, Hospital Closures, Health Insurance Futures Contracts, Transfer Pricing, Community Organizations and AIDS, Financing AIDS Related Services, Establishing Physician Organizations, Medical Effectiveness Research, Norwegian Health Care System, Health Plan Pricing, Physician Management Services Organizations, Nursing Home Cost Variation, Healthcare Mergers & Acquisitions, Medicaid Managed Care Opportunities, Managed Care Contracting, The Role of the Chief Financial Officer, Nurse Staffing and Costs, Writing a Business Plan, Pricing Services in Clinical Trials, The Italian Healthcare System, Revenue Cycle Management, 1987-2014

HMP 691, Executive Masters Degree Program Seminar Series, 1996-2001

HMP 692, Case Studies in Health Management & Policy (Executive Masters Degree Program Capstone Seminar), 2004-2010

HMP 815, Readings in Medical Care. Numerous topics, including: Financial Strategies, Managed Care, Economics of Mental Health Services, Pricing Options on Market Share, Advances in Health Care Managerial Accounting, Working Capital Management, Hospital Investment Performance, Pharmaceutical Marketing, 1992-2014

HMP 826, Applied Econometrics for Health Services Research, 1992

HMP 835, Research Practicum, 1992-present

HMP 859, Doctoral Seminar in Health Financing Policy, 1996-2000

HMP 990/995, Dissertation Research, 1991-2015

Inteflex Program Seminar on the Changing Political Economy of Disease and Health Care, Health Care Financing, 1994-95

Other Universities:

University of Colorado at Denver and Health Sciences Center: Executive MBA in Health Administration / Executive MBA in Pharmaceutical Management, XHAD 6190, The Healthcare Industry and the Role of the Pharmaceutical Industry, 2004-13; XHAD 6193, Pharmacoeconomics, 2004-14; XHAD 6230, Healthcare Economics, 2014-15

University of Alabama at Birmingham: Executive Masters in Health Services Administration, HA 620, Healthcare Financial Management I, 2001-15; Executive Doctor of Science Degree in Administration–Health Services, AHD 705, Health Care Finance, 2011-14; Ph.D. in Administration–Health Services (Joint with School of Management), AH 705, Health Care Finance, 2013

University of South Florida: MBA Program for Physicians, Management 693, Risk Management, 1993-95

University of Missouri-Columbia / University of Missouri-Kansas City: National Center for Managed Health Care Administration, Budgeting and Cost Accounting in Managed Care Organizations, 1992-93; Managed Care Contracting, 1995-97

Prairie View A&M University: MBA Program, Finance 5343, Theory of Risk and Insurance, 1984

Texas A&M University: Economics 203, Principles of Macroeconomics, 1982-84; Econometrics 463, Introductory Econometrics, 1982

Doctoral Committees & First Placement After Graduation

Yasmina Bouraoui, (Dr.P.H. PEW Health Policy), Evaluation of cost implications of an Asthma Healthy Home intervention program, Chair, 2015. Michigan Department of Community Health, Development Disabilities Council

Adam Wilk, (Ph.D. Health Economics), Three studies of variation in medical decision-making and care delivery by physicians, Member, 2015. Emory University, Department of Health Policy and Management

Gay L. Landstrom, (Ph.D. Nursing), An examination of hospital safety climate, Member, 2015. Dartmouth-Hitchcock Medical Center

Nathan Carroll, (Ph.D. Health Finance), Access to capital and multihospital system membership in the U.S. hospital industry, Co-Chair, 2014. University of Alabama at Birmingham, Department of Health Systems Administration

Muhammad H. Al-Midani, (D.Sc. Health Services Administration), Employment of physician administrators (CEOs) in acute care hospitals and their impact on hospital performance, Member, 2014. Physician, Burton, Michigan

Sean S.H. Huang, (Ph.D. Health Economics), Three essays on finance and health care organizations, Member, 2013. Georgetown University, Department of Health Systems Administration

- Chien-Chia Chuang, (Ph.D. Health Economics), A cost –benefit analysis of non-adherence in the end-stage renal disease population, Member, 2011. United BioSource Corporation
- Hsien-Chang Lin, (Ph.D. Health Economics, Pharmacy Administration – College of Pharmacy), Innovations in pharmacological treatment of major depressive disorder and associated patient outcomes, Member, 2010. Indiana University, Applied Health Science Department
- Jason S. Turner, (Ph.D. Health Finance), Business risk and the tradeoff theory of capital structure: A model for predicting the use of long-term debt in the healthcare sector, Member, 2010. St. Louis University, Department of Health Management and Policy
- Simone Rauscher, (Ph.D. Health Finance), Revenue cycle management in the U.S. hospital industry, Member, 2010. Georgetown University, Department of Health Systems Administration
- Feng Pan, (Ph.D. Health Economics, Economics – College of Literature, Science & the Arts), Three essays in health economics, Co-Chair, 2009. United BioSource Corporation
- Kirk R. Schueler, (Ph.D. Health Marketing, Marketing – Ross School of Business), Factors affecting consumers' responses to direct-to-consumer advertising, Co-Chair, 2008. George Washington University, Department of Marketing
- Deborah Hanson, (Dr.P.H. PEW Health Policy), An examination of providers' expectations and satisfaction with use of telemedicine in Georgia and Nebraska, Member, 2007. University of Great Falls, Business Administration
- Paula Song, (Ph.D. Health Finance), Investment strategies in not-for-profit hospitals, Chair, 2006. Ohio State University, Department of Health Services Management and Policy
- Usha Mallya, (Ph.D. Social and Administrative Sciences – College of Pharmacy), National perspective on the effect of health insurance on medication utilization among adults with asthma, Member, 2006. Novartis, Global Health Outcomes
- Charlotte Hebler, (Dr.P.H. PEW Health Policy), Smoking and hospital costs for maternity and during the first year of life, Chair, 2004. Registered Lobbyist, Colorado
- Howard Rivenson, (Ph.D. Health Finance), The cash holdings of not-for-profit hospitals, Chair, 2004. Harvard University, Department of Health Policy and Management
- Kristin Reiter, (Ph.D. Health Finance), Investment, financing, and liquidity constraints in not-for-profit hospitals, Member, 2004. University of North Carolina, Department of Health Policy and Management
- Pamela Landsman, (Dr.P.H. PEW Health Policy), The extension of global fees to medical treatment: an analysis of community-acquired pneumonia, Chair, 2004. Merck, Managed Care Analysis & Research
- Janice Schriefer, (Dr.P.H. PEW Health Policy), Health resource use, quality of life and productivity in patients with asthma, Co-Chair, 2004. University of Rochester, School of Medicine and Dentistry
- Mary Gregor, (Dr.P.H. PEW Health Policy), Recommended follow-up for acute pediatric conditions discharged from the emergency department: Impact on subsequent utilization and costs, Member, 2004. University of Michigan-Flint, Urban Health & Wellness Center
- Juliet Rogers, (Ph.D. Health Sociology), The Women's Health Registry: a model facilitating increased participation of women in health research, Member, 2003. University of Michigan, Department of Obstetrics and Gynecology
- Teresa Bernard Gibson, (Ph.D. Health Economics), Three essays on prescription drugs, prices and chronic illness, Member, 2003. Thomson Reuters, Health Outcomes
- Erin Fries Taylor, (Ph.D. Health Economics), Consumer behavior and health insurance among two populations: Elderly Medicare beneficiaries and low-income parents, Member, 2003. Mathematica, Health Research
- Constance Courier, (Dr.P.H. PEW Health Policy), PPOs and hysterectomy: Cost, use and the process of care, Chair, 2002. Michigan State University, Institute for Health Care Studies
- Timothy Reardon, (Ph.D. Health Economics), The economic and technical context of telemedicine: An expanded analytic framework, Member, 2002. Altarum Institute

- Amber Fisher, (Dr.P.H. PEW Health Policy), Models of bureaucratic behavior: Sustaining family caregiving in Ohio's mental retardation and developmental disabilities home care program, Member, 2002. Murray Ridge Center
- LaVonne Lang, (Dr.P.H. PEW Health Policy), Policy development in a novel arena: Diversity and representation on the Recombinant DNA Advisory Committee to NIH, Member, 2002. United BioSource Corporation
- Sung Hyun Cho, (Ph.D. Nursing), Nurse staffing and adverse patient outcomes, Member, 2002. Hanyang University (Seoul, Korea), Department of Nursing
- Stephen Magnus, (Ph.D. Health Finance), Agency implications of debt in not-for-profit hospitals, Co-Chair, 2002. University of Kansas, Department of Health Policy and Management
- William Lubin, (Dr.P.H. PEW Health Policy), Quality of life in a population utilizing an integrative medicine clinic, Chair, 2001. American WholeHealth, Inc.
- Martin Atherton, (Dr.P.H. PEW Health Policy), The effects of health plan model on access to prenatal care and birth outcomes: Medicaid managed care and Medicaid fee-for-service health plans in California, 1995—1997, Chair, 2001. George Mason University, College of Nursing and Health Science
- Berhanu Alemayehu, (Dr.P.H. PEW Health Policy), The lifetime distribution of health care costs, Member, 2001. Medco Health Solutions, Clinical Analysis and Outcomes Research
- Jane Tilly, (Dr.P.H. PEW Health Policy), Are consumer-directed home and community services appropriate for older persons? Chair, 2000. The Urban Institute
- Patricia Parkerton, (Ph.D. Health Organizational Studies), Part-time practice and physician performance: Continuity in primary care, Chair, 2000. University of California – Los Angeles, Department of Health Services
- David Reynolds, (Dr.P.H. PEW Health Policy), An analysis of the political and economic viability of community health centers: Implications for their future, Member, 1999. Northern Counties Health Care, Inc.
- Carol Fletcher, (Ph.D. Nursing), The relationship of stress to illness and injuries in nurses, Member, 1999. Veterans Administration, Center for Practice Management and Outcomes Research
- Elizabeth Hoppe, (Dr.P.H. PEW Health Policy), Three essays on optometric health policy, Chair, 1999. Southern California College of Optometry
- Sheryl Stogis, (Dr.P.H. PEW Health Policy), Development of a Standard Donor Ratio (SDR): A tool for evaluating and improving the effectiveness of the organ procurement organizations in the United States, Member, 1999. Michigan Peer Review Organization
- Jennifer Rylott Parry (Ph.D. Finance, Massey University, New Zealand), Efficient funding of biotechnology firms: A pecking-order approach, Reader, 1998. Massey University, Department of Finance, Banking and Property
- Andrew Cameron, (Ph.D. Health Finance), A real options model for the evaluation of telemedicine, Chair, 1998. University of North Carolina, Department of Health Policy and Management
- Diane Bechel, (Dr.P.H. PEW Health Policy), The effect of patient-centered care on hospital inpatient cost and quality outcomes: The experience in Southeast Michigan, Chair, 1998. Ford Motor Company
- Michael Brandt, (Ph.D. Environmental and Industrial Health), Activity-based cost management (ABCM) applied to an environmental, safety, and health (ES&H) department and program, Member, 1997. Los Alamos National Laboratory
- Mark Edlund, (Ph.D. Health Economics), The determinants of drop-out from outpatient mental health treatment in the United States and Ontario, Member, 1997. University of Arkansas Medical School, Department of Psychiatry
- Renee Stiles (Ph.D. Health Sociology), Components of the costs of controlling quality: A transaction cost economics approach, Member, 1996. Vanderbilt University Medical Center, Center for Clinical Improvement
- Judy Ogden, (Dr.P.H. PEW Health Policy), Improving human organ availability for transplantation: Legal paradigms and policy options, Member, 1995. Private legal practice

- Ya-Seng (Arthur) Hsueh, (Ph.D. Health Economics), The differential effects of co-payment and co-insurance on the use and cost of prescription drugs, Chair, 1995. National Taiwan University
- Robert Williams, (Dr.P.H. PEW Health Policy), The costs of emergency department services, Chair, 1995. Emergency Consultants Inc.
- Judith Cameron (Ph.D. Health Sociology), Access to health care: A study of underinsurance among Michigan's children, Member, 1994. University of Michigan, School of Nursing
- Jeffrey Burkhardt, (Ph.D. Health Finance), Non-acute inpatient specialization, Member, 1994. American College of Radiology, Research Department
- Christopher Wise, (Ph.D. Health Organizational Studies), Factors influencing rural hospital affiliation with multihospital systems, Member, 1993. University of Michigan Health System
- Joanne Lound, (Dr.P.H. PEW Health Policy), Sources of variation in the distribution of interdependent costs in academic medical centers, Member, 1993. University of Michigan Medical Center
- Huda Fadel, (Ph.D. Health Economics), Production efficiency in outpatient substance abuse treatment organizations, Member, 1993. Blue Cross Blue Shield of Michigan, Center for Health Care Quality and Evaluation Studies
- Jennifer Elston Lafata, (Ph.D. Health Economics), The demand for nursing home care: A supply constrained model, Member, 1993. Henry Ford Health System, Center for Health Services Research
- Catherine Carr, (Dr.P.H. PEW Health Policy), The effect of third party payers on provider practice in a hospital based maternity practice, Member, 1993. University of Washington, School of Nursing
- Nancy Rudner-Lugo, (Dr.P.H. PEW Health Policy), The relationships among service delivery factors, community characteristics, and immunization completion by two-year-old children using county health departments, Co-Chair, 1992. Florida Department of Health and Rehabilitative Services.

Outcomes Research Fellows & Sponsor

- Rola Kaakeh, Pharm.D., 2009-11, Abbott
- Manasee Shah, M.P.H., 2004-06, Pfizer
- Tracy Larsen, M.P.H., 2003-05, Pfizer
- Dana Stafkey, Pharm.D., 2002-04, Pfizer
- Denys Lau, Ph.D., 2002-04, Pfizer
- Cher Beilfuss, Pharm.D., 2001-03, Pfizer
- Michael Wall, Pharm.D., 2001-02, Pfizer
- Jennifer Hanlon, M.P.H., 2000-02, Ortho-Biotech
- Jennifer Graf, Pharm.D., 2000-02, Pfizer
- Christopher McBurney, Pharm.D., 2000-02, Pfizer
- Sonali Shah, M.B.A., M.P.H., 1999-01, Pfizer
- John Coombs, Pharm.D., 1999-01, Pfizer
- Ashish Dugar, M.B.A., Ph.D., 1998-00, Parke-Davis
- Marcie Plante, Pharm.D., 1998-00, Parke-Davis

Continuing Education and Other Presentations

- DG Smith. The Asthma Demonstration Project for Healthy Housing. Advancing Safe and Healthy Homes for Children and Families Initiative (ASHHI), sponsored by The Kresge Foundation, Networking Meeting, St Pete's Beach, Florida, April 2014.
- DG Smith. Pharmacy Benefits Management. CAPS Research Critical Issues Partnership Event, Best Practices for Sourcing Pharmaceutical Benefits, Tempe, Arizona, April 2014.
- DG Smith. Cost-Effectiveness of Asthma Treatment Programs. Tulane University School of Public Health and Tropical Medicine, New Orleans, Louisiana, February 2014.

- DG Smith. Health Care Finance and Economic Potential. AIM Specialty Health Executive Health Care Forum, Chicago, Illinois, July 2013.
- DG Smith. Panel Discussion – Crossing the Valley of Death: Models for Expediting Translational Research. Financing Innovation and Technology in Healthcare: Developing Cost-Effective Medical Solutions, University of Chicago Booth School of Business, Healthcare and BioPharma Roundtable, Chicago, Illinois, October 2012.
- DG Smith. Call to Action Panel Discussion. Moving Forward: Implementation Science Conference, Michigan Institute for Clinical & Health Research, Ann Arbor, Michigan, May 2012.
- DG Smith. Developing a Compelling Business Case with Costs. Merck Childhood Asthma Network, Inc., National Advisory Board Meeting, New Orleans, Louisiana, April 2012.
- DG Smith. Teaching with Cases. University of Cincinnati, Health Administration Program, Cincinnati, Ohio, April 2012.
- DG Smith. Value-Based Insurance Design and Value-Based Purchasing (VBID+VBP). General Pediatrics Health Services Research Seminar, Ann Arbor, Michigan, October 2011.
- DG Smith. The Affordable Care Act: Value-Based Insurance Design and Value-Based Purchasing. National Advisory Committee on Rural Health and Human Services, Traverse City, Michigan, June 2011.
- DG Smith. Business Implications of Overhead Costs and Allocations. The Business School Alliance for Healthcare Management, Trends in Provider Health Care Costs, Arlington, Virginia, April 2011.
- DG Smith. Business Perspectives on Healthcare Reform (Moderator). Net Impact Conference, 2020: Vision for a Sustainable Decade, Ross School of Business, University of Michigan, Ann Arbor, Michigan, October 2010.
- DG Smith. Public and Private Valuations of Healthcare Assets. Policy Forum on Vanguard's Proposed Purchase of the Detroit Medical Center, Wayne State University Law School, Detroit, Michigan, May 2010.
- DG Smith. Health Care Reform – I'm Moving to Canada, You? Osher Lifelong Learning Institute. Ann Arbor, Michigan, November 2009.
- DG Smith. Health Care Reform: Threats and Opportunities for Payers. Michigan Healthcare & Life Science Forum: Healthcare Innovation: Finding New Value in Changing Times. Ann Arbor, Michigan, October 2009.
- DG Smith. Expanding Health Insurance Coverage in Michigan: The Nature of the Spread. Testimony before the Michigan Senate Health Policy Committee. Lansing, Michigan, June 2009.
- DG Smith. The Future of Sustainable Health Benefits at the University of Michigan and Beyond. University of Michigan – Ann Arbor Chapter of the American Association of University Professors Annual Meeting, April 2009.
- DG Smith. Therapeutic Substitution of Statins: Considerations for Clinicians. Training seminar via: medicaleducation.webex.com for Pfizer speakers, June 2008.
- DG Smith. The Market for Individual Health Insurance. Michigan Senate Luncheon Briefing. Lansing, Michigan, April 2008.
- DG Smith. Value-Based Insurance Design. Michigan Health & Hospital Association, Business Advisory Council. Lansing, Michigan, February 2008.
- DG Smith. Physician Incentives for Patient Wellness. Testimony before the Michigan Senate Health Policy Committee. Lansing, Michigan, November 2007.
- DG Smith. Healthcare Delivery in Southeast Michigan: The View from a Not-So-Ivory Tower. Healthcare Financial Management Association Fall Conference. Plymouth, Michigan, October 2007.

- DG Smith. Genetics and Health Insurance: A Public Health Perspective. Money Matters, Michigan Association of Genetic Counselors. Lansing, Michigan, September 2007.
- DG Smith. Value-Based Insurance Design. The 2007 Health Care Leaders Forum: The Value Chain Case for Health Care Reform, Detroit Regional Chamber and Federal Reserve Bank of Chicago – Detroit Branch, Detroit, Michigan, April 2007.
- AM Fendrick, AB Rosen and DG Smith. Value-Based Insurance Design: A “Clinically Sensitive” Approach to Preserve Quality of Care and Contain Cost. Wolverine Caucus: Health Care Reform: Can We Afford It?. Lansing, Michigan, February 2007
- DG Smith. Corporate Social Responsibility in Healthcare. The 2007 Conference on Corporate Social Responsibility. Ann Arbor, Michigan, February 2007.
- DG Smith. Drugs, Regulation and R&D. University of Michigan Chapter of Universities Allied for Essential Medicines. Ann Arbor, Michigan, December 2006.
- DG Smith. Value-Based Insurance Design and Cardiovascular Disease. Pfizer’s “Milestones in Public Health” Exhibit, Ann Arbor, Michigan, November 2006.
- DG Smith. Rethinking Healthcare Benefits Design. IBM-University of Michigan, Services Science, Management and Engineering Workshop. Thomas J. Watson Research Center, Yorktown Heights, New York, October 2006.
- DG Smith. Rethinking Healthcare Benefits Design. Intermission: Michigan Difference Campaign, Ann Arbor, Michigan, October 2006.
- DG Smith. The Future of Medicine in the US. Lakeshore Continuing Medical Education, Muskegon, Michigan, September 2006.
- DG Smith. Developing and Evaluating Value-Based Insurance Products. Michigan Health & Hospital Association Health Foundation Winter Leadership Conference. Traverse City, Michigan, February 2006.
- DG Smith. Costing Clinical Trials: End-of-Life Care. Quality of Life Interest Group. Ann Arbor, Michigan, January 2006.
- DG Smith. Potential Impact of a Pandemic on Hospital Management and Burden on the Overall Health System. Wolverine Caucus: Avian Influenza & Preparedness. Lansing, Michigan, January 2006.
- DG Smith. Crossing the Border: Understanding the Impacts of Canadian Drug Re-Importation (panel discussion). Michigan Healthcare & Life Science Forum: Crossing The Boundaries of Healthcare. Ann Arbor, Michigan, October 2004.
- DG Smith. Update on the Demonstration Projects of the National Center for Healthcare Leadership Demonstration Project (panel discussion). AUPHA Leaders Conference. San Francisco, California, October 2004.
- DG Smith. Health Insurance. Tianjin Medical University, Executive Education Program for Hospital Administrators. Ann Arbor, Michigan, July 2004.
- DG Smith. Health Economics of Hypertension. Roundtable on Effective Hypertension Management with New Treatment Paradigms. New Orleans, Louisiana, March 2004.
- DG Smith. Risk-Return Trade-offs in Hospital Investments: Commonfund Institute Benchmarks Study of Nonprofit Health Care Institutions. Commonfund Forum 2004. Orlando, Florida, March 2004.
- DG Smith. The Utility of Research on Issues Facing Health Plans. 2004 Cambridge Healthcare Summit. Cambridge, Massachusetts, February 2004.
- DG Smith. Health Economics and Outcomes Research – Support for Valsartan. Novartis Managed Care Advisory Board. Chicago, Illinois, November 2003 and Santa Monica, California, December 2003.

- DG Smith. Rising Healthcare Costs. Chamber of Commerce Breakfast, Livonia, Michigan, September 2003.
- DG Smith. In Touch with the Experts: The Role of Angiotensin Receptor Blockade in Hypertension and Beyond, Teleconferences (8), April - October 2003.
- DG Smith, L Eagle, K Chamberlain and LC Rose. The Views of Healthcare Professionals and Consumers on Direct-To-Consumer Promotion of Prescription Drugs in New Zealand. Food and Drug Administration, Direct-To-Consumer Promotion Public Meeting, Washington DC, September 2003.
- DG Smith. Teaching, Research and Service – A Balancing Act. University of Michigan Health Care Leadership Institute, Ann Arbor, Michigan, April 2003.
- DG Smith, SA Magnus and JRC Wheeler. The Effects of Debt on Nonprofit Hospitals' Provision of Charity Care. Department of Commerce, Massey University – Albany, New Zealand, March 2003.
- DG Smith, SA Magnus and JRC Wheeler. The Effects of Debt on Nonprofit Hospital Behavior. Department of Finance, Banking and Property, Massey University - Palmerston North, New Zealand, March 2003.
- DG Smith and JRC Wheeler. Financial Management in Difficult Times. Healthcare Financial Management Association, Southeast Michigan Chapter, Southfield, Michigan, January 2002.
- DG Smith. Payment and Reimbursement Systems. Chinese Hospital Administration Program: Center for Management Training, Ann Arbor, Michigan, November 2001.
- DG Smith. Hospital Challenges. Robert Wood Johnson Foundation Communities in Charge Cluster Meeting, Cleveland, Ohio, October 2001.
- DG Smith. Crises in Healthcare Organizations. Kalamazoo Academy of Medicine, Kalamazoo, Michigan, March 2001.
- DG Smith and JRC Wheeler. Financial Management in Michigan Hospitals & Health Systems. MidNet, Lansing, Michigan, March 2001.
- DG Smith. Talking with CFOs. Faculty Seminar, University of North Carolina, Chapel Hill, North Carolina, October 2000.
- DG Smith. Health Insurance and Managed Care. University of Michigan Training Program in Clinical Research, Ann Arbor, Michigan, October 2000, January 2002.
- DG Smith. Measuring the Economic Impact of Behavior Change. Center for the Advancement of Health, Princeton, New Jersey, June 2000.
- DG Smith. Current Challenges Facing Physician Leaders in POs and PHOs. Washtenaw County Medical Society, Ann Arbor, Michigan, May 2000.
- DG Smith. Pharmacoeconomics of Lipid Management United HealthCare, Cardiovascular Risk Reduction Physician Leader Conference, Vail, Colorado, February 2000.
- DG Smith. Payment and Reimbursement Systems. Johnson & Johnson Consulting & Services: Health Care Consulting in International Markets, Ann Arbor, Michigan, July 1999.
- DG Smith. Prospective and Capitated Payment Systems. Outcomes Management Under Prospective and Capitated Payment Systems: International Institute of Health Management, Ann Arbor, Michigan, May 1999.
- DG Smith. Financial Statement Analysis. Continuing Education - St. John Hospital, Detroit, Michigan, March 1999.
- DG Smith. Pharmacoeconomic Evaluation of the Atorvastatin - Veteran's Administration Conversion Study. Veteran's Administration, Parke-Davis / Pfizer 981-219 Final Investigator's Meeting, Santa Monica, California October 1998.

- DG Smith. Cost of Treating to EAS LDL-C Target with Atorvastatin Versus Simvastatin, Pravastatin & Fluvastatin: A Pharmacoeconomically Motivated Study with Cost Efficacy Data. Warner-Lambert / Parke-Davis International Therapeutics Meeting, St. Julian, Malta, October 1998.
- DG Smith. Alternative Therapies: Who Will Pay? Patients, HMOs and Third Party Payers. Conference on Alternative Therapies for Healing, Ann Arbor, Michigan, October 1998.
- DG Smith. Physician Hospital Organizations: Structure and Operations: Marketing the PHO. Medivision HGN Satellite Network, Houston, Texas, July 1998.
- DG Smith. Practical Tools for Managed Care Success Symposium: Understanding Capitation and Risk. Michigan Association of Osteopathic Physicians & Surgeons, Troy, Michigan, March 1998.
- ME Chernew, B Bloom, AM Fendrick and DG Smith. Applied Health Services Research: The New Competitive Edge. University of Connecticut School of Medicine and UConn Health Systems Seminar, Hartford, Connecticut, February 1998
- DG Smith. Tracking Clinical and Financial Outcomes of Behavior Change Initiatives. National Managed Care Congress: Disease Management Congress, New York, New York, June 1997.
- DG Smith. Strategic Partnering for Physicians in Managed Care. Physician Executive Leadership Institute, Michigan State Medical Society-University of Michigan, Ann Arbor, Michigan, May 1997.
- DG Smith. Customizing Lipitor Pharmacoeconomic Studies. Lipitor Outcomes Research Meeting, Rome, Italy, January 1997.
- DG Smith. Techno-Structure of the Health Care Industry: The Health Insurance Vehicle, Physician Leadership Development Program. Mission Health, Ann Arbor, Michigan, January 1997.
- DG Smith. The Propriety of Proprietary Health Care. Chi Systems, Inc. Continuing Education Day, Ann Arbor, Michigan, December 1996.
- DG Smith. Managed Care Wrap Up, Symposium: Sex, Lives and Managed Care. Michigan Association of Osteopathic Physicians & Surgeons, Dearborn, Michigan, November 1996.
- DG Smith. Pharmacoeconomic Treat-to-Target Studies. Atorvastatin Global Investigators Meeting, New Orleans, Louisiana, November 1996.
- DG Smith. Market Opportunities and Strategic Partnering. Physician Executive Leadership Institute, Michigan State Medical Society-University of Michigan, Ann Arbor, Michigan, October 1996.
- DG Smith. Development of Management Services Organizations to Meet Physicians' Needs. MidNet-VHA Michigan, Gaylord Michigan, September 1996.
- DG Smith. Hospitals and the Development of Physician Management Services Organizations. Executive Leadership Institute, University of Michigan-American Hospital Association-Public Relations Society of America, Ann Arbor, Michigan, August 1996.
- DG Smith. Conserving Clinical Resources: Utilization Management in Managed Care Organizations. Michigan State University Medical School Managed Care Institute, East Lansing, Michigan, May 1996.
- DG Smith. Pharmacoeconomic Analysis in New Drug Evaluation. Clinical Research Department, Parke-Davis, Ann Arbor, Michigan, May 1996.
- DG Smith. Capitation and Managed Care Contracting. Herrick Physician Hospital Organization, Tecumseh, Michigan, April 1996.
- DG Smith. Developing the Leadership Capacity to Handle Managed Care. Berrien County Medical Society, Bridgman, Michigan, April 1996.
- DG Smith. Reimbursement Issues in Managed Care. Michigan State Medical Society Managed Care Conference, Battle Creek, Michigan, April 1996.
- DG Smith. Managed Care Circa 1996: How the Private Practitioner Can Cope. Macomb Hospital Center, Warren, Michigan, January 1996.

- DG Smith. Dynamics of Physician Organization Arrangements. Washtenaw County Medical Society, Ann Arbor, Michigan, January 1996.
- DG Smith. Managed Care Wrap Up, Survival Symposium: Understanding the Financial Impact of Managed Care. Michigan Association of Osteopathic Physicians & Surgeons, Dearborn, Michigan, December 1995.
- DG Smith. Techno-Structure of the Health Care Industry: The Health Insurance Vehicle, Physician Leadership Development Program. Mission Health, Ann Arbor, Michigan, December 1995.
- DG Smith. Managed Care: Effective Contracting. Michigan State Medical Society Scientific Meetings, Lansing, Michigan, November 1995.
- DG Smith. Economic Analysis in the Development of Public Health Alternatives. South East Michigan Health Association Educational Conference, Ann Arbor, Michigan, October 1995.
- DG Smith. Health Care Financial Management (Financial and Managerial Accounting) and Managed Care Contracting. University of Michigan Medical Center Physician Management Institute, Ann Arbor, Michigan, January-June 1995.
- DG Smith. Issues in Managed Care and Physician Organizations, Physician Hospital Organizations and Integrated Delivery Systems. General Motors-United Auto Workers Health Care Institute, Detroit, Michigan, February-March 1995.
- DG Smith. What are the Capital Requirements and Financing Possibilities? Building Effective Physician-Organization Arrangements. HSMP Alumni Association-University of Michigan, Ann Arbor, Michigan, November 1994.
- DG Smith. Issues in Insurance and Capitation. Physician Executive Leadership Institute, Michigan State Medical Society-University of Michigan, Ann Arbor, Michigan, September 1994, 1995.
- DG Smith. Purchasers' Managed Care Concerns. Executive Leadership Institute, Restructuring and Repositioning: Leading Health Care Organizations Toward the Future, University of Michigan-American Hospital Association-Public Relations Society of America, Ann Arbor, Michigan, August 1994.
- DG Smith. Evaluating Capitation Alternatives. San Juan Regional Medical Center, Farmington, New Mexico, May 1994.
- DG Smith. Health Care Reform in The 1990s. Cardiology Symposium, Annapolis Hospital, Wayne, Michigan, April 1994.
- DG Smith. Perspectives on Change (Moderator). Mid-America Health Information Systems Conference, Troy, Michigan, March 1994.
- B Succar, JA Cook, DG Smith and TM Wolff. Organizing a Physician Organization. Physician Organizations and Physician Hospital Organizations: From Cutting Edge to Reality. Michigan State Medical Society Conference, Dearborn, Michigan, February 1994.
- DG Smith. Advancing Information Systems for Health Care Reform. A Managed Care Briefing for Mercy Information Systems, Farmington Hills, Michigan, December 1993.
- DG Smith. Health Care Reform: What It Means To You In The 1990s. Cardiology Symposium, St. Joseph Mercy Hospital, Pontiac, Michigan, October 1993.
- DG Smith. Prospects for National Health Insurance. Catherine McAuley Health Center, Guest Lecture, Ann Arbor, Michigan, March 1992.
- JRC Wheeler and DG Smith. Risk Management Strategies and Structures in Michigan Hospitals. Swedish Claims Panel, University of Michigan Medical Center, February 1992.
- DG Smith. Insurance Issues for Psychiatry: The Battle for the Buck. University of Michigan Medical Center, Psychiatry Grand Rounds, January 1992.
- DG Smith. Financing Health Care and Controlling Costs. Japanese Executive Development Institute, Duke University, Durham, North Carolina, July 1991.

DG Smith and BW Perry. Hospital Utilization Management - How Well Does it Work? Progress Through Research, Mercy Health Services, Ann Arbor, Michigan, November 1990.

DG Smith. Hospital-Reviewer Relations and the Effectiveness of Utilization Review. Lincoln National Health Services Conference, New Orleans, Louisiana, September 1990.

DG Smith. A Community's Response to AIDS: Strategic Community Planning in Kent County. Michigan Association for Local Public Health, Mackinac Island, Michigan, August 1990.

DG Smith. Issues and Opportunities in the Health Care Marketplace. Catherine McAuley Health Center, Healthcare Economics and Financial Management Guest Lecture Series, Ann Arbor, Michigan, January 1987.

DG Smith. Designing Cost Control Products. Blue Cross and Blue Shield National Health Care Institute, Ann Arbor, Michigan, June 1986, June 1989 and June 1990.

SERVICE

University Service

University of Michigan:

Benefits Office, Leveraging Insurance Design to Optimize the Use of Healthcare, Member, 2011-12

Institute for Healthcare Policy and Innovation, Director Search Advisory Committee, Chair, 2011-12

Center for Healthcare Research & Transformation (CHRT), Consultant, 2010-present; Research & Policy Committee, Member, 2011-2015

Michigan Institute for Clinical & Health Research, Outreach, Partnerships and Implementation Science (OPIS) Program Committee, Member, 2010-15; Co-Director for Comparative Effectiveness Research, 2012-14

Rackham Graduate School, Academic Dispute Resolution Board, Member, 2009-12

Classroom Emergency Training Video Focus Group, Member, 2009

Summer Salary Review Committee, Member, 2009

Institute for Social Research, Strategic Assessment Internal Review Committee, Chair, 2008; Executive Committee, Member, 2009-11

University Year / Tax Policy Work Group, Member, 2008

School of Social Work, Dean Search Advisory Committee, Member, 2007-08

Benefits Office, Medical Benefits Advisory Committee, Member, 2007-2014

Provost's Faculty Budget Advisory Committee, Member, 2007-10

College of Pharmacy, Center for Medication Use, Policy, and Economics, Executive Committee, Member, 2006-10

College of Pharmacy, Walgreen Professor Search Committee, Member, 2006-07

Michigan Healthy Communities Initiative: President's Task Force, Member, 2005-07; MHealthy Advisory Committee, Member 2007-2015, Chair, 2009-2015

Benefits Office, Pharmacy Benefit Oversight Committee, Member, 2002-2015, Chair, 2006-15

Division of Student Affairs, University Health Service Director Search Committee, Chair, 2001-02

University Health Service, Funding Model Review Committee, Member, 2000-01

Provost Committee on Compensation, Member, 1999-00

Senate Assembly, Health Affairs Advisory Committee, Member, 1994-97, Chair 1995-96

Rackham Graduate School Divisional Board, Member, 1996-98

School of Nursing, Rhetaugh Graves Dumas Professorship Search Committee, Member, 1995-96

Rackham Graduate School Summer Research Opportunity Program, Mentor, 1992, 1994

Rackham Graduate School Committee on Student Health Insurance, Member, 1991-1992

University Committee for the Economic Status of the Faculty, Member, 1991-93

Michigan Student Assembly, Student Health Insurance Committee, Faculty Advisor, 1988-91

School / Department Service

University of Michigan:

School of Public Health, Strategic Assessment Committee, Chair, 2012-13

Department Faculty Search Committee (Organization Behavior and Finance), Member, 2009-11

School of Public Health, Executive Committee, Elected Member, 1992-95, ex officio, 2005-12

School of Public Health, Advisory Committee on Academic Rank, ex officio, 2005-12

School of Public Health, Affirmative Action Committee, Chair, 2005-12

Public Health Student Association, Faculty Advisor, 2004-07

Self-Study Committee, Council on Education for Public Health Accreditation, Member, 2003-04

School of Public Health, Dean's Advisory Committee, Member, 2003-05

School of Public Health, Strategic Planning Committee, Co-Chair, 2002
School of Public Health, Advisory Committee on Academic Programs, Member, 2000-03
University of Michigan – Abbott Outcomes Research Fellowship Program, Co-Director, 2008-11
International Society for Pharmacoeconomics and Outcomes Research (ISPOR) Michigan Student Chapter, Faculty Advisor, 1999-2007
University of Michigan – Ortho-Biotech Pharmacoeconomics and Outcomes Research Fellowship Program, Co-Director, 1999-2002
Department Faculty Search Committee (Marketing & Information Systems), Member, 1999-00
University of Michigan – Pfizer (formerly Parke-Davis) Pharmacoeconomics and Outcomes Research Fellowship Program, Co-Director, 1998-2006
School of Public Health, Futures Committee, Member, 1997-98
Department Budget Committee, Chair, 1997-2002
Executive Masters Degree Program (MHSA and MPH) On-Job/On-Campus (OJ/OC) Committee, Member, 1987-89, 1991-93, 1995-2014, Chair, 1995-2001
School of Public Health, Ad hoc Core Curriculum Committee, Member, 1996
Department Faculty Search Committee (Managed Care), Member, 1995-96
Department Faculty Search Committee (Organization Behavior), Member, 1993-95
Department Executive Committee, Member, 1993-95, 1996-2002
Health Services Organization and Policy Doctoral (PhD) Program Committee, Member, 1993-94
PEW Doctoral (DrPH) Program Committee, Member, 1992-96
Masters in Health Services Administration or Masters in Public Health/Masters in Business Administration (MHSA-MPH/MBA) Committee, Member 1989-2015, Chair 1992-96, 2003-15
Department Quantitative Methods Discipline Committee, Member, 1991-2005
Department Economics Discipline Committee, Member, 1987-1989, 1991-2008
Department Faculty Search Committee (Economics), Member, 1989-90
Department Residential Masters (MHSA, MPH) Program Committee, Member, 1988-89
Department Policy Analysis Planning Committee, Member, 1988-89

External Service

National Center for Healthy Housing, Science Advisory Committee Member, 2014-17
Daiichi Sankyo, Inc., Health Economics Outcomes Research Advisory Board Member, 2014
Kresge Foundation, Advancing Safe and Healthy Homes for Children and Families Initiative (ASHHI), Technical Advisor, 2013-14
Michigan Primary Care Transformation (MiPCT), Stewardship and Performance Committee Member, 2013-14
Centers for Medicare & Medicaid Services, Center for Consumer Information and Insurance Oversight (CCIIO), Health Insurance Marketplaces Reviewer, 2013-14
Texas A&M University, College of Liberal Arts, Institute Review Committee Member, 2012
Michigan Association of Health Plans, Consultant, 2011-12
Amgen, Economic Advisory Board Member, 2011
Michigan Health Insurance Exchange, Finance, Reporting and Evaluation Work Group, 2011
Smith Haughey Rice & Roegge, Expert Witness, 2010
Takeda Managed Markets, Roundtable Participant, 2010
Michigan Public Health Institute (MPHI), Board of Directors, Executive Committee Member, 2008-15, Vice-President of the Board, 2009-10, 2012-15, Chief Executive Officer Search Advisory Committee Member, 2013
Catamaran (and predecessors), Consultant (through Benefit Based Decisions, LLC), 2009-15

University of North Texas Health Science Center, Board of Visitors, Member, 2008-14, Vice Chair, 2012-14

Coughlin, Stoia, Geller, Rudman & Robbins, LLP, Expert Witness, 2008-10

Mindspan, Webcast Panel, 2008

GE Healthcare Inc., Consultant, 2007-08

Hewitt Associates, Consultant (through Benefit Based Decisions, LLC), 2007-09

Asset Health, Inc., Curriculum Advisory Board Member, 2007

University of Florida, School of Health Professions and Public Health, Consultant, 2005

Active Health Management, Inc., Consultant (through Benefit Based Decisions, LLC), 2005-06

St. John Health System, Strategic Planning Facilitator, 2005, 2006

Medical Advantage Group, Strategic Planning Facilitator, 2005, 2006

Washtenaw County Planning and Emergency Preparedness Task Force, Facilitator, 2003-04

Steven M. Ziegler, P.A., Expert Witness, 2003-06

New Zealand Ministry of Education, Tertiary Education Commission, Performance-Based Research Funding, Business Administration Panel, Member, 2003, Specialist Advisor, 2006

AstraZeneca PLC, Advisory Committee Member, 2002, Consultant, 2003, 2005-06

Novartis Pharmaceutical Corp., Consultant, 2002-05

Miller, Canfield, Paddock and Stone, P.L.C., Expert Witness, 2001-02

Memorial Healthcare Center, Consultant, 2001

3M, Consultant, 2001

John A. Caputo, Esq., Consultant 2000-01

Blue Cross Blue Shield Association, Strategic Consulting Services, Consultant, 2000

Care Choices Health Plans, Consultant, 2000

Blue Care Network, Consultant, 2000, 2007-08

Pfizer, Inc., Global Research & Development, Consultant, 2000-2001; Economic and Policy Research, Consultant, 2004; Cardiovascular Team – Florida, Consultant, 2008.

Molina Healthcare of Michigan, Board of Directors, Member, 2000-10; Executive Committee Member, 2006-10; Planning Board, Member, 2010

American Family Care, Board of Directors, Member, 1999-2000

Good Health Michigan, Board of Directors, Member/Secretary, 1997-99

Michigan Managed Care Providers, Board of Directors, Member/Secretary, 1997-99

Oakwood Healthcare, Inc., Consultant, 1997

CareAmerica Michigan, Board of Directors, Member/Secretary, 1996-98

CareAmerica Health Plans, Consultant, 1996

Los Alamos National Laboratory, Environment, Safety and Health, Consultant, 1996-97

United Beaumont Physicians' Group, Consultant, 1996

University of Michigan Medical Center, Consultant, 1995-96

SelectCare, Inc., Consultant, 1995-96

Michigan Health Care Alliance, Consultant, 1995

Beaumont Physicians' Group-Troy, Consultant, 1995

Michigan Provider Network, Consultant, 1994-97

HubHealth of South Mississippi, Consultant (through Policy Planning Associates), 1994

Parke-Davis Pharmaceutical Research, Consultant, 1994-99

Gratiot County Medical, P.C., Consultant, 1994

Baw Beese Medical Group, Consultant, 1994-94

Oakland Physicians Network, Consultant, 1993-94

Greater Detroit Area Health Council, Consultant, 1993-94
 Michigan State Medical Society, Physician Organization and Management Services, Consultant, 1992-94; Task Force to Identify Priorities with Third Party Payers, Consultant, 1994-95; Health Plan Report Card Project, Consultant, 1995; Hospital Financial Information, Consultant, 1996
 Michigan Medical Liability Research Program, Consultant, 1990
 Department of Commerce, State of Michigan, Governor's Health Care Cost Management Team, Benefits and Financing Alternatives Working Group, Consultant, 1988-90
 Kitch, Saurbier, Drutchas, Wagner & Kenney, P.C. along with Peat Marwick Main & Co, Consultant, 1988-89
 Rademacher & Musbach, Consultant, 1988-89
 Michigan League for Human Services, Health Care Access Project (Robert Wood Johnson Demonstration), Technical Advisor, 1988-89
 Haley, Davis, Wren, Bristol and Rasner, P.C., Consultant, 1986-87
 General Motors Corporation, Consultant, 1985-86

Associations

American College of Healthcare Executives, Faculty Associate; *Health Administration Press*, Editorial Board Member, 2004-07; *Hospital & Health Services Administration* (renamed *Journal of Healthcare Management*), Editorial Board Member, 1994-98
 American Health Economics Association, Member
American Journal of Managed Care, Editorial Board Member, 2003-present
 American Public Health Association, Medical Care Section, Member
 Association of University Programs in Health Administration, *Journal of Health Administration Education*: Editor Search Committee Chair, 2007, Editor, 2013-present; Board of Directors: Elected Member, 2002-08, Executive Committee, 2005-2008, Chair-Elect, 2005-06, Chair, 2006-2007, Immediate Past Chair, 2007-08; Nominations Committee Chair 2008, Audit Committee Chair, 2005-11; Annual Meeting Planning Committee Chair 2006; Finance Committee Member, 2003-05; Finance & Economics Faculty Forum: Newsletter Editor, 1990-93, Chair-Elect, 1991-92, Chair, 1992-93, Co-Chair, 2002-03; Rankings Committee Co-Chair, 2004
Benefits Quarterly, Editorial Board Member, 1993-95
ClinicoEconomics and Outcomes Research, Editorial Board Member, 2008-present
 Commission on Accreditation of Healthcare Management Education, Board of Directors Member, 2006-12; Finance and Audit Committee Member, 2007-12; Site Reviewer, 2005-13.
 Healthcare Financial Management Association, Member
 International Society for Pharmacoeconomics and Outcomes Research, Curriculum Committee, Member, 2000-02; Avedis Donabedian Lifetime Achievement Award Committee, Chair, 2001-03
Journal of Family Practice Reports, Editorial Board Member, 2014-present
Journal of Health Care Finance, Guest Editor, 2013
Journal of Medical Economics, Editorial Board Member, 2004-present
 Michigan Healthcare Executives and Group Association, Member
 Michigan Public Health Association, Member; *Michigan Journal of Public Health*, Editorial Board Member, 2007-2010
 Midwest Finance Association, Program Committee, Member, 1989-92, Long-Range Planning Committee, Member, 1991-93
 Network for Healthcare Management, Board of Directors, Member, 1998-2005
Telemedicine Journal and E-Health, Editorial Board Member, 1997-present
The Open Pharmacoeconomics & Health Economics Journal, Editorial Board Member, 2008-present; Editor-in-Chief, 2014; merged as a section in *The Open Medicine Journal*, Associate Editor, 2014-present

Honors

Council on Institutional Cooperation, Academic Leadership Program, Fellow, 2006-07

International Society for Pharmacoeconomics and Outcomes Research, Distinguished Service award, 2002

International Society for Research in Healthcare Financial Management Meetings, Best Paper award, 2001

International Society for Technology Assessment in Health Care, Best Podium Presentation award, 2001

University of Michigan, Department of Health Management & Policy, McNerney Research award, 2000

Association of University Programs in Health Administration (AUPHA) and the Health Insurance Association of America (HIAA), Faculty Fellow in the Health Insurance Industry, 1990

State of Michigan Competitive Scholarship award, 1977-81

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